Grand Rapids Association of REALTORS® Comparative Activity Report January 2022

Note: This report reflects closed sales and current activity (sales written) in Kent County.

308,580

260,279

Avg Sale Overall

| · | | | • | • | | | | | |
|-----------------------------|-------|---------|--|--------|-----------------|---------|-------|-------------|---------|
| January New Listings | 2022 | 2021 | % Chg | Curre | nt Listings | | Avg | DOM | |
| Residentia l | 442 | 594 | -25.6% | Reside | ential | | 257 | 87 | |
| Multi-Family | 27 | 23 | 17.4% | Multi- | Fami l y | | 16 | 51 | |
| Vacant Land | 43 | 57 | -24.6% | Vacan | t Land | | 257 | 351 | |
| YTD New Listings | | | | Total | | | 530 | | |
| Residentia l | 442 | 594 | -25.6% | | | | | | |
| Multi-Family | 27 | 23 | 17.4% | | | | | | |
| Vacant Land | 43 | 57 | -24.6% | | | | | | |
| | | | Months of Inventory of Homes Based on Pending Sales .5 | | | | | Sales .5 | |
| January CLOSED Sales | | | 2022 | | | | | 2021 | |
| • | Units | % Chg | Volume | % Chg | Avg DOM | | Units | Volume | Avg DOM |
| Residentia l | 486 | -7.8% | 154,849,318 | 9.6% | 20 | | 527 | 141,347,833 | 24 |
| Multi-Family | 27 | -12.9% | 7,977,900 | 3.4% | 16 | | 31 | 7,715,907 | 22 |
| Vacant Land | 24 | 9.1% | 2,880,500 | 51.8% | 153 | | 22 | 1,898,150 | 125 |
| Total All Sales | 537 | -7.4% | 165,707,718 | 9.8% | | | 580 | 150,961,890 | |
| Year-to-Date CLOSED Sales | | | 2022 | | | | | 2021 | |
| | Units | % Chg | Volume | % Chg | | | Units | Volume | |
| Residentia l | 486 | -7.8% | 154,849,318 | 9.6% | | | 527 | 141,347,833 | |
| Multi-Family | 27 | -12.9% | 7,977,900 | 3.4% | | | 31 | 7,715,907 | |
| Vacant Land | 24 | 9.1% | 2,880,500 | 51.8% | | | 22 | 1,898,150 | |
| Total All Sales | 537 | -7.4% | 165,707,718 | 9.8% | | | 580 | 150,961,890 | |
| Stats based on CLOSED Sales | | | | | | | | | |
| | | January | | | YEAR-TO-DATE | | | | |
| | | 022 | | Chg | | 2022 | 202 | _ | |
| Avg Home Sale | 318 | ,620 | 268,212 1 8 | 8.8% | | 318,620 | 268,2 | 12 18.8% | |
| | | | | | | | | | |

18.6%

308,580

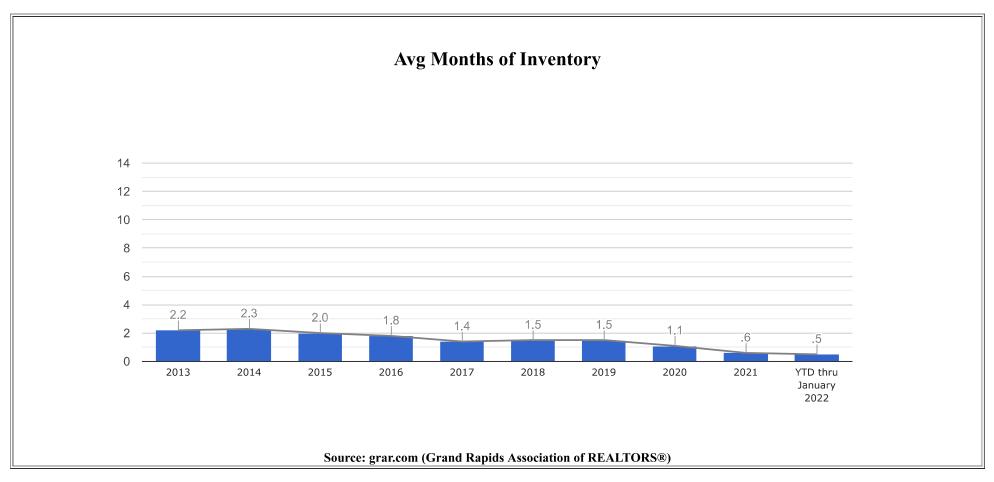
260,279

18.6%

| January Pending Sales | | | 2022 | | | | | 2021 | |
|------------------------------|---------|--------|-------------|--------------|---------|---------|--------|-------------|---------|
| , | Units | % Chg | Volume | e % Chg | Avg DOM | | Units | Volume | Avg DOM |
| Residential | 485 | -19.3% | 158,904,200 | | 22 | | 601 | 179,587,460 | 26 |
| Multi-Family | 30 | .0% | 8,050,100 | 11.9% | 19 | | 30 | 7,196,299 | 26 |
| Vacant Land | 34 | -26.1% | 3,666,700 | -53.3% | 166 | | 46 | 7,859,835 | 209 |
| Total All Sales | 549 | -18.9% | 170,621,000 | -12.3% | | | 677 | 194,643,594 | |
| Year-to-Date PENDING Sales | | | 2022 | | | | | 2021 | |
| | Units | % Chg | Volume | e % Chg | | | Units | Volume | |
| Residentia l | 485 | -19.3% | 158,904,200 | 0 -11.5% | | | 601 | 179,587,460 | |
| Multi-Family | 30 | .0% | 8,050,100 | 11.9% | | | 30 | 7,196,299 | |
| Vacant Land | 34 | -26.1% | 3,666,700 | -53.3% | | | 46 | 7,859,835 | |
| Total All Sales | 549 | -18.9% | 170,621,000 | 0 -12.3% | | | 677 | 194,643,594 | |
| Stats based on PENDING Sales | | | | | | | | | |
| | January | | | YEAR-TO-DATE | | | | | |
| | 2 | 022 | 2021 | % Chg | | 2022 | 202 | 1 % Chg | |
| Avg Home Sale | 327, | 638 | 298,814 | 9.6% | | 327,638 | 298,81 | 4 9.6% | |
| Avg Sale Overall | 310, | 785 | 287,509 | 8.1% | | 310,785 | 287,50 | 9 8.1% | |

2022 Sales of Residential Single Family Homes by Price Class

| | | Januar | У | | | Y 7 | ΓD | |
|--------------------|--------|--------|---------|------|-------|------------------|---------|------|
| | Closed | % | Pending | % | Close | ed % | Pending | % |
| Under to 19,999 | 0 | .0 | 0 | .0 | | 0.0 | 0 | .0 |
| 20,000 to 29,999 | 0 | .0 | 0 | .0 | | 0.0 | 0 | .0 |
| 30,000 to 39,999 | 0 | .0 | 0 | .0 | | 0.0 | 0 | .0 |
| 40,000 to 49,999 | 0 | .0 | 0 | .0 | | 0.0 | 0 | .0 |
| 50,000 to 59,999 | 2 | .4 | 2 | .4 | | 2 .4 | . 2 | .4 |
| 60,000 to 69,999 | 2 | .4 | 2 | .4 | | 2 .4 | . 2 | .4 |
| 70,000 to 79,999 | 2 | .4 | 2 | .4 | | 2 .4 | . 2 | .4 |
| 80,000 to 89,999 | 0 | .0 | 2 | .4 | | 0.0 | 2 | .4 |
| 90,000 to 99,999 | 2 | .4 | 0 | .0 | | 2 .4 | . 0 | .0 |
| 100,000 to 119,999 | 8 | 1.6 | 13 | 2.7 | | 8 1.6 | 13 | 2.7 |
| 120,000 to 139,999 | 15 | 3.1 | 16 | 3.3 | : | .5 3.1 | 16 | 3.3 |
| 140,000 to 159,999 | 22 | 4.5 | 27 | 5.6 | 7 | 22 4.5 | 27 | 5.6 |
| 160,000 to 179,999 | 39 | 8.0 | 38 | 7.8 | 3 | 8.0 | 38 | 7.8 |
| 180,000 to 199,999 | 35 | 7.2 | 28 | 5.8 | ; | 35 7 . 2 | 28 | 5.8 |
| 200,000 to 249,999 | 110 | 22.6 | 84 | 17.3 | 13 | .0 22.6 | 84 | 17.3 |
| 250,000 to 299,999 | 67 | 13.8 | 67 | 13.8 | 6 | 57 13 . 8 | 67 | 13.8 |
| 300,000 to 399,999 | 99 | 20.4 | 94 | 19.4 | Ç | 9 20.4 | . 94 | 19.4 |
| 400,000 to 499,999 | 35 | 7.2 | 53 | 10.9 | ; | 35 7.2 | 53 | 10.9 |
| 500,000 to 599,999 | 18 | 3.7 | 24 | 4.9 | : | .8 3.7 | 24 | 4.9 |
| 600,000 to 699,999 | 8 | 1.6 | 14 | 2.9 | | 8 1.6 | 14 | 2.9 |
| 700,000 to 799,999 | 9 | 1.9 | 6 | 1.2 | | 9 1.9 | 6 | 1.2 |
| 800,000 to 899,999 | 2 | .4 | 3 | .6 | | 2 .4 | . 3 | .6 |
| 900,000 to 999,999 | 2 | .4 | 2 | .4 | | 2 .4 | . 2 | .4 |
| 1,000,000 or over | 9 | 1.9 | 8 | 1.6 | | 9 1.9 | 8 | 1.6 |



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