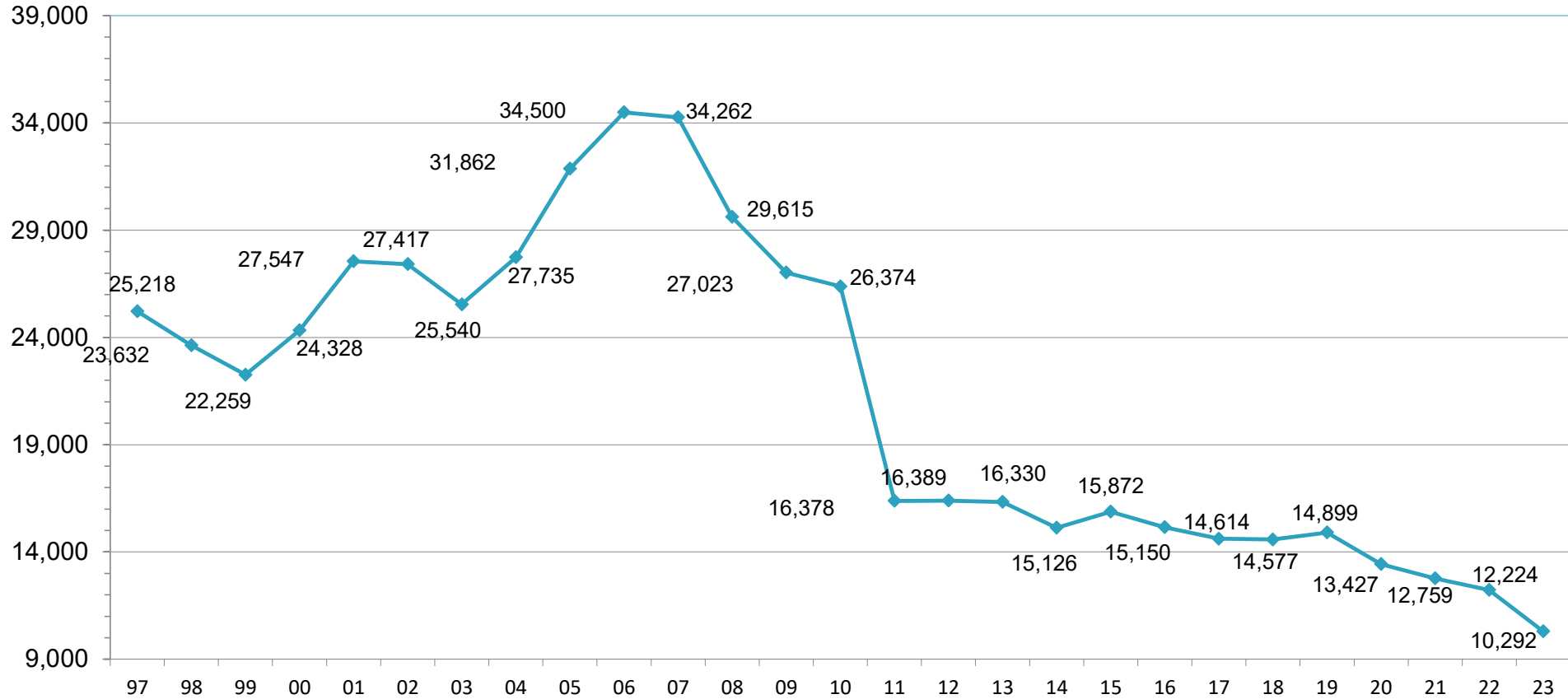


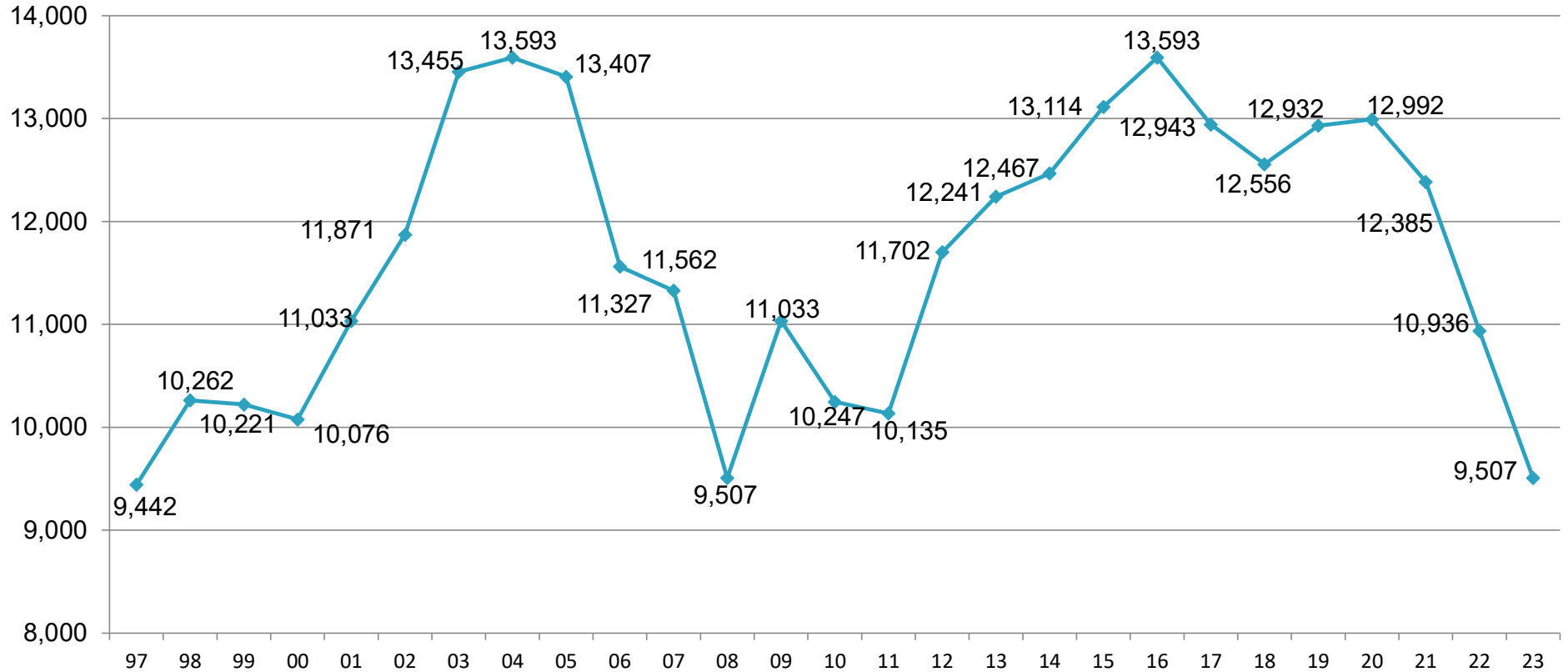
## Number of New Listings Submitted to the MLS



This report reflects activity in the following geographic area: Kent County, Georgetown & Jamestown Townships in southeastern Ottawa County, Ionia County, the six townships in northeastern Allegan County, and the northern half of Barry County, including all of Gun Lake.

Source: [grar.com](http://grar.com) (Greater Regional Alliance of REALTORS®)

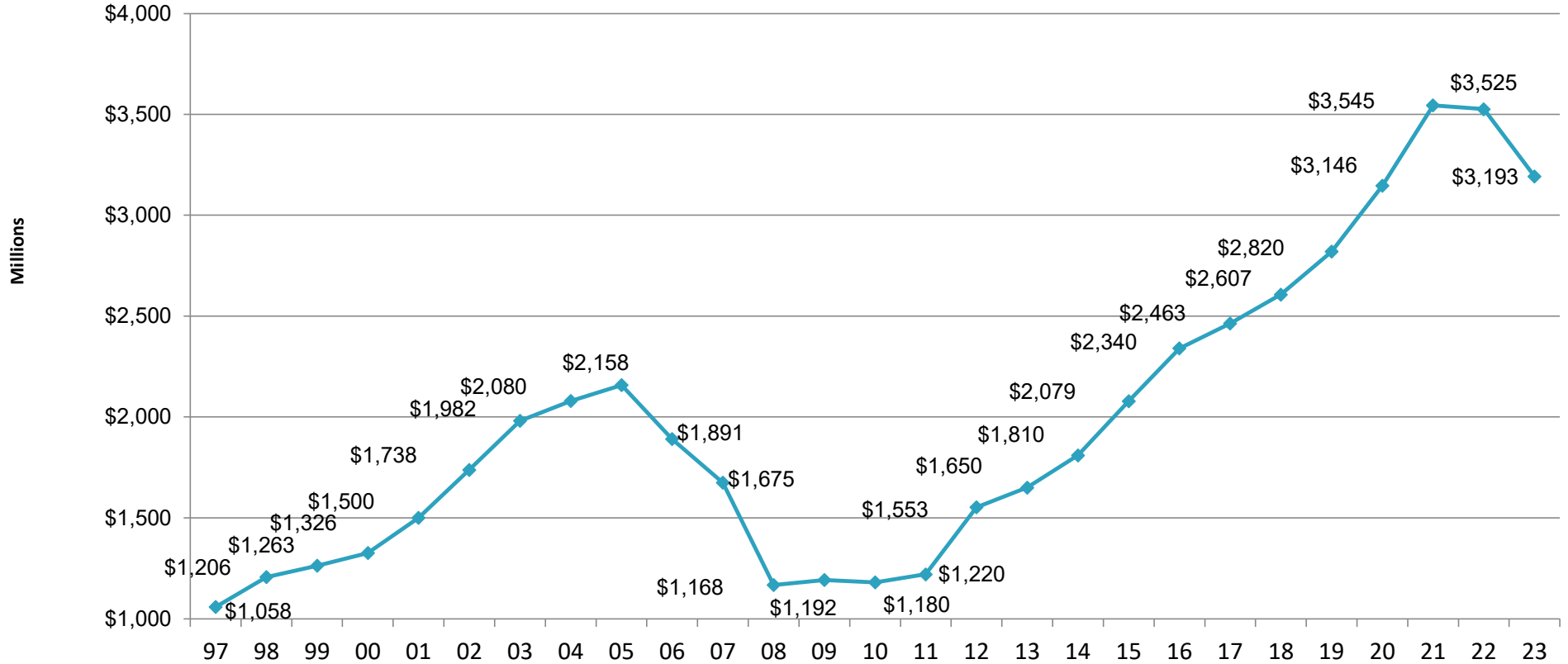
## Number of Homes Sold



This report reflects activity in the following geographic area: Kent County, Georgetown & Jamestown Townships in southeastern Ottawa County, Ionia County, the six townships in northeastern Allegan County, and the northern half of Barry County, including all of Gun Lake.

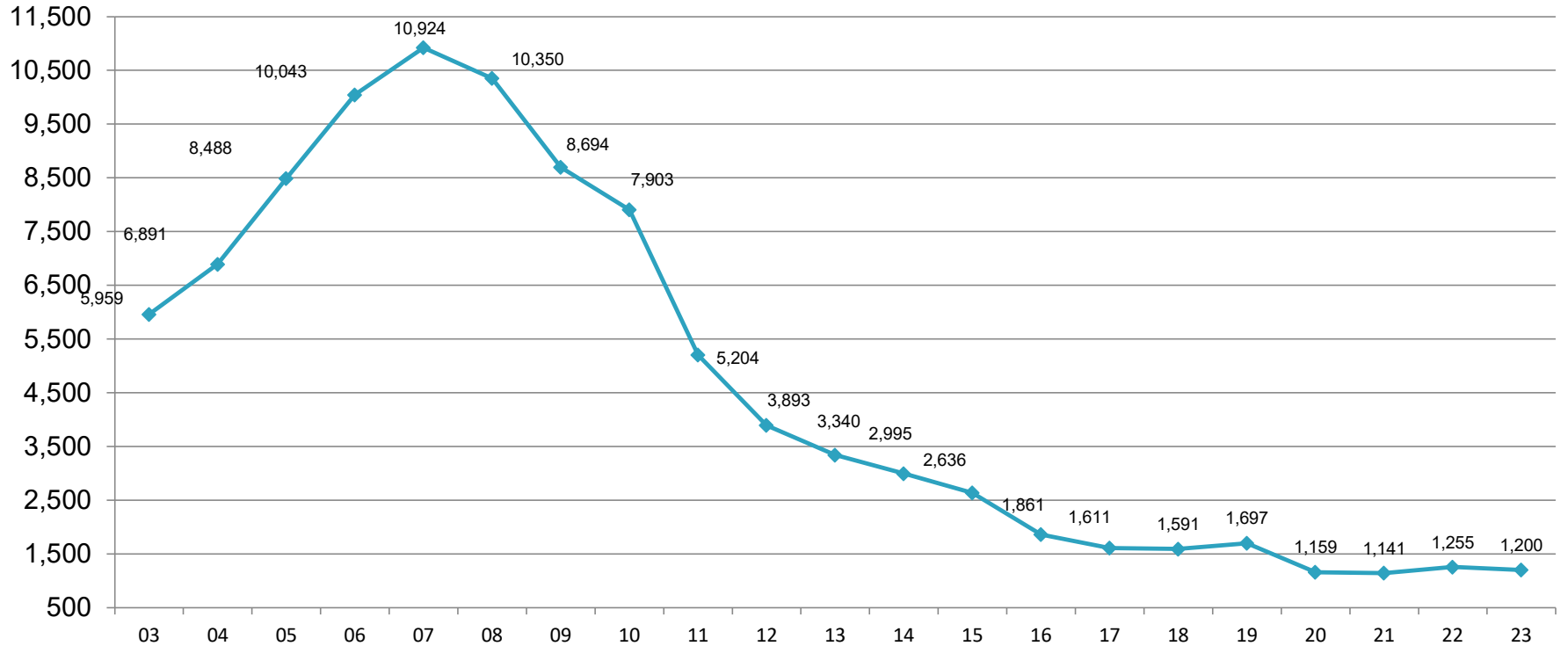
Source: grar.com (Greater Regional Alliance of REALTORS®)

## Dollar Volume of Closed Sales



This report reflects activity in the following geographic area: Kent County, Georgetown & Jamestown Townships in southeastern Ottawa County, Ionia County, the six townships in northeastern Allegan County, and the northern half of Barry County, including all of Gun Lake.  
Source: [grar.com](http://grar.com) (Greater Regional Alliance of REALTORS®)

## Average Number of Current Listings Including Single Family, Vacant Land & Multi-Family

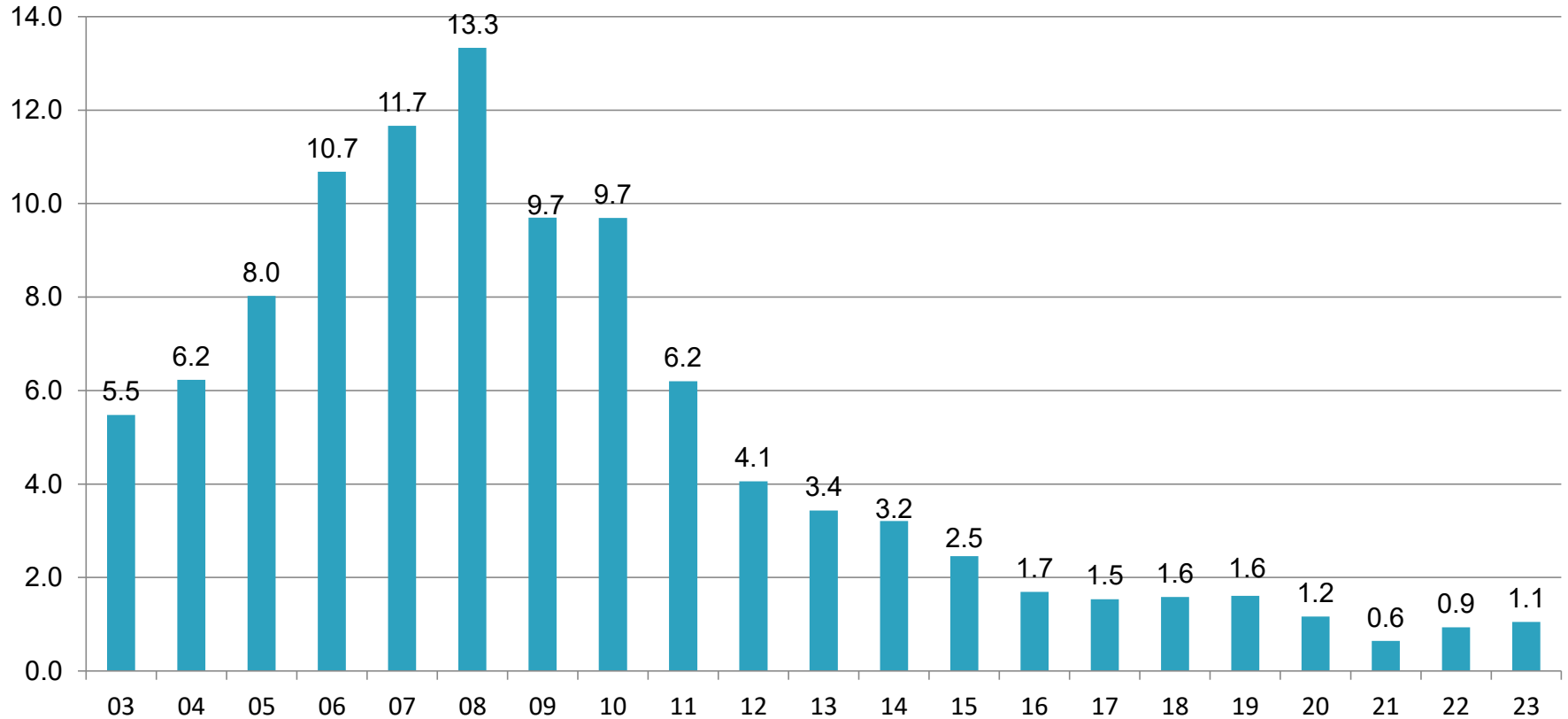


**Note:** Although this chart doesn't track the breakdown of each year, it is important to note that approximately 50% of the current listings are residential single family while the remaining are vacant land and multi-family.

This report reflects activity in the following geographic area: Kent County, Georgetown & Jamestown Townships in southeastern Ottawa County, Ionia County, the six townships in northeastern Allegan County, and the northern half of Barry County, including all of Gun Lake.

Source: grar.com (Greater Regional Alliance of REALTORS®)

## Average Months of Inventory



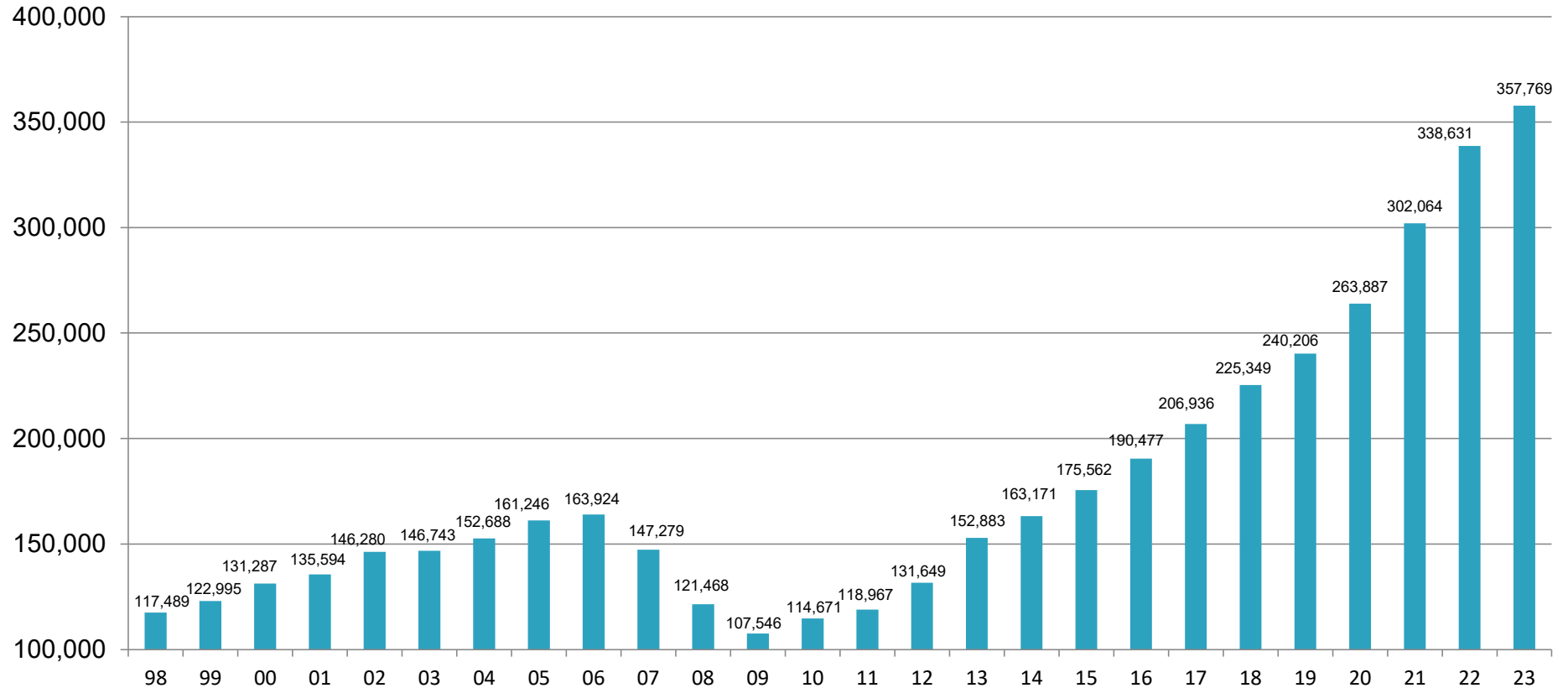
This report reflects activity in the following geographic area: Kent County, Georgetown & Jamestown Townships in southeastern Ottawa County, Ionia County, the six townships in northeastern Allegan County, and the northern half of Barry County, including all of Gun Lake.

Source: [grar.com](http://grar.com) (Greater Regional Alliance of REALTORS®)

# Impact of Months of Inventory on Pricing

	Months Supply	Pricing
Seller's Market Advantage	1 - 2	Double digit appreciation
	3 - 4	Single digit appreciation
	5 - 6	Norm
Buyer's Market Advantage	7 - 8	Single digit depreciation
	9+	Double digit depreciation

## Average Home Sale Price (based on closed transactions)



This report reflects activity in the following geographic area: Kent County, Georgetown & Jamestown Townships in southeastern Ottawa County, Ionia County, the six townships in northeastern Allegan County, and the northern half of Barry County, including all of Gun Lake.