

**Grand Rapids Association of REALTORS®
Comparative Activity Report
December 2021**

Note: This report reflects closed sales and current activity (sales written) in Muskegon County.

December New Listings	2021	2020	% Chg	Current Listings	Avg DOM	
Residential	145	174	-16.7%	Residential	135	84
Multi-Family	7	5	40.0%	Multi-Family	13	123
Vacant Land	20	29	-31.0%	Vacant Land	263	547
YTD New Listings				Total	411	
Residential	2,906	2,815	3.2%			
Multi-Family	107	100	7.0%			
Vacant Land	464	422	10.0%			

Months of Inventory of Homes Based on Pending Sales .8

December CLOSED Sales	2021			2020				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	221	-0.5%	45,325,771	14.2%	20	222	39,700,387	27
Multi-Family	8	0%	1,509,900	7.3%	27	8	1,406,910	49
Vacant Land	27	28.6%	1,273,001	17.5%	89	21	1,083,585	212
Total All Sales	256	2.0%	48,108,672	14.0%		251	42,190,882	

Year-to-Date CLOSED Sales	2021			2020			
	Units	% Chg	Volume	% Chg		Units	Volume
Residential	2,667	9.0%	552,149,780	25.3%		2,446	440,519,290
Multi-Family	83	15.3%	12,228,270	39.9%		72	8,738,308
Vacant Land	323	17.0%	23,086,732	65.3%		276	13,966,666
Total All Sales	3,073	10.0%	587,464,782	26.8%		2,794	463,224,264

Stats based on CLOSED Sales	December			YEAR-TO-DATE		
	2021	2020	% Chg	2021	2020	% Chg
Avg Home Sale	205,094	178,831	14.7%	207,030	180,098	15.0%
Avg Sale Overall	187,925	168,091	11.8%	191,170	165,793	15.3%

December Pending Sales

	2021			2020				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	178	-2.7%	37,486,671	9.2%	24	183	34,321,625	40
Multi-Family	2	-81.8%	305,000	-80.0%	33	11	1,526,759	63
Vacant Land	21	10.5%	1,305,251	48.3%	81	19	880,400	305
Total All Sales	201	-5.6%	39,096,922	6.4%		213	36,728,784	

Year-to-Date PENDING Sales

	2021			2020	
	Units	% Chg	Volume	Units	Volume
Residential	2,752	-.5%	560,503,709	2,767	503,018,753
Multi-Family	89	-2.2%	13,157,168	91	15,029,104
Vacant Land	365	13.0%	28,246,854	323	21,850,774
Total All Sales	3,206	.8%	601,907,731	3,181	539,898,631

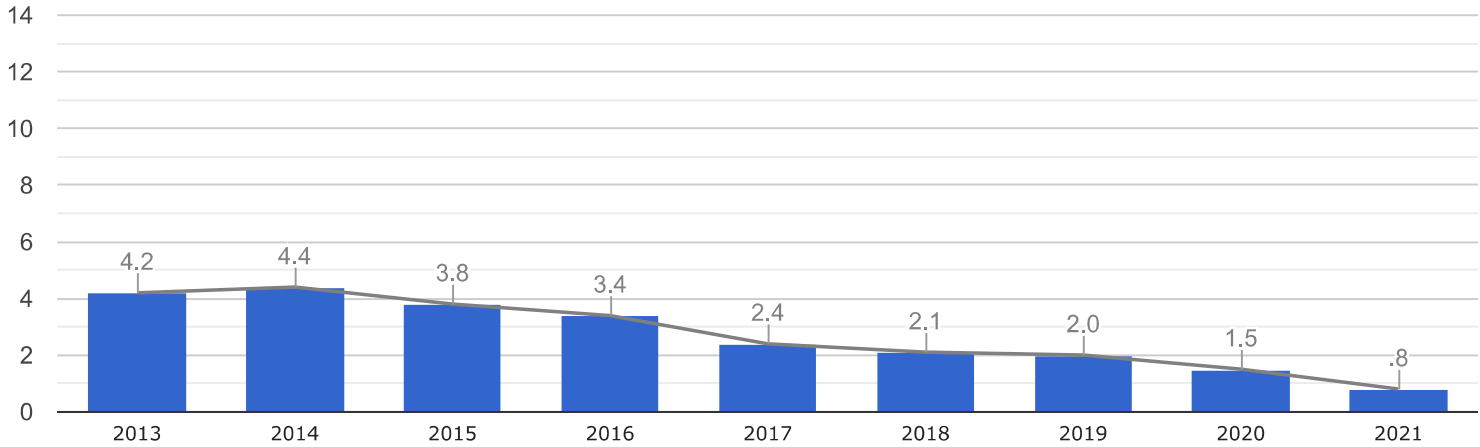
Stats based on PENDING Sales

	December			YEAR-TO-DATE		
	2021	2020	% Chg	2021	2020	% Chg
Avg Home Sale	210,599	187,550	12.3%	203,671	181,792	12.0%
Avg Sale Overall	194,512	172,436	12.8%	187,744	169,726	10.6%

2021 Sales of Residential Single Family Homes by Price Class

	December				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	2	.9	2	1.1	12	.4	7	.3
20,000 to 29,999	2	.9	1	.6	23	.9	24	.9
30,000 to 39,999	1	.5	3	1.7	34	1.3	34	1.2
40,000 to 49,999	5	2.3	7	3.9	50	1.9	46	1.7
50,000 to 59,999	6	2.7	4	2.2	66	2.5	73	2.7
60,000 to 69,999	5	2.3	5	2.8	54	2.0	72	2.6
70,000 to 79,999	5	2.3	5	2.8	47	1.8	59	2.1
80,000 to 89,999	8	3.6	3	1.7	78	2.9	86	3.1
90,000 to 99,999	7	3.2	6	3.4	68	2.5	82	3.0
100,000 to 119,999	12	5.4	11	6.2	138	5.2	152	5.5
120,000 to 139,999	15	6.8	13	7.3	236	8.8	305	11.1
140,000 to 159,999	28	12.7	21	11.8	266	10.0	288	10.5
160,000 to 179,999	18	8.1	20	11.2	286	10.7	301	10.9
180,000 to 199,999	15	6.8	12	6.7	227	8.5	214	7.8
200,000 to 249,999	29	13.1	19	10.7	400	15.0	365	13.3
250,000 to 299,999	27	12.2	19	10.7	271	10.2	274	10.0
300,000 to 399,999	19	8.6	12	6.7	239	9.0	211	7.7
400,000 to 499,999	10	4.5	7	3.9	90	3.4	71	2.6
500,000 to 599,999	4	1.8	1	.6	33	1.2	35	1.3
600,000 to 699,999	0	.0	4	2.2	17	.6	22	.8
700,000 to 799,999	1	.5	0	.0	6	.2	7	.3
800,000 to 899,999	1	.5	0	.0	7	.3	6	.2
900,000 to 999,999	1	.5	1	.6	6	.2	4	.1
1,000,000 or over	0	.0	2	1.1	13	.5	14	.5

Avg Months of Inventory



Source: grar.com (Grand Rapids Association of REALTORS®)

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