## Grand Rapids Association of REALTORS® Comparative Activity Report October 2022

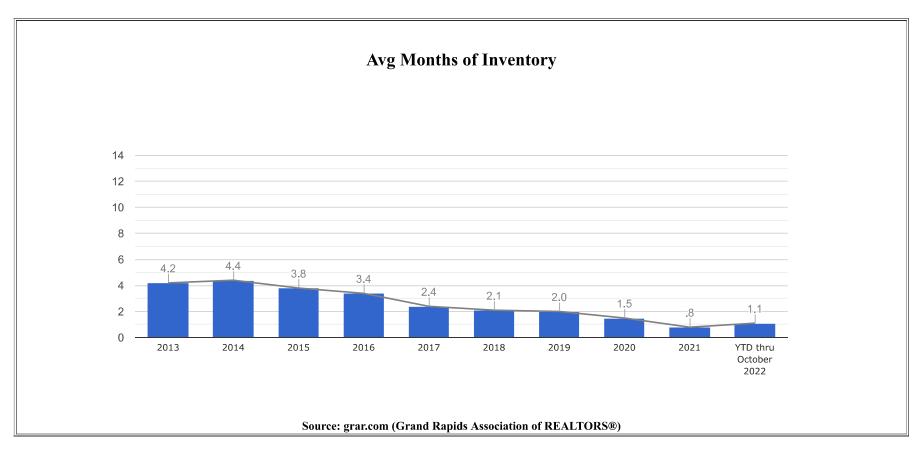
Note: This report reflects closed sales and current activity (sales written) in Muskegon County.

| October New Listings        | 2022    | 2021   | % Chg       | Currer       | it Listings     |             | Avg             | DOM         |         |
|-----------------------------|---------|--------|-------------|--------------|-----------------|-------------|-----------------|-------------|---------|
| Residential                 | 217     | 233    | -6.9%       | Resider      | -               |             | 320             | 74          |         |
| Multi-Family                | 4       | 6      | -33.3%      | Multi-F      | amily           |             | 16              | 63          |         |
| Vacant Land                 | 34      | 30     | 13.3%       | Vacant       | Land            |             | 239             | 432         |         |
| YTD New Listings            |         |        |             | Total        |                 | ,           | 575             |             |         |
| Residential                 | 2,421   | 2,579  | -6.1%       |              |                 |             |                 |             |         |
| Multi-Family                | 86      | 92     | -6.5%       |              |                 |             |                 |             |         |
| Vacant Land                 | 360     | 409    | -12.0%      |              |                 |             |                 |             |         |
|                             |         |        |             | Months       | of Inventory of | Homes Based | on Pending Sale | s 1.8       |         |
| October CLOSED Sales        |         |        | 2022        |              |                 |             |                 | 2021        |         |
|                             | Units   | % Chg  | Volume      | % Chg        | Avg DOM         |             | Units           | Volume      | Avg DOM |
| Residential                 | 175     | -30.6% | 39,483,338  | -28.9%       | 19              |             | 252             | 55,564,865  | 15      |
| Multi-Family                | 3       | -57.1% | 429,950     | -54.2%       | 10              |             | 7               | 938,400     | 25      |
| Vacant Land                 | 28      | 3.7%   | 1,575,650   | 29.4%        | 298             |             | 27              | 1,217,325   | 118     |
| Total All Sales             | 206     | -28.0% | 41,488,938  | -28.1%       |                 |             | 286             | 57,720,590  |         |
| Year-to-Date CLOSED Sales   |         |        | 2022        |              |                 |             |                 | 2021        |         |
|                             | Units   | % Chg  | Volume      | % Chg        |                 |             | Units           | Volume      |         |
| Residential                 | 1,939   | -13.2% | 447,878,490 | _            |                 |             | 2,234           | 463,757,491 |         |
| Multi-Family                | 66      | -4.3%  | 15,334,085  | 71.0%        |                 |             | 69              | 8,968,270   |         |
| Vacant Land                 | 219     | -20.9% | 17,212,100  | -11.8%       |                 |             | 277             | 19,523,131  |         |
| Total All Sales             | 2,224   | -13.8% | 480,424,675 | -2.4%        |                 |             | 2,580           | 492,248,892 |         |
| Stats based on CLOSED Sales |         |        |             |              |                 |             |                 |             |         |
|                             | October |        |             | YEAR-TO-DATE |                 |             |                 |             |         |
|                             | 20      | 022    | 2021        | % Chg        |                 | 2022        | 202             | 1 % Chg     |         |
| Avg Home Sale               | 225,    | 619    | 220,495     | 2.3%         |                 | 230,984     | 207,59          | 11.3%       |         |
| Avg Sale Overall            | 201,    | 403    | 201,820     | 2%           |                 | 216,018     | 190,79          | 13.2%       |         |

| October Pending Sales        | 2022    |        |           |                  |              | 2021    |        |             |         |
|------------------------------|---------|--------|-----------|------------------|--------------|---------|--------|-------------|---------|
| -                            | Units   | % Chg  | Volur     | ne % Chg         | Avg DOM      |         | Units  | Volume      | Avg DOM |
| Residential                  | 179     | -20.8% | 39,656,5  | 99 -11.6%        | 28           |         | 226    | 44,880,410  | 19      |
| Multi-Family                 | 2       | -71.4% | 434,8     | 00 -62.3%        | 47           |         | 7      | 1,154,700   | 19      |
| Vacant Land                  | 18      | -25.0% | 889,9     | 50 -53.0%        | 161          |         | 24     | 1,894,950   | 266     |
| Total All Sales              | 199     | -22.6% | 40,981,3  | 49 -14.5%        |              |         | 257    | 47,930,060  |         |
| Year-to-Date PENDING Sales   |         |        | 2022      |                  |              |         |        | 2021        |         |
|                              | Units   | % Chg  | Volur     | ne % Chg         |              |         | Units  | Volume      |         |
| Residential                  | 2,120   | -11.3% | 492,022,1 | 34 <b>1.3</b> %  |              |         | 2,389  | 485,587,127 |         |
| Multi-Family                 | 75      | -5.1%  | 17,330,9  | 75 <b>55.</b> 8% |              |         | 79     | 11,120,768  |         |
| Vacant Land                  | 250     | -21.6% | 20,374,5  | 98 -19.2%        |              |         | 319    | 25,203,003  |         |
| Total All Sales              | 2,445   | -12.3% | 529,727,7 | 07 1.5%          |              |         | 2,787  | 521,910,898 |         |
| Stats based on PENDING Sales |         |        |           |                  |              |         |        |             |         |
|                              | October |        |           |                  | YEAR-TO-DATE |         |        |             |         |
|                              | 20      | 022    | 2021      | % Chg            |              | 2022    | 202    | 1 % Chg     |         |
| Avg Home Sale                | 221,    | 545    | 198,586   | 11.6%            |              | 232,086 | 203,26 | 0 14.2%     |         |
| Avg Sale Overall             | 205,    | 936    | 186,498   | 10.4%            |              | 216,658 | 187,26 | 6 15.7%     |         |

2022 Sales of Residential Single Family Homes by Price Class

|                    |        | Octobe | r       |      |        | YTD  |         |      |
|--------------------|--------|--------|---------|------|--------|------|---------|------|
|                    | Closed | %      | Pending | %    | Closed | %    | Pending | %    |
| Under to 19,999    | 0      | .0     | 1       | .6   | 6      | .3   | 8       | .4   |
| 20,000 to 29,999   | 0      | .0     | 0       | .0   | 10     | .5   | 6       | .3   |
| 30,000 to 39,999   | 4      | 2.3    | 0       | .0   | 22     | 1.1  | 27      | 1.3  |
| 40,000 to 49,999   | 4      | 2.3    | 3       | 1.7  | 28     | 1.4  | 31      | 1.5  |
| 50,000 to 59,999   | 2      | 1.1    | 2       | 1.1  | 26     | 1.3  | 29      | 1.4  |
| 60,000 to 69,999   | 5      | 2.9    | 4       | 2.2  | 44     | 2.3  | 40      | 1.9  |
| 70,000 to 79,999   | 2      | 1.1    | 5       | 2.8  | 37     | 1.9  | 52      | 2.5  |
| 80,000 to 89,999   | 4      | 2.3    | 4       | 2.2  | 42     | 2.2  | 55      | 2.6  |
| 90,000 to 99,999   | 4      | 2.3    | 7       | 3.9  | 33     | 1.7  | 51      | 2.4  |
| 100,000 to 119,999 | 7      | 4.0    | 3       | 1.7  | 79     | 4.1  | 90      | 4.2  |
| 120,000 to 139,999 | 8      | 4.6    | 15      | 8.4  | 134    | 6.9  | 166     | 7.8  |
| 140,000 to 159,999 | 18     | 10.3   | 18      | 10.1 | 159    | 8.2  | 174     | 8.2  |
| 160,000 to 179,999 | 14     | 8.0    | 16      | 8.9  | 155    | 8.0  | 184     | 8.7  |
| 180,000 to 199,999 | 14     | 8.0    | 20      | 11.2 | 163    | 8.4  | 202     | 9.5  |
| 200,000 to 249,999 | 33     | 18.9   | 25      | 14.0 | 340    | 17.5 | 337     | 15.9 |
| 250,000 to 299,999 | 15     | 8.6    | 23      | 12.8 | 240    | 12.4 | 242     | 11.4 |
| 300,000 to 399,999 | 21     | 12.0   | 19      | 10.6 | 258    | 13.3 | 243     | 11.5 |
| 400,000 to 499,999 | 13     | 7.4    | 8       | 4.5  | 77     | 4.0  | 89      | 4.2  |
| 500,000 to 599,999 | 4      | 2.3    | 4       | 2.2  | 43     | 2.2  | 40      | 1.9  |
| 600,000 to 699,999 | 3      | 1.7    | 0       | .0   | 15     | .8   | 19      | .9   |
| 700,000 to 799,999 | 0      | .0     | 2       | 1.1  | 6      | .3   | 8       | .4   |
| 800,000 to 899,999 | 0      | .0     | 0       | .0   | 3      | .2   | 7       | .3   |
| 900,000 to 999,999 | 0      | .0     | 0       | .0   | 5      | .3   | 8       | .4   |
| 1,000,000 or over  | 0      | .0     | 0       | .0   | 14     | .7   | 12      | .6   |



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