

**Grand Rapids Association of REALTORS®
Comparative Activity Report
September 2022**

Note: This report reflects closed sales and current activity (sales written) in Ionia County.

September New Listings	2022	2021	% Chg	Current Listings	Avg DOM
Residential	42	69	-39.1%	Residential	62 60
Multi-Family	2	1	100.0%	Multi-Family	3 25
Vacant Land	10	20	-50.0%	Vacant Land	59 437
YTD New Listings				Total	124
Residential	511	515	-0.8%		
Multi-Family	11	13	-15.4%		
Vacant Land	62	89	-30.3%		

Months of Inventory of Homes Based on Pending Sales 1.9

September CLOSED Sales	2022			2021				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	55	-12.7%	13,057,856	-1.3%	36	63	13,229,766	18
Multi-Family	0	.0%	0	.0%	0	0	0	0
Vacant Land	7	40.0%	1,026,267	603.9%	66	5	145,800	260
Total All Sales	62	-8.8%	14,084,123	5.3%		68	13,375,566	

Year-to-Date CLOSED Sales	2022			2021		
	Units	% Chg	Volume	% Chg	Units	Volume
Residential	437	6.3%	97,129,732	12.6%	411	86,228,381
Multi-Family	8	-27.3%	1,200,000	-37.5%	11	1,920,800
Vacant Land	43	-47.6%	3,526,467	-45.4%	82	6,455,900
Total All Sales	488	-3.2%	101,856,199	7.7%	504	94,605,081

Stats based on CLOSED Sales	September			YEAR-TO-DATE		
	2022	2021	% Chg	2022	2021	% Chg
Avg Home Sale	237,416	209,996	13.1%	222,265	209,801	5.9%
Avg Sale Overall	227,163	196,700	15.5%	208,722	187,708	11.2%

September Pending Sales

	2022			2021				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	33	-41.1%	7,497,243	-32.6%	24	56	11,130,000	12
Multi-Family	0	.0%	0	.0%	0	0	0	0
Vacant Land	8	-27.3%	376,000	-52.5%	292	11	792,400	110
Total All Sales	41	-38.8%	7,873,243	-34.0%		67	11,922,400	

Year-to-Date PENDING Sales

	2022			2021		
	Units	% Chg	Volume	% Chg	Units	Volume
Residential	468	-3.7%	102,824,647	5.5%	486	97,492,643
Multi-Family	7	-36.4%	1,063,000	-44.3%	11	1,907,300
Vacant Land	41	-55.4%	3,652,700	-46.6%	92	6,834,500
Total All Sales	516	-12.4%	107,540,347	1.2%	589	106,234,443

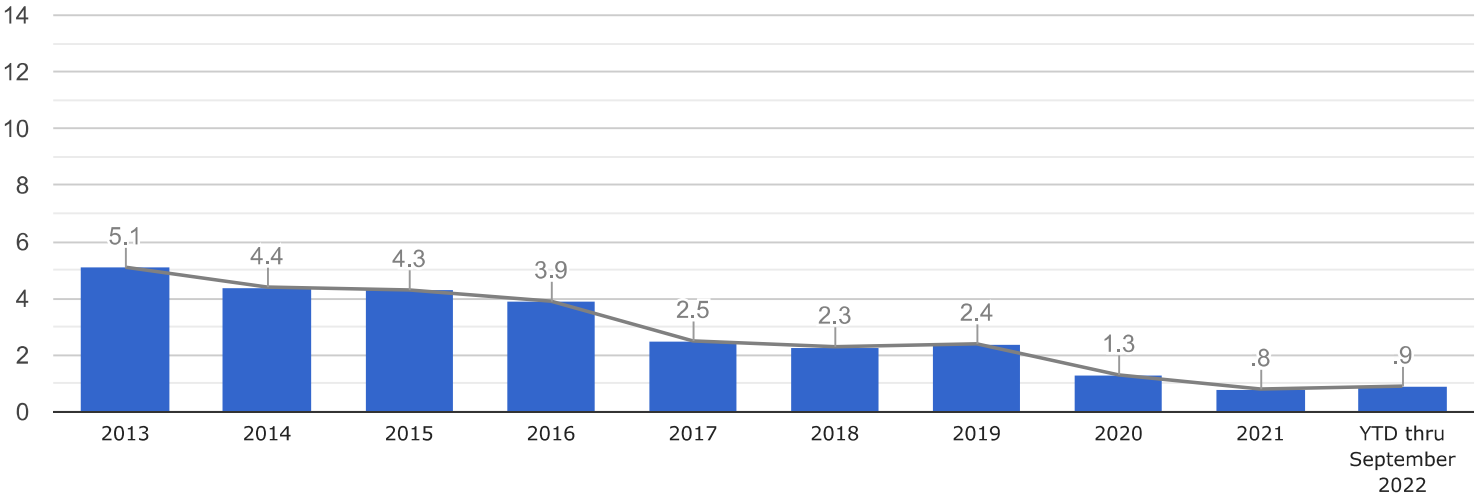
Stats based on PENDING Sales

	September			YEAR-TO-DATE		
	2022	2021	% Chg	2022	2021	% Chg
Avg Home Sale	227,189	198,750	14.3%	219,711	200,602	9.5%
Avg Sale Overall	192,030	177,946	7.9%	208,412	180,364	15.6%

2022 Sales of Residential Single Family Homes by Price Class

	September				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	0	.0	0	.0	0	.0
20,000 to 29,999	0	.0	0	.0	2	.5	0	.0
30,000 to 39,999	0	.0	0	.0	1	.2	1	.2
40,000 to 49,999	0	.0	0	.0	1	.2	2	.4
50,000 to 59,999	1	1.8	0	.0	5	1.1	4	.9
60,000 to 69,999	1	1.8	1	3.0	2	.5	2	.4
70,000 to 79,999	0	.0	1	3.0	4	.9	5	1.1
80,000 to 89,999	1	1.8	1	3.0	4	.9	2	.4
90,000 to 99,999	0	.0	1	3.0	3	.7	7	1.5
100,000 to 119,999	0	.0	4	12.1	24	5.5	27	5.8
120,000 to 139,999	2	3.6	0	.0	27	6.2	42	9.0
140,000 to 159,999	5	9.1	3	9.1	44	10.1	55	11.8
160,000 to 179,999	7	12.7	4	12.1	52	11.9	67	14.3
180,000 to 199,999	4	7.3	5	15.2	45	10.3	46	9.8
200,000 to 249,999	15	27.3	3	9.1	88	20.1	69	14.7
250,000 to 299,999	6	10.9	4	12.1	46	10.5	54	11.5
300,000 to 399,999	8	14.5	2	6.1	64	14.6	57	12.2
400,000 to 499,999	5	9.1	3	9.1	17	3.9	23	4.9
500,000 to 599,999	0	.0	0	.0	7	1.6	3	.6
600,000 to 699,999	0	.0	0	.0	1	.2	1	.2
700,000 to 799,999	0	.0	1	3.0	0	.0	1	.2
800,000 to 899,999	0	.0	0	.0	0	.0	0	.0
900,000 to 999,999	0	.0	0	.0	0	.0	0	.0
1,000,000 or over	0	.0	0	.0	0	.0	0	.0

Avg Months of Inventory



Source: grar.com (Grand Rapids Association of REALTORS®)

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