

**Grand Rapids Association of REALTORS®  
Comparative Activity Report  
December 2021**

Note: This report reflects closed sales and current activity (sales written) in Montcalm County.

<b>December New Listings</b>	<b>2021</b>	<b>2020</b>	<b>% Chg</b>	<b>Current Listings</b>	<b>Avg DOM</b>	
Residential	36	58	-37.9%	Residential	77	89
Multi-Family	3	0	.0%	Multi-Family	2	114
Vacant Land	9	10	-10.0%	Vacant Land	63	326
<b>YTD New Listings</b>				<b>Total</b>	<b>142</b>	
Residential	951	939	1.3%			
Multi-Family	27	22	22.7%			
Vacant Land	197	197	.0%			

Months of Inventory of Homes Based on Pending Sales 1.7

<b>December CLOSED Sales</b>	<b>2021</b>			<b>2020</b>				
	<b>Units</b>	<b>% Chg</b>	<b>Volume</b>	<b>% Chg</b>	<b>Avg DOM</b>	<b>Units</b>	<b>Volume</b>	<b>Avg DOM</b>
Residential	68	-5.6%	15,066,900	11.9%	23	72	13,469,738	15
Multi-Family	4	300.0%	428,500	332.8%	50	1	99,000	9
Vacant Land	8	-20.0%	741,400	20.9%	61	10	613,400	129
<b>Total All Sales</b>	<b>80</b>	<b>-3.6%</b>	<b>16,236,800</b>	<b>14.5%</b>		<b>83</b>	<b>14,182,138</b>	

<b>Year-to-Date CLOSED Sales</b>	<b>2021</b>			<b>2020</b>			
	<b>Units</b>	<b>% Chg</b>	<b>Volume</b>	<b>% Chg</b>		<b>Units</b>	<b>Volume</b>
Residential	860	9.4%	176,721,770	25.8%		786	140,430,896
Multi-Family	19	26.7%	4,502,630	132.9%		15	1,933,410
Vacant Land	147	33.6%	12,798,316	75.8%		110	7,279,098
<b>Total All Sales</b>	<b>1,026</b>	<b>12.6%</b>	<b>194,022,716</b>	<b>29.7%</b>		<b>911</b>	<b>149,643,404</b>

<b>Stats based on CLOSED Sales</b>	<b>December</b>			<b>YEAR-TO-DATE</b>		
	<b>2021</b>	<b>2020</b>	<b>% Chg</b>	<b>2021</b>	<b>2020</b>	<b>% Chg</b>
Avg Home Sale	221,572	187,080	18.4%	205,490	178,665	15.0%
Avg Sale Overall	202,960	170,869	18.8%	189,106	164,263	15.1%

**December Pending Sales**

	2021			2020				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	45	-21.1%	9,815,875	-10.8%	34	57	11,006,650	31
Multi-Family	3	200.0%	644,900	486.8%	96	1	109,900	5
Vacant Land	12	20.0%	1,162,250	58.9%	42	10	731,350	104
Total All Sales	60	-11.8%	11,623,025	-1.9%		68	11,847,900	

**Year-to-Date PENDING Sales**

	2021			2020		
	Units	% Chg	Volume	% Chg	Units	Volume
Residential	909	.6%	186,285,028	13.6%	904	164,053,203
Multi-Family	21	40.0%	4,766,099	141.2%	15	1,976,100
Vacant Land	163	28.3%	14,724,795	65.6%	127	8,892,241
Total All Sales	1,093	4.5%	205,775,922	17.6%	1,046	174,921,544

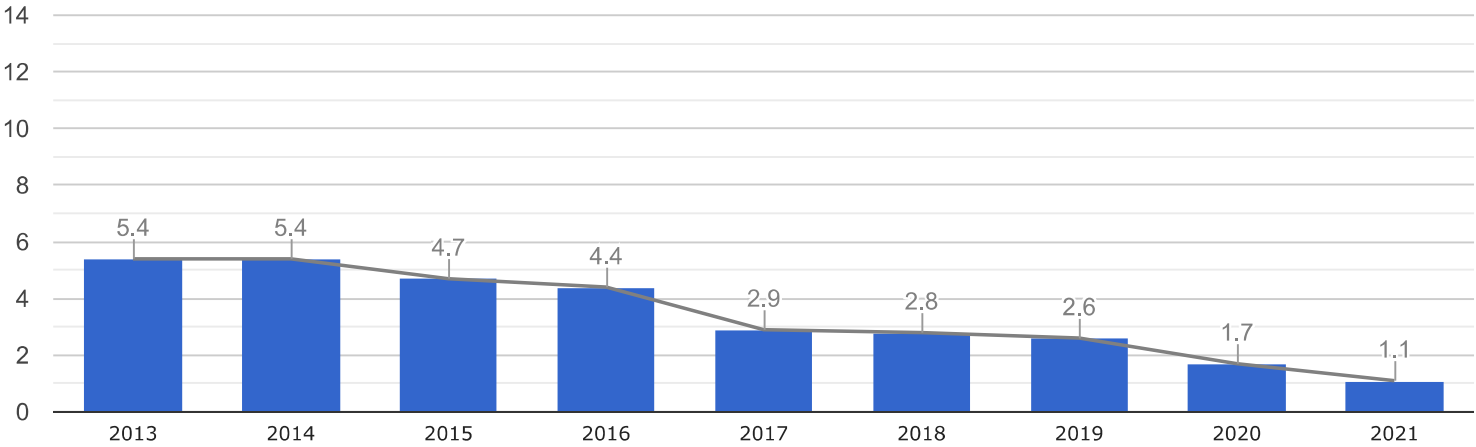
**Stats based on PENDING Sales**

	December			YEAR-TO-DATE		
	2021	2020	% Chg	2021	2020	% Chg
Avg Home Sale	218,131	193,099	13.0%	204,934	181,475	12.9%
Avg Sale Overall	193,717	174,234	11.2%	188,267	167,229	12.6%

**2021 Sales of Residential Single Family Homes by Price Class**

	December				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	0	.0	0	.0	2	.2
20,000 to 29,999	0	.0	0	.0	5	.6	5	.6
30,000 to 39,999	0	.0	0	.0	0	.0	1	.1
40,000 to 49,999	0	.0	0	.0	8	.9	3	.3
50,000 to 59,999	0	.0	0	.0	13	1.5	16	1.8
60,000 to 69,999	0	.0	0	.0	10	1.2	14	1.5
70,000 to 79,999	0	.0	0	.0	16	1.9	14	1.5
80,000 to 89,999	1	1.5	3	6.7	15	1.7	16	1.8
90,000 to 99,999	3	4.4	1	2.2	18	2.1	41	4.5
100,000 to 119,999	3	4.4	0	.0	56	6.5	42	4.6
120,000 to 139,999	5	7.4	5	11.1	79	9.2	97	10.7
140,000 to 159,999	6	8.8	6	13.3	99	11.5	87	9.6
160,000 to 179,999	8	11.8	6	13.3	87	10.1	114	12.5
180,000 to 199,999	13	19.1	7	15.6	82	9.5	89	9.8
200,000 to 249,999	16	23.5	8	17.8	160	18.6	141	15.5
250,000 to 299,999	6	8.8	4	8.9	101	11.7	115	12.7
300,000 to 399,999	3	4.4	3	6.7	68	7.9	73	8.0
400,000 to 499,999	2	2.9	0	.0	26	3.0	25	2.8
500,000 to 599,999	0	.0	1	2.2	6	.7	6	.7
600,000 to 699,999	1	1.5	0	.0	5	.6	4	.4
700,000 to 799,999	0	.0	0	.0	1	.1	1	.1
800,000 to 899,999	0	.0	0	.0	2	.2	1	.1
900,000 to 999,999	0	.0	0	.0	1	.1	0	.0
1,000,000 or over	1	1.5	1	2.2	2	.2	2	.2

# Avg Months of Inventory



Source: grar.com (Grand Rapids Association of REALTORS®)

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