## Grand Rapids Association of REALTORS® Comparative Activity Report January 2023

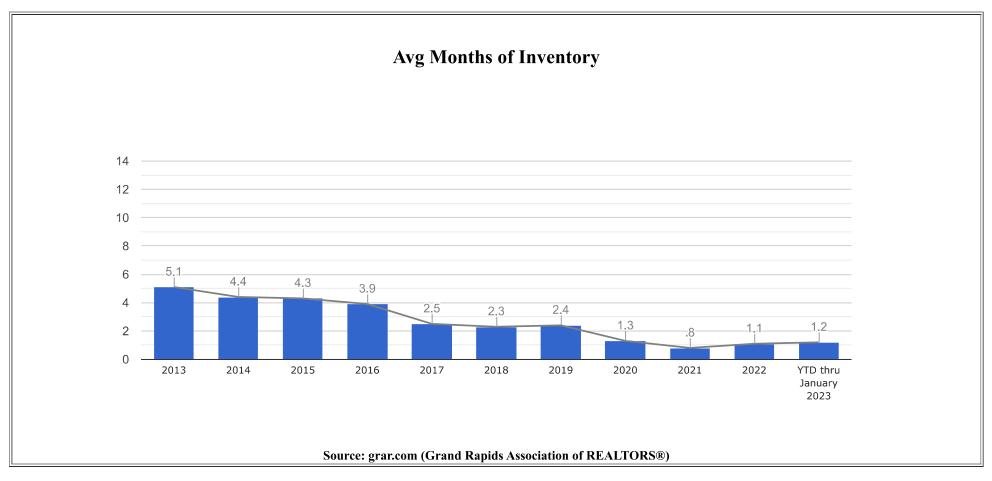
Note: This report reflects closed sales and current activity (sales written) in Ionia County.

26 0 13	40 0 4	% Chg -35.0% .0% 225.0%	Resid Mu <b>l</b> ti-	ent Listings ential Family		<b>Avg I</b> 36	84	
				Family				
13	4	225.0%	\/=			0	0	
			vacar	nt Land		40	289	
			Total			 76		
26	40	-35.0%						
0	0	.0%						
13	4	225.0%						
			Month	ns of Inventory	of Homes Bas	ed on Pending S	ales 1.2	
		2023					2022	
Units	% Chg	Volume	% Chg	Avg DOM		Units	Volume	Avg DOM
28	-47.2%	5,039,705	-49.9%	39		53	10,055,822	31
1	-50.0%	169,000	-40.2%	34		2	282,500	5
4	-33.3%	150,300	-21.3%	43		6	190,900	173
33	-45.9%	5,359,005	-49.1%			61	10,529,222	
		2023					2022	
Units	% Chg	Volume	% Chg			Units	Volume	
28	-47.2%	5,039,705	-49.9%			53	10,055,822	
1	-50.0%	169,000	-40.2%			2	282,500	
4	-33.3%	150,300	-21.3%			6	190,900	
33	-45.9%	5,359,005	-49.1%			61	10,529,222	
			_				_	
•		,			•	•		
	0 13 Units 28 1 4 33 Units 28 1 4 33	0 0 13 4  Units % Chg 28 -47.2% 1 -50.0% 4 -33.3%  33 -45.9%  Units % Chg 28 -47.2% 1 -50.0% 4 -33.3% 33 -45.9%	0 0 .0% 13 4 225.0%  2023  Units % Chg Volume 28 -47.2% 5,039,705 1 -50.0% 169,000 4 -33.3% 150,300  33 -45.9% 5,359,005  Units % Chg Volume 28 -47.2% 5,039,705 1 -50.0% 169,000 4 -33.3% 150,300 33 -45.9% 5,359,005	0 0 .0% 13 4 225.0%  Month  2023  Units % Chg Volume % Chg 28 -47.2% 5,039,705 -49.9% 1 -50.0% 169,000 -40.2% 4 -33.3% 150,300 -21.3%  33 -45.9% 5,359,005 -49.1%  Units % Chg Volume % Chg 28 -47.2% 5,039,705 -49.9% 1 -50.0% 169,000 -40.2% 4 -33.3% 150,300 -21.3%  33 -45.9% 5,039,705 -49.9% 33 -45.9% 5,359,005 -49.1%  January 2023 2022 % Chg 179,989 189,732 -5.1%	0 0 0 0.0% 13 4 225.0%  Months of Inventory  2023  Units	0 0 0 .0% 13 4 225.0%  Months of Inventory of Homes Base  2023  Units % Chg Volume % Chg Avg DOM 28 -47.2% 5,039,705 -49.9% 39 1 -50.0% 169,000 -40.2% 34 4 -33.3% 150,300 -21.3% 43  33 -45.9% 5,359,005 -49.1%  2023  Units % Chg Volume % Chg 28 -47.2% 5,039,705 -49.9% 1 -50.0% 169,000 -40.2% 4 -33.3% 150,300 -21.3% 33 -45.9% 5,359,005 -49.1%  34 -33.3% 5,359,005 -49.1%  35 -45.9% 5,359,005 -49.1%  YEAR 2023 2022 % Chg 2023 179,989 189,732 -5.1% 179,989	0 0 0 .0% 13 4 225.0%  Months of Inventory of Homes Based on Pending S  2023  Units % Chg Volume % Chg Avg DOM Units 28 -47.2% 5,039,705 -49.9% 39 53 1 -50.0% 169,000 -40.2% 34 2 4 -33.3% 150,300 -21.3% 43 6  33 -45.9% 5,359,005 -49.1% 61  2023  Units % Chg Volume % Chg Units 28 -47.2% 5,039,705 -49.9% 53 1 -50.0% 169,000 -40.2% 53 1 -50.0% 169,000 -40.2% 53 1 -50.0% 169,000 -40.2% 6 4 -33.3% 150,300 -21.3% 66  33 -45.9% 5,359,005 -49.1% 61   January YEAR-TO-DATE 2023 2022 % Chg 2023 2022 179,989 189,732 -5.1% 179,989 189,732	0 0 0 0.0% 13 4 225.0%  Months of Inventory of Homes Based on Pending Sales 1.2  2023  Units 96 Chg Volume 28 -47.2% 5,039,705 -49.9% 39 53 10,055,822 1 -50.0% 169,000 -21.3% 43 2 282,500 4 -33.3% 150,300 -21.3% 43 6 190,900 33 -45.9% 5,359,005 -49.1% 61 10,529,222  Units 96 Chg Volume 96 Chg Units Volume 28 -47.2% 5,039,705 -49.9% 5,359,005 -49.1% 51 10,055,822 1 -50.0% 169,000 -40.2% 5,039,705 -49.9% 53 10,055,822 1 -50.0% 169,000 -40.2% 5,039,705 -49.9% 53 10,055,822 1 -50.0% 169,000 -40.2% 5,039,705 -49.9% 53 10,055,822 1 -50.0% 169,000 -40.2% 5,039,705 -49.9% 53 10,055,822 1 -50.0% 169,000 -40.2% 5,039,705 -49.9% 53 10,055,822 1 -50.0% 169,000 -40.2% 5,039,705 -49.9% 53 10,055,822 1 -50.0% 169,000 -40.2% 50 10,055,822 1 -50.0% 169,000 -40

January Pending Sales			2023		2022				
	Units	% Chg	Volume	e % Chg	Avg DOM		Units	Volume	Avg DOM
Residential	29	-49.1%	5,941,00	0 -52.7%	45		57	12,552,642	22
Multi-Family	0	.0%	1	.0%	0		0	0	0
Vacant Land	7	75.0%	251,80	0 -47.0%	81		4	475,300	479
Total All Sales	36	-41.0%	6,192,80	0 -52.5%		,	61	13,027,942	
Year-to-Date PENDING Sales			2023					2022	
	Units	% Chg	Volume	e % Chg			Units	Volume	
Residential	29	-49.1%	5,941,00	0 -52.7%			57	12,552,642	
Multi-Family	0	.0%	1	0 .0%			0	0	
Vacant Land	7	75.0%	251,80	0 -47.0%			4	475,300	
Total All Sales	36	-41.0%	6,192,80	0 -52.5%		,	61	13,027,942	
Stats based on PENDING Sales									
	January			YEAR-TO-DATE					
	2	023	2022	% Chg		2023	2022	% Chg	
Avg Home Sale	204,	862	220,222	-7.0%		204,862	220,222	-7.0%	
Avg Sale Overall	172,	022	213,573	-19.5%		172,022	213,573	-19.5%	

2023 Sales of Residential Single Family Homes by Price Class

		Januar	У			YTD		
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	1	3.4	0	.0	1	3.4
20,000 to 29,999	1	3.6	0	.0	1	3.6	0	.0
30,000 to 39,999	0	.0	0	.0	0	.0	0	.0
40,000 to 49,999	0	.0	0	.0	0	.0	0	.0
50,000 to 59,999	0	.0	0	.0	0	.0	0	.0
60,000 to 69,999	0	.0	0	.0	0	.0	0	.0
70,000 to 79,999	1	3.6	0	.0	1	3.6	0	.0
80,000 to 89,999	0	.0	1	3.4	0	.0	1	3.4
90,000 to 99,999	0	.0	0	.0	0	.0	0	.0
100,000 to 119,999	4	14.3	2	6.9	4	14.3	2	6.9
120,000 to 139,999	0	.0	2	6.9	0	.0	2	6.9
140,000 to 159,999	2	7.1	3	10.3	2	7.1	3	10.3
160,000 to 179,999	9	32.1	3	10.3	9	32.1	3	10.3
180,000 to 199,999	2	7.1	5	17.2	2	7.1	5	17.2
200,000 to 249,999	4	14.3	4	13.8	4	14.3	4	13.8
250,000 to 299,999	3	10.7	4	13.8	3	10.7	4	13.8
300,000 to 399,999	2	7.1	3	10.3	2	7.1	3	10.3
400,000 to 499,999	0	.0	1	3.4	0	.0	1	3.4
500,000 to 599,999	0	.0	0	.0	0	.0	0	.0
600,000 to 699,999	0	.0	0	.0	0	.0	0	.0
700,000 to 799,999	0	.0	0	.0	0	.0	0	.0
800,000 to 899,999	0	.0	0	.0	0	.0	0	.0
900,000 to 999,999	0	.0	0	.0	0	.0	0	.0
1,000,000 or over	0	.0	0	.0	0	.0	0	.0



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