

**Grand Rapids Association of REALTORS®
Comparative Activity Report
November 2021**

Note: This report reflects closed sales and current activity (sales written) in Ottawa County.

November New Listings	2021	2020	% Chg	Current Listings	Avg DOM
Residential	250	258	-3.1%	Residential	268 90
Multi-Family	5	3	66.7%	Multi-Family	2 68
Vacant Land	34	29	17.2%	Vacant Land	218 288
YTD New Listings				Total	488
Residential	3,842	4,204	-8.6%		
Multi-Family	79	60	31.7%		
Vacant Land	467	503	-7.2%		

Months of Inventory of Homes Based on Pending Sales .9

November CLOSED Sales	2021			2020				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	330	-6.0%	115,304,366	5.7%	17	351	109,064,465	20
Multi-Family	6	20.0%	2,231,251	112.7%	61	5	1,048,999	13
Vacant Land	17	-34.6%	2,173,850	-35.7%	54	26	3,379,300	174
Total All Sales	353	-7.6%	119,709,467	5.5%		382	113,492,764	

Year-to-Date CLOSED Sales	2021			2020			
	Units	% Chg	Volume	% Chg		Units	Volume
Residential	3,425	-5.6%	1,196,283,825	9.4%		3,628	1,093,943,873
Multi-Family	52	30.0%	16,475,151	13.1%		40	14,567,099
Vacant Land	286	13.5%	42,834,660	39.4%		252	30,732,568
Total All Sales	3,763	-4.0%	1,255,593,636	10.2%		3,920	1,139,243,540

Stats based on CLOSED Sales

	November			YEAR-TO-DATE		
	2021	2020	% Chg	2021	2020	% Chg
Avg Home Sale	349,407	310,725	12.4%	349,280	301,528	15.8%
Avg Sale Overall	339,120	297,101	14.1%	333,668	290,623	14.8%

November Pending Sales

	2021			2020				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	287	5.9%	97,766,645	6.3%	19	271	91,956,522	26
Multi-Family	7	133.3%	1,872,700	130.7%	27	3	811,900	60
Vacant Land	28	-9.7%	9,675,299	114.9%	100	31	4,501,350	220
Total All Sales	322	5.6%	109,314,644	12.4%		305	97,269,772	

Year-to-Date PENDING Sales

	2021			2020	
	Units	% Chg	Volume	% Chg	Volume
Residential	3,649	-8.0%	1,272,760,701	4.9%	1,212,937,887
Multi-Family	76	52.0%	24,843,522	47.1%	16,891,200
Vacant Land	326	-2.4%	62,316,740	37.4%	45,341,482
Total All Sales	4,051	-6.9%	1,359,920,963	6.6%	1,275,170,569

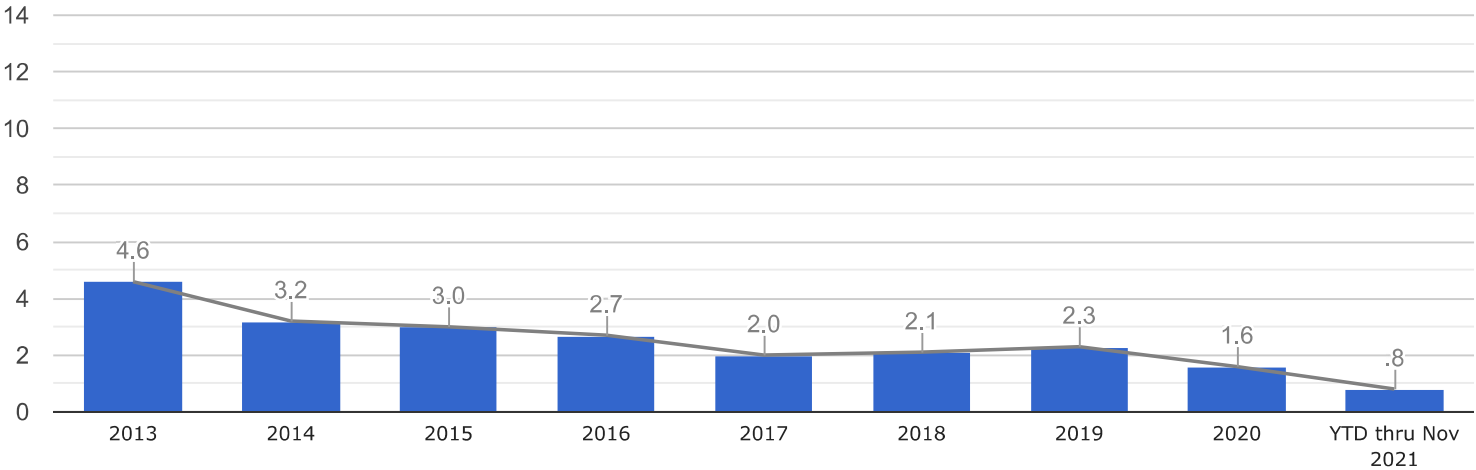
Stats based on PENDING Sales

	November			YEAR-TO-DATE		
	2021	2020	% Chg	2021	2020	% Chg
Avg Home Sale	340,650	339,323	.4%	348,797	305,680	14.1%
Avg Sale Overall	339,486	318,917	6.4%	335,700	293,008	14.6%

2021 Sales of Residential Single Family Homes by Price Class

	November				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	0	.0	0	.0	1	.0
20,000 to 29,999	0	.0	0	.0	0	.0	0	.0
30,000 to 39,999	0	.0	0	.0	0	.0	0	.0
40,000 to 49,999	0	.0	0	.0	1	.0	1	.0
50,000 to 59,999	0	.0	0	.0	1	.0	0	.0
60,000 to 69,999	0	.0	0	.0	4	.1	3	.1
70,000 to 79,999	0	.0	1	.3	0	.0	4	.1
80,000 to 89,999	0	.0	1	.3	3	.1	3	.1
90,000 to 99,999	0	.0	0	.0	5	.1	4	.1
100,000 to 119,999	1	.3	1	.3	21	.6	29	.8
120,000 to 139,999	2	.6	3	1.0	50	1.5	51	1.4
140,000 to 159,999	5	1.5	5	1.7	70	2.0	91	2.5
160,000 to 179,999	8	2.4	12	4.2	118	3.4	163	4.5
180,000 to 199,999	15	4.5	13	4.5	152	4.4	218	6.0
200,000 to 249,999	50	15.2	60	20.9	571	16.7	682	18.7
250,000 to 299,999	81	24.5	65	22.6	702	20.5	759	20.8
300,000 to 399,999	93	28.2	66	23.0	932	27.2	844	23.1
400,000 to 499,999	39	11.8	26	9.1	391	11.4	366	10.0
500,000 to 599,999	15	4.5	19	6.6	163	4.8	180	4.9
600,000 to 699,999	5	1.5	6	2.1	82	2.4	77	2.1
700,000 to 799,999	4	1.2	1	.3	47	1.4	49	1.3
800,000 to 899,999	5	1.5	2	.7	28	.8	32	.9
900,000 to 999,999	2	.6	1	.3	19	.6	15	.4
1,000,000 or over	5	1.5	5	1.7	65	1.9	77	2.1

Avg Months of Inventory



Source: grar.com (Grand Rapids Association of REALTORS®)

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