

**Grand Rapids Association of REALTORS®  
Comparative Activity Report  
April 2024**

Note: This report reflects closed sales and current activity (sales written) in Ionia County.

<b>April New Listings</b>	<b>2024</b>	<b>2023</b>	<b>% Chg</b>	<b>Current Listings</b>	<b>Avg DOM</b>
Residential	46	38	21.1%	Residential	47 80
Multi-Family	1	1	.0%	Multi-Family	0 0
Vacant Land	12	16	-25.0%	Vacant Land	48 218
<b>YTD New Listings</b>				<b>Total</b>	<b>95</b>
Residential	160	126	27.0%		
Multi-Family	1	2	-50.0%		
Vacant Land	26	70	-62.9%		

Months of Inventory of Homes Based on Pending Sales 1.2

<b>April CLOSED Sales</b>	<b>2024</b>			<b>2023</b>				
	<b>Units</b>	<b>% Chg</b>	<b>Volume</b>	<b>% Chg</b>	<b>Avg DOM</b>	<b>Units</b>	<b>Volume</b>	<b>Avg DOM</b>
Residential	44	37.5%	11,388,885	62.6%	21	32	7,005,973	37
Multi-Family	0	.0%	0	.0%	0	1	147,100	3
Vacant Land	10	11.1%	954,500	53.7%	102	9	620,900	77
<b>Total All Sales</b>	<b>54</b>	<b>28.6%</b>	<b>12,343,385</b>	<b>58.8%</b>		<b>42</b>	<b>7,773,973</b>	

<b>Year-to-Date CLOSED Sales</b>	<b>2024</b>			<b>2023</b>		
	<b>Units</b>	<b>% Chg</b>	<b>Volume</b>	<b>% Chg</b>	<b>Units</b>	<b>Volume</b>
Residential	141	18.5%	36,384,451	44.4%	119	25,194,878
Multi-Family	1	-50.0%	210,000	-33.6%	2	316,100
Vacant Land	25	19.0%	2,103,300	45.3%	21	1,447,062
<b>Total All Sales</b>	<b>167</b>	<b>17.6%</b>	<b>38,697,751</b>	<b>43.5%</b>	<b>142</b>	<b>26,958,040</b>

**Stats based on CLOSED Sales**

	<b>April</b>			<b>YEAR-TO-DATE</b>		
	<b>2024</b>	<b>2023</b>	<b>% Chg</b>	<b>2024</b>	<b>2023</b>	<b>% Chg</b>
Avg Home Sale	258,838	218,937	18.2%	258,046	211,722	21.9%
Avg Sale Overall	228,581	185,095	23.5%	231,723	189,845	22.1%

April Pending Sales	2024					2023		
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	40	5.3%	10,887,800	26.7%	11	38	8,590,249	18
Multi-Family	1	.0%	320,000	117.5%	16	1	147,100	3
Vacant Land	4	.0%	287,500	.0%	119	0	0	0
Total All Sales	45	15.4%	11,495,300	31.6%		39	8,737,349	

Year-to-Date PENDING Sales	2024				2023	
	Units	% Chg	Volume	% Chg	Units	Volume
Residential	157	12.1%	43,679,976	41.7%	140	30,833,649
Multi-Family	1	-50.0%	320,000	.9%	2	317,000
Vacant Land	19	-56.8%	1,614,300	4.6%	44	1,544,000
Total All Sales	177	-4.8%	45,614,276	39.5%	186	32,694,649

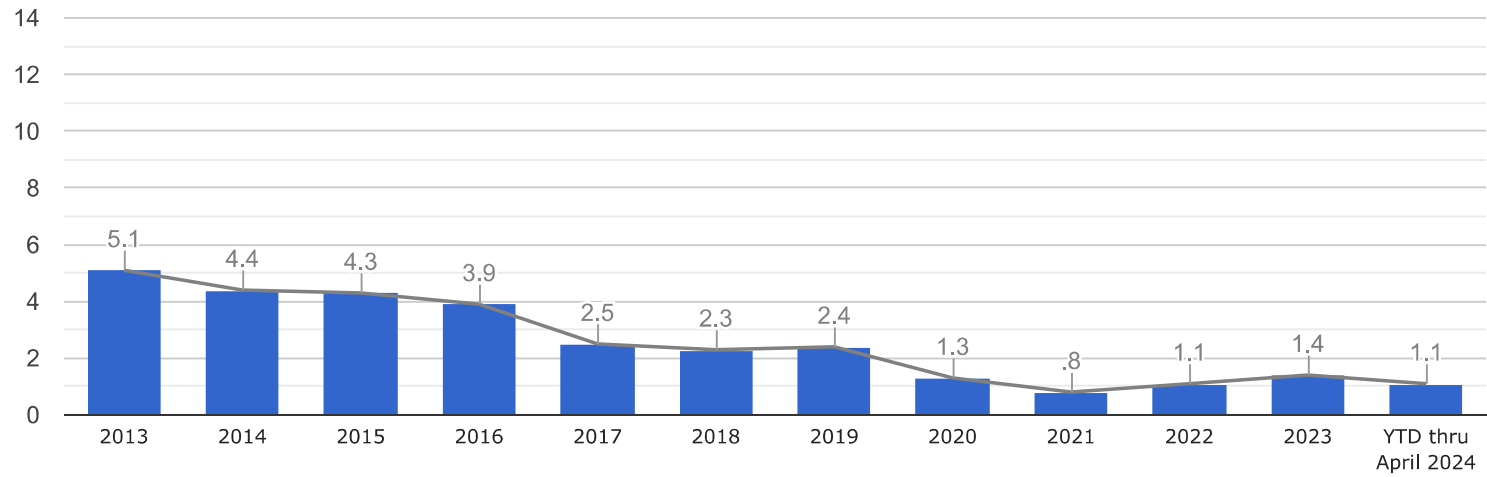
**Stats based on PENDING Sales**

	April			YEAR-TO-DATE		
	2024	2023	% Chg	2024	2023	% Chg
Avg Home Sale	272,195	226,059	20.4%	278,216	220,240	26.3%
Avg Sale Overall	255,451	224,035	14.0%	257,708	175,778	46.6%

**2024 Sales of Residential Single Family Homes by Price Class**

	April				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	0	.0	0	.0	0	.0
20,000 to 29,999	0	.0	0	.0	0	.0	0	.0
30,000 to 39,999	0	.0	0	.0	0	.0	0	.0
40,000 to 49,999	0	.0	0	.0	0	.0	0	.0
50,000 to 59,999	0	.0	0	.0	1	.7	1	.6
60,000 to 69,999	1	2.3	0	.0	1	.7	0	.0
70,000 to 79,999	0	.0	0	.0	1	.7	0	.0
80,000 to 89,999	3	6.8	1	2.5	4	2.8	3	1.9
90,000 to 99,999	0	.0	1	2.5	1	.7	3	1.9
100,000 to 119,999	0	.0	0	.0	1	.7	2	1.3
120,000 to 139,999	2	4.5	1	2.5	7	5.0	4	2.5
140,000 to 159,999	4	9.1	2	5.0	12	8.5	10	6.4
160,000 to 179,999	2	4.5	2	5.0	16	11.3	12	7.6
180,000 to 199,999	2	4.5	4	10.0	8	5.7	15	9.6
200,000 to 249,999	10	22.7	13	32.5	28	19.9	36	22.9
250,000 to 299,999	4	9.1	6	15.0	18	12.8	19	12.1
300,000 to 399,999	10	22.7	7	17.5	26	18.4	34	21.7
400,000 to 499,999	5	11.4	1	2.5	11	7.8	9	5.7
500,000 to 599,999	1	2.3	1	2.5	3	2.1	4	2.5
600,000 to 699,999	0	.0	0	.0	1	.7	1	.6
700,000 to 799,999	0	.0	0	.0	1	.7	1	.6
800,000 to 899,999	0	.0	0	.0	0	.0	1	.6
900,000 to 999,999	0	.0	0	.0	1	.7	1	.6
1,000,000 or over	0	.0	1	2.5	0	.0	1	.6

## Avg Months of Inventory



Source: [grar.com](http://grar.com) (Grand Rapids Association of REALTORS®)

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