## Grand Rapids Association of REALTORS® Comparative Activity Report June 2022

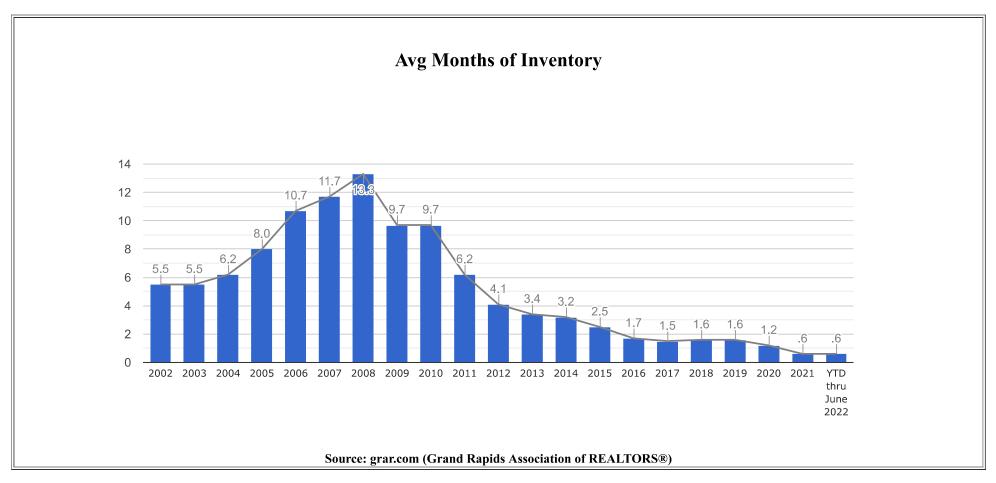
Note: This report reflects closed sales and current activity (sales written) in the following areas: Kent County, Georgetown and Jamestown Townships in southeastern Ottawa County, Ionia County, the 6 townships in northeastern Allegan County, and the northern half of Barry County (including all of Gun Lake).

| June New Listings                | 2022        | 2021   | % Chg          | Cuma             | nt Lictings  |         |       | wa DOM              |         |
|----------------------------------|-------------|--|----------------|------------------|--------------|---------|-------|---------------------|---------|
| June New Listings<br>Residential | 1,593       | 1,353  | % Cng<br>17,7% | Reside           | nt Listings  |         | 981   | Nvg DOM<br>48       |         |
| Multi-Family                     | 1,595<br>48 | 1,333<br>57  | -15.8%         | Multi-l          |              |         | 32    | 47                  |         |
| Vacant Land                      | 117         | 97   | 20.6%          | Vacan            | •            |         | 415   | 314                 |         |
| vacant Lanu                      | 11/         | 37   | 20.070         | vacan            | Lanu         |         | 413   | 214                 |         |
| YTD New Listings                 |             |  |                | Total            |              |         | 1,428 |                     |         |
| Residentia <b>l</b>              | 6,482       | 6,309  | 2.7%           |                  |              |         |       |                     |         |
| Multi-Family                     | 247         | 248  | 4%             |                  |              |         |       |                     |         |
| Vacant Land                      | 470         | 521  | -9.8%          |                  |              |         |       |                     |         |
|                                  |             | Months of Inventory of Homes Based on Pending Sales .8 |                |                  |              |         |       |                     |         |
| June CLOSED Sales                |             |  | 2022           |                  |              |         |       | 2021                |         |
|                                  | Units       | % Chg  | Volun          | ne % Chg         | Avg DOM      |         | Units | Volume              | Avg DOM |
| Residential                      | 1,132       | -6.4%  | 398,233,9      | 01 2.1%          | 9            |         | 1,209 | 390,210,670         | 12      |
| Multi-Family                     | 30          | -18.9%   | 8,638,6        | 00 <b>-9.0</b> % | 10           |         | 37    | 9,489,150           | 15      |
| Vacant Land                      | 37          | -41.3%   | 4,776,3        | 04 -47.1%        | 77           |         | 63    | 9,020,496           | 96      |
| Total All Sales                  | 1,199       | -8.4%  | 411,648,8      | .7%              |              |         | 1,309 | 408,720,316         |         |
| Year-to-Date CLOSED Sales        |             |  | 2022           |                  |              |         |       | 2021                |         |
|                                  | Units       | % Chg  | Volun          | ne % Chg         |              |         | Units | Volume              |         |
| Residential                      | 4,929       | -7.3%  | 1,667,024,5    | _                |              |         | 5,315 | 1,586,876,754       |         |
| Multi-Family                     | 180         | -9.1%  | 52,673,0       |                  |              |         | 198   | 49,274,563          |         |
| Vacant Land                      | 292         | -14.1%   | 44,696,4       |                  |              |         | 340   | 47,084,232          |         |
| Total All Sales                  | 5,401       | -7.7%  | 1,764,394,0    | 58 4.8%          |              |         | 5,853 | 1,683,235,549       |         |
| Stats based on CLOSED Sales      |             |  |                |                  |              |         |       |                     |         |
|                                  |             | June   |                |                  | YEAR-TO-DATE |         |       |                     |         |
|                                  | 20          | 022  | 2021           | % Chg            |              | 2022    | 2     | 2021 % Chg          |         |
| Avg Home Sale                    | 351,        | 797  | 322,755        | 9.0%             |              | 338,207 | 298   | 3,566 <b>13.3</b> % |         |
| Avg Sale Overall                 | 343,        | 327  | 312,239        | 10,0%            |              | 326,679 | 287   | 2,585 <b>13.6</b> % |         |

| June Pending Sales           |       |        | 2022         |                   | 2021         |         |       |                   |         |
|------------------------------|-------|--------|--------------|-------------------|--------------|---------|-------|-------------------|---------|
| _                            | Units | % Chg  | Volun        | ne % Chg          | Avg DOM      |         | Units | Volume            | Avg DOM |
| Residentia <b>l</b>          | 1,237 | .8%    | 430,877,0    | 59 20.7%          | 11           |         | 1,227 | 356,843,247       | 10      |
| Multi-Family                 | 43    | -2.3%  | 12,173,0     | 074 <b>-4.5</b> % | 13           | 44      | 44    | 12,743,295        | 16      |
| Vacant Land                  | 44    | -34.3% | 8,721,1      | -2.8%             | 53           |         | 67    | 8,972,520         | 119     |
| Total All Sales              | 1,324 | -1.0%  | 451,771,24   | 19.3%             |              |         | 1,338 | 378,559,062       |         |
| Year-to-Date PENDING Sales   |       |        | 2022         |                   |              |         |       | 2021              |         |
|                              | Units | % Chg  | Volun        | ne % Chg          |              |         | Units | Volume            |         |
| Residential                  | 5,717 | -6.5%  | 1,909,134,30 | 03 6.1%           |              |         | 6,117 | 1,798,995,993     |         |
| Multi-Family                 | 210   | -5.8%  | 61,081,2     | 46 <b>7.1</b> %   |              | 223     |       | 57,037,794        |         |
| Vacant Land                  | 325   | -20.5% | 54,231,3     | 20 -3.0%          |              |         | 409   | 55,925,703        |         |
| Total All Sales              | 6,252 | -7.4%  | 2,024,446,80 | 5.9%              |              |         | 6,749 | 1,911,959,490     |         |
| Stats based on PENDING Sales |       |        |              |                   |              |         |       |                   |         |
|                              | June  |        |              |                   | YEAR-TO-DATE |         |       |                   |         |
|                              | 2     | 022    | 2021         | % Chg             |              | 2022    | 20    | )21 % Chg         |         |
| Avg Home Sale                | 348,  | 324    | 290,826      | 19.8%             |              | 333,940 | 294,0 | 098 <b>13.5</b> % |         |
| Avg Sale Overall             | 341,  | 217    | 282,929      | 20.6%             |              | 323,808 | 283,2 | 295 <b>14.3</b> % |         |

2022 Sales of Residential Single Family Homes by Price Class
June

|                    |        | June |         |      |        | YTD  |         |      |
|--------------------|--------|------|---------|------|--------|------|---------|------|
|                    | Closed | %    | Pending | %    | Closed | %    | Pending | %    |
| Under to 19,999    | 1      | .1   | 0       | .0   | 1      | .0   | 1       | .0   |
| 20,000 to 29,999   | 0      | .0   | 0       | .0   | 2      | .0   | 0       | .0   |
| 30,000 to 39,999   | 0      | .0   | 0       | .0   | 2      | .0   | 3       | .1   |
| 40,000 to 49,999   | 0      | .0   | 0       | .0   | 3      | .1   | 2       | .0   |
| 50,000 to 59,999   | 2      | .2   | 3       | .2   | 11     | .2   | 15      | .3   |
| 60,000 to 69,999   | 0      | .0   | 0       | .0   | 8      | .2   | 9       | .2   |
| 70,000 to 79,999   | 2      | .2   | 5       | .4   | 11     | .2   | 14      | .2   |
| 80,000 to 89,999   | 5      | .4   | 0       | .0   | 10     | .2   | 8       | .1   |
| 90,000 to 99,999   | 0      | .0   | 2       | .2   | 12     | .2   | 17      | .3   |
| 100,000 to 119,999 | 9      | .8   | 11      | .9   | 58     | 1.2  | 64      | 1.1  |
| 120,000 to 139,999 | 12     | 1.1  | 20      | 1.6  | 94     | 1.9  | 140     | 2.4  |
| 140,000 to 159,999 | 28     | 2.5  | 45      | 3.6  | 156    | 3.2  | 238     | 4.2  |
| 160,000 to 179,999 | 41     | 3.6  | 53      | 4.3  | 225    | 4.6  | 332     | 5.8  |
| 180,000 to 199,999 | 47     | 4.2  | 81      | 6.5  | 263    | 5.3  | 414     | 7.2  |
| 200,000 to 249,999 | 186    | 16.4 | 229     | 18.5 | 832    | 16.9 | 994     | 17.4 |
| 250,000 to 299,999 | 182    | 16.1 | 230     | 18.6 | 806    | 16.4 | 992     | 17.4 |
| 300,000 to 399,999 | 298    | 26.3 | 272     | 22.0 | 1,234  | 25.0 | 1,194   | 20.9 |
| 400,000 to 499,999 | 151    | 13.3 | 133     | 10.8 | 569    | 11.5 | 624     | 10.9 |
| 500,000 to 599,999 | 80     | 7.1  | 58      | 4.7  | 284    | 5.8  | 278     | 4.9  |
| 600,000 to 699,999 | 35     | 3.1  | 32      | 2.6  | 129    | 2.6  | 158     | 2.8  |
| 700,000 to 799,999 | 22     | 1.9  | 19      | 1.5  | 89     | 1.8  | 86      | 1.5  |
| 800,000 to 899,999 | 10     | .9   | 15      | 1.2  | 47     | 1.0  | 46      | .8   |
| 900,000 to 999,999 | 9      | .8   | 8       | .6   | 26     | .5   | 17      | .3   |
| 1,000,000 or over  | 12     | 1.1  | 21      | 1.7  | 57     | 1.2  | 71      | 1.2  |



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