

Grand Rapids Association of REALTORS®
Comparative Activity Report
January 2022

Note: This report reflects closed sales and current activity (sales written) in Ionia County.

January New Listings	2022	2021	% Chg	Current Listings	Avg DOM
Residential	40	36	11.1%	Residential	26 54
Multi-Family	0	2	.0%	Multi-Family	2 44
Vacant Land	4	3	33.3%	Vacant Land	64 398
YTD New Listings				Total	92
Residential	40	36	11.1%		
Multi-Family	0	2	.0%		
Vacant Land	4	3	33.3%		

Months of Inventory of Homes Based on Pending Sales .5

January CLOSED Sales	2022			2021				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	53	55.9%	10,055,822	41.2%	31	34	7,124,144	25
Multi-Family	2	-33.3%	282,500	-35.4%	5	3	437,000	3
Vacant Land	6	-33.3%	190,900	-83.1%	173	9	1,132,900	125
Total All Sales	61	32.6%	10,529,222	21.1%		46	8,694,044	

Year-to-Date CLOSED Sales	2022			2021		
	Units	% Chg	Volume	% Chg	Units	Volume
Residential	53	55.9%	10,055,822	41.2%	34	7,124,144
Multi-Family	2	-33.3%	282,500	-35.4%	3	437,000
Vacant Land	6	-33.3%	190,900	-83.1%	9	1,132,900
Total All Sales	61	32.6%	10,529,222	21.1%	46	8,694,044

Stats based on CLOSED Sales

	January			YEAR-TO-DATE		
	2022	2021	% Chg	2022	2021	% Chg
Avg Home Sale	189,732	209,534	-9.5%	189,732	209,534	-9.5%
Avg Sale Overall	172,610	189,001	-8.7%	172,610	189,001	-8.7%

January Pending Sales

	2022			2021				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	57	67.6%	12,552,642	100.9%	22	34	6,248,401	27
Multi-Family	0	.0%	0	.0%	0	2	259,900	22
Vacant Land	4	-55.6%	475,300	-41.7%	479	9	814,900	377
Total All Sales	61	35.6%	13,027,942	77.9%		45	7,323,201	

Year-to-Date PENDING Sales

	2022			2021		
	Units	% Chg	Volume	% Chg	Units	Volume
Residential	57	67.6%	12,552,642	100.9%	34	6,248,401
Multi-Family	0	.0%	0	.0%	2	259,900
Vacant Land	4	-55.6%	475,300	-41.7%	9	814,900
Total All Sales	61	35.6%	13,027,942	77.9%	45	7,323,201

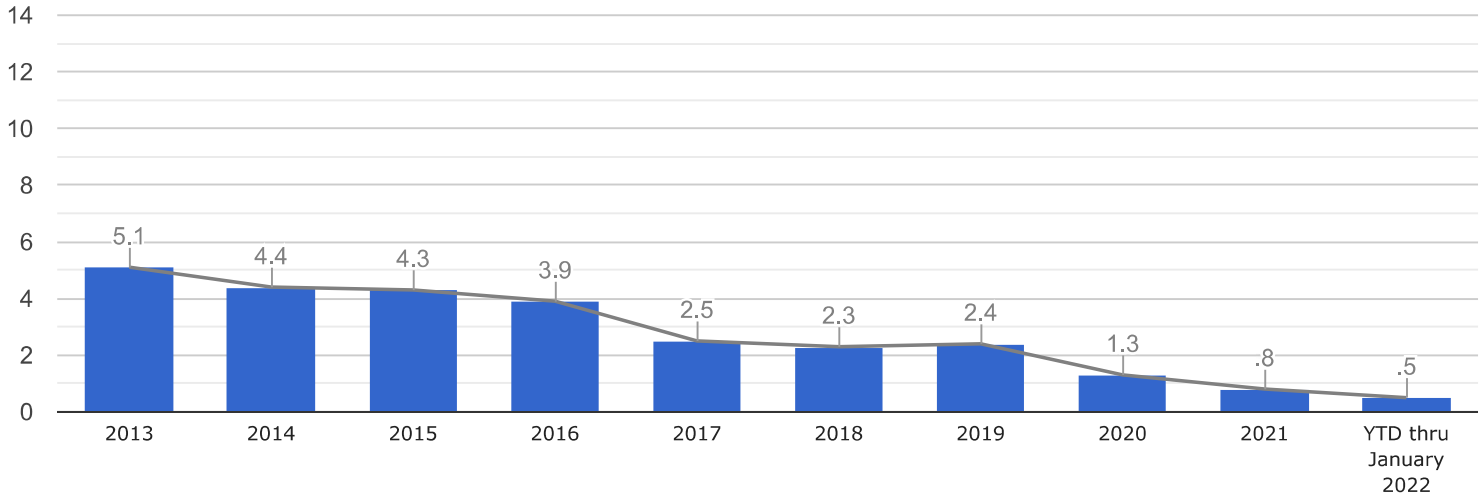
Stats based on PENDING Sales

	January			YEAR-TO-DATE		
	2022	2021	% Chg	2022	2021	% Chg
Avg Home Sale	220,222	183,777	19.8%	220,222	183,777	19.8%
Avg Sale Overall	213,573	162,738	31.2%	213,573	162,738	31.2%

2022 Sales of Residential Single Family Homes by Price Class

	January				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	0	.0	0	.0	0	.0
20,000 to 29,999	1	1.9	0	.0	1	1.9	0	.0
30,000 to 39,999	1	1.9	1	1.8	1	1.9	1	1.8
40,000 to 49,999	0	.0	0	.0	0	.0	0	.0
50,000 to 59,999	0	.0	0	.0	0	.0	0	.0
60,000 to 69,999	0	.0	0	.0	0	.0	0	.0
70,000 to 79,999	0	.0	1	1.8	0	.0	1	1.8
80,000 to 89,999	1	1.9	0	.0	1	1.9	0	.0
90,000 to 99,999	0	.0	2	3.5	0	.0	2	3.5
100,000 to 119,999	5	9.4	3	5.3	5	9.4	3	5.3
120,000 to 139,999	6	11.3	7	12.3	6	11.3	7	12.3
140,000 to 159,999	5	9.4	9	15.8	5	9.4	9	15.8
160,000 to 179,999	10	18.9	5	8.8	10	18.9	5	8.8
180,000 to 199,999	4	7.5	5	8.8	4	7.5	5	8.8
200,000 to 249,999	10	18.9	7	12.3	10	18.9	7	12.3
250,000 to 299,999	5	9.4	8	14.0	5	9.4	8	14.0
300,000 to 399,999	4	7.5	4	7.0	4	7.5	4	7.0
400,000 to 499,999	1	1.9	3	5.3	1	1.9	3	5.3
500,000 to 599,999	0	.0	1	1.8	0	.0	1	1.8
600,000 to 699,999	0	.0	1	1.8	0	.0	1	1.8
700,000 to 799,999	0	.0	0	.0	0	.0	0	.0
800,000 to 899,999	0	.0	0	.0	0	.0	0	.0
900,000 to 999,999	0	.0	0	.0	0	.0	0	.0
1,000,000 or over	0	.0	0	.0	0	.0	0	.0

Avg Months of Inventory



Source: grar.com (Grand Rapids Association of REALTORS®)

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