

**Grand Rapids Association of REALTORS®**  
**Comparative Activity Report**  
**December 2021**

Note: This report reflects closed sales and current activity (sales written) in Ionia County.

<b>December New Listings</b>	<b>2021</b>	<b>2020</b>	<b>% Chg</b>	<b>Current Listings</b>	<b>Avg DOM</b>
Residential	48	27	77.8%	Residential	44 38
Multi-Family	0	1	.0%	Multi-Family	1 48
Vacant Land	6	9	-33.3%	Vacant Land	64 400
<b>YTD New Listings</b>				<b>Total</b>	<b>109</b>
Residential	659	615	7.2%		
Multi-Family	18	19	-5.3%		
Vacant Land	106	133	-20.3%		

Months of Inventory of Homes Based on Pending Sales 1.1

<b>December CLOSED Sales</b>	<b>2021</b>			<b>2020</b>				
	<b>Units</b>	<b>% Chg</b>	<b>Volume</b>	<b>% Chg</b>	<b>Avg DOM</b>	<b>Units</b>	<b>Volume</b>	<b>Avg DOM</b>
Residential	44	-24.1%	7,983,875	-22.9%	22	58	10,359,737	22
Multi-Family	2	100.0%	354,000	234.0%	27	1	106,000	39
Vacant Land	4	-50.0%	1,001,800	64.9%	201	8	607,588	71
<b>Total All Sales</b>	<b>50</b>	<b>-25.4%</b>	<b>9,339,675</b>	<b>-15.7%</b>		<b>67</b>	<b>11,073,325</b>	

<b>Year-to-Date CLOSED Sales</b>	<b>2021</b>			<b>2020</b>		
	<b>Units</b>	<b>% Chg</b>	<b>Volume</b>	<b>% Chg</b>	<b>Units</b>	<b>Volume</b>
Residential	551	-5.8%	112,910,851	9.4%	585	103,212,483
Multi-Family	13	-7.1%	2,274,800	23.0%	14	1,849,357
Vacant Land	95	39.7%	8,420,600	109.3%	68	4,023,188
<b>Total All Sales</b>	<b>659</b>	<b>-1.2%</b>	<b>123,606,251</b>	<b>13.3%</b>	<b>667</b>	<b>109,085,028</b>

<b>Stats based on CLOSED Sales</b>	<b>December</b>			<b>YEAR-TO-DATE</b>		
	<b>2021</b>	<b>2020</b>	<b>% Chg</b>	<b>2021</b>	<b>2020</b>	<b>% Chg</b>
Avg Home Sale	181,452	178,616	1.6%	204,920	176,432	16.1%
Avg Sale Overall	186,794	165,274	13.0%	187,566	163,546	14.7%

**December Pending Sales**

	2021			2020				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	41	28.1%	8,015,975	23.9%	28	32	6,469,994	23
Multi-Family	0	.0%	0	.0%	0	2	419,900	35
Vacant Land	4	-60.0%	152,800	-86.8%	383	10	1,156,088	130
<b>Total All Sales</b>	<b>45</b>	<b>2.3%</b>	<b>8,168,775</b>	<b>1.5%</b>		<b>44</b>	<b>8,045,982</b>	

**Year-to-Date PENDING Sales**

	2021			2020	
	Units	% Chg	Volume	Units	Volume
Residential	626	-5.7%	123,464,418	664	117,855,534
Multi-Family	16	-20.0%	2,887,000	20	3,134,600
Vacant Land	106	23.3%	8,511,700	86	6,297,568
<b>Total All Sales</b>	<b>748</b>	<b>-2.9%</b>	<b>134,863,118</b>	<b>770</b>	<b>127,287,702</b>

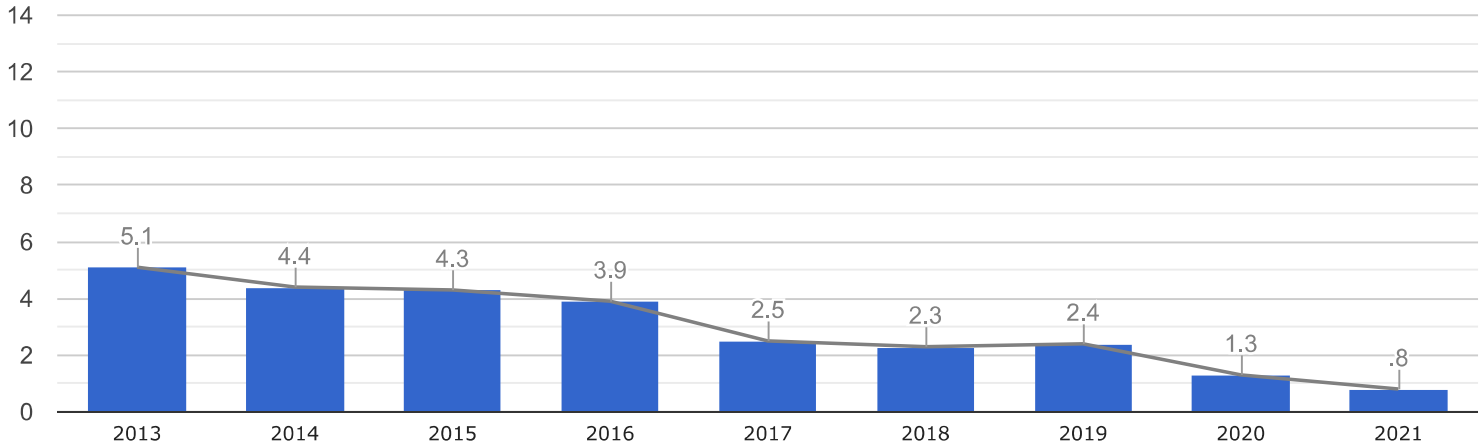
**Stats based on PENDING Sales**

	December			YEAR-TO-DATE		
	2021	2020	% Chg	2021	2020	% Chg
Avg Home Sale	195,512	202,187	-3.3%	197,228	177,493	11.1%
Avg Sale Overall	181,528	182,863	-.7%	180,298	165,309	9.1%

**2021 Sales of Residential Single Family Homes by Price Class**

	December				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	0	.0	0	.0	0	.0
20,000 to 29,999	1	2.3	0	.0	3	.5	1	.2
30,000 to 39,999	0	.0	0	.0	3	.5	5	.8
40,000 to 49,999	1	2.3	0	.0	6	1.1	8	1.3
50,000 to 59,999	0	.0	1	2.4	3	.5	4	.6
60,000 to 69,999	0	.0	0	.0	4	.7	8	1.3
70,000 to 79,999	3	6.8	1	2.4	8	1.5	5	.8
80,000 to 89,999	1	2.3	0	.0	11	2.0	13	2.1
90,000 to 99,999	0	.0	2	4.9	10	1.8	20	3.2
100,000 to 119,999	1	2.3	3	7.3	33	6.0	41	6.5
120,000 to 139,999	3	6.8	4	9.8	54	9.8	76	12.1
140,000 to 159,999	9	20.5	3	7.3	68	12.3	81	12.9
160,000 to 179,999	7	15.9	9	22.0	82	14.9	83	13.3
180,000 to 199,999	6	13.6	5	12.2	47	8.5	68	10.9
200,000 to 249,999	6	13.6	5	12.2	77	14.0	79	12.6
250,000 to 299,999	2	4.5	3	7.3	63	11.4	53	8.5
300,000 to 399,999	3	6.8	5	12.2	49	8.9	58	9.3
400,000 to 499,999	1	2.3	0	.0	20	3.6	17	2.7
500,000 to 599,999	0	.0	0	.0	7	1.3	3	.5
600,000 to 699,999	0	.0	0	.0	1	.2	2	.3
700,000 to 799,999	0	.0	0	.0	0	.0	0	.0
800,000 to 899,999	0	.0	0	.0	0	.0	0	.0
900,000 to 999,999	0	.0	0	.0	2	.4	1	.2
1,000,000 or over	0	.0	0	.0	0	.0	0	.0

# Avg Months of Inventory



Source: grar.com (Grand Rapids Association of REALTORS®)

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