Grand Rapids Association of REALTORS® Comparative Activity Report February 2023

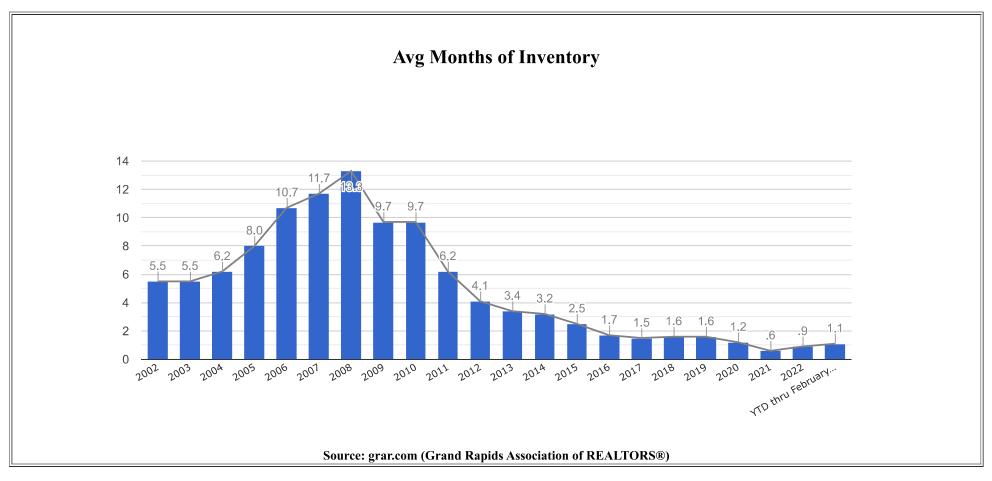
Note: This report reflects closed sales and current activity (sales written) in the following areas: Kent County, Georgetown and Jamestown Townships in southeastern Ottawa County, Ionia County, the 6 townships in northeastern Allegan County, and the northern half of Barry County (including all of Gun Lake).

| February New Listings | 2023 | 2022 | % Chg | Curre | ent Listings | | Avg | DOM | |
|-----------------------------|-------|----------|------------|-------------------|-----------------|--------------|-----------------|-------------|---------|
| Residential | 574 | 696 | -17.5% | Resid | _ | | 676 | 81 | |
| Multi-Family | 23 | 44 | -47.7% | Mu l ti- | Family | | 15 | 77 | |
| Vacant Land | 75 | 55 | 36.4% | Vacar | t Land | | 357 | 285 | |
| YTD New Listings | | | | Total | | | 1,048 | | |
| Residential | 1,203 | 1,297 | -7.2% | | | | | | |
| Multi-Family | 43 | 74 | -41.9% | | | | | | |
| Vacant Land | 128 | 112 | 14.3% | | | | | | |
| | | | | Month | ns of Inventory | of Homes Bas | ed on Pending S | Sales 1.0 | |
| February CLOSED Sales | | | 2023 | | | | | 2022 | |
| | Units | % Chg | Volum | ne % Chg | Avg DOM | | Units | Volume | Avg DOM |
| Residentia l | 543 | -6.7% | 178,581,93 | 37 -2.7 % | 31 | | 582 | 183,523,105 | 18 |
| Multi-Family | 13 | -38.1% | 3,443,80 | 00 -32.4% | 31 | | 21 | 5,096,798 | 19 |
| Vacant Land | 30 | -16.7% | 3,156,00 | 00 -39.3% | 130 | | 36 | 5,196,550 | 142 |
| Total All Sales | 586 | -8.3% | 185,181,73 | 37 -4.5 % | | | 639 | 193,816,453 | |
| Year-to-Date CLOSED Sales | | | 2023 | | | | | 2022 | |
| | Units | % Chg | Volum | ne % Chg | | | Units | Volume | |
| Residential | 1,060 | -13.0% | 336,505,16 | 55 -11.0 % | | | 1,219 | 377,943,794 | |
| Multi-Family | 24 | -52.9% | 6,549,90 | 00 -51.4 % | | | 51 | 13,468,098 | |
| Vacant Land | 53 | -32.9% | 7,030,90 | 00 -25.8% | | | 79 | 9,479,320 | |
| Total All Sales | 1,137 | -15.7% | 350,085,96 | 55 -12.7% | | | 1,349 | 400,891,212 | |
| Stats based on CLOSED Sales | | | | | | | | | |
| | | February | | YEAR-TO-DATE | | | | | |
| | | 023 | 2022 | % Chg | | 2023 | 2022 | | |
| Avg Home Sale | 328, | | 315,332 | 4.3% | | 317,458 | 310,044 | | |
| Avg Sale Overall | 316, | 010 | 303,312 | 4.2% | | 307,903 | 297,177 | 3.6% | |

| February Pending Sales | | | 2023 | | 2022 | | | | |
|------------------------------|----------|--------|------------|--------------------|---------|---------|---------|-----------------|---------|
| | Units | % Chg | Volum | ne % Chg | Avg DOM | | Units | Volume | Avg DOM |
| Residential | 648 | -3.7% | 224,602,68 | 39 6.3 % | 32 | | 673 | 211,347,241 | 17 |
| Multi-Family | 25 | -13.8% | 7,423,37 | 75 -4.3% | 22 | | 29 | 7,753,950 | 23 |
| Vacant Land | 55 | 12.2% | 4,523,80 | -39.3% | 55 | | 49 | 7,449,515 | 148 |
| Total All Sales | 728 | -3.1% | 236,549,86 | 4.4% | | | 751 | 226,550,706 | |
| Year-to-Date PENDING Sales | | | 2023 | | | | | 2022 | |
| | Units | % Chg | Volum | ne % Chg | | | Units | Volume | |
| Residentia l | 1,319 | -1.1% | 445,804,52 | 26 6.0 % | | | 1,334 | 420,696,837 | |
| Multi-Family | 44 | -27.9% | 13,372,27 | 75 -16.9 % | | | 61 | 16,090,450 | |
| Vacant Land | 87 | -11.2% | 8,735,90 | 00 -46 . 5% | | | 98 | 16,335,215 | |
| Total All Sales | 1,450 | -2.9% | 467,912,70 | 3.3% | | | 1,493 | 453,122,502 | |
| Stats based on PENDING Sales | | | | | | | | | |
| | February | | | YEAR-TO-DATE | | | | | |
| | 2 | 023 | 2022 | % Chg | | 2023 | 2022 | 2 % Chg | |
| Avg Home Sale | 346, | 609 | 314,038 | 10.4% | | 337,987 | 315,36 | 5 7 . 2% | |
| Avg Sale Overall | 324, | 931 | 301,665 | 7.7% | | 322,698 | 303,498 | 6.3% | |

2023 Sales of Residential Single Family Homes by Price Class

| | | Februai | ry | | | YTD | | |
|--------------------|--------|---------|---------|------|--------|------|---------|------|
| | Closed | % | Pending | % | Closed | % | Pending | % |
| Under to 19,999 | 0 | .0 | 0 | .0 | 0 | .0 | 1 | .1 |
| 20,000 to 29,999 | 0 | .0 | 0 | .0 | 1 | .1 | 0 | .0 |
| 30,000 to 39,999 | 0 | .0 | 0 | .0 | 1 | .1 | 0 | .0 |
| 40,000 to 49,999 | 1 | .2 | 1 | .2 | 2 | .2 | 1 | .1 |
| 50,000 to 59,999 | 0 | .0 | 1 | .2 | 0 | .0 | 1 | .1 |
| 60,000 to 69,999 | 1 | .2 | 2 | .3 | 2 | .2 | 3 | .2 |
| 70,000 to 79,999 | 0 | .0 | 1 | .2 | 1 | .1 | 2 | .2 |
| 80,000 to 89,999 | 2 | .4 | 2 | .3 | 4 | .4 | 4 | .3 |
| 90,000 to 99,999 | 1 | .2 | 3 | .5 | 3 | .3 | 3 | .2 |
| 100,000 to 119,999 | 9 | 1.7 | 6 | .9 | 18 | 1.7 | 16 | 1.2 |
| 120,000 to 139,999 | 4 | .7 | 16 | 2.5 | 15 | 1.4 | 27 | 2.0 |
| 140,000 to 159,999 | 10 | 1.8 | 19 | 2.9 | 31 | 2.9 | 40 | 3.0 |
| 160,000 to 179,999 | 24 | 4.4 | 39 | 6.0 | 65 | 6.1 | 75 | 5.7 |
| 180,000 to 199,999 | 34 | 6.3 | 36 | 5.6 | 63 | 5.9 | 88 | 6.7 |
| 200,000 to 249,999 | 105 | 19.3 | 101 | 15.6 | 203 | 19.2 | 230 | 17.4 |
| 250,000 to 299,999 | 109 | 20.1 | 111 | 17.1 | 200 | 18.9 | 222 | 16.8 |
| 300,000 to 399,999 | 119 | 21.9 | 142 | 21.9 | 223 | 21.0 | 283 | 21.5 |
| 400,000 to 499,999 | 62 | 11.4 | 69 | 10.6 | 120 | 11.3 | 147 | 11.1 |
| 500,000 to 599,999 | 26 | 4.8 | 49 | 7.6 | 47 | 4.4 | 77 | 5.8 |
| 600,000 to 699,999 | 12 | 2.2 | 24 | 3.7 | 24 | 2.3 | 44 | 3.3 |
| 700,000 to 799,999 | 6 | 1.1 | 9 | 1.4 | 11 | 1.0 | 21 | 1.6 |
| 800,000 to 899,999 | 6 | 1.1 | 6 | .9 | 10 | .9 | 12 | .9 |
| 900,000 to 999,999 | 7 | 1.3 | 3 | .5 | 7 | .7 | 8 | .6 |
| 1,000,000 or over | 5 | .9 | 8 | 1.2 | 9 | .8 | 14 | 1.1 |



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