

Greater Regional Alliance of REALTORS®
Comparative Activity Report
April 2025

Note: This report reflects closed sales and current activity (sales written) in Ottawa County.

April New Listings	2025	2024	% Chg	Current Listings	Avg DOM	
Residential	360	337	6.8%	Residential	440	60
Multi-Family	6	9	-33.3%	Multi-Family	9	73
Vacant Land	27	35	-22.9%	Vacant Land	144	255
YTD New Listings				Total	593	
Residential	1,131	1,078	4.9%			
Multi-Family	23	22	4.5%			
Vacant Land	116	127	-8.7%			

Months of Inventory of Homes Based on Pending Sales 1.5

April CLOSED Sales	Units	% Chg	2025 Volume	% Chg	Avg DOM	2024 Units	2024 Volume	Avg DOM
Residential	266	-2.9%	120,544,970	-8%	35	274	121,478,825	32
Multi-Family	5	25.0%	1,886,000	33.6%	19	4	1,411,500	59
Vacant Land	13	-35.0%	2,524,220	-36.9%	76	20	4,002,400	127
Total All Sales	284	-4.7%	124,955,190	-1.5%		298	126,892,725	

Year-to-Date CLOSED Sales	Units	% Chg	2025 Volume	% Chg	2024 Units	2024 Volume
Residential	798	-4.4%	341,912,449	-2.9%	835	351,979,630
Multi-Family	12	-20.0%	4,658,500	-32.1%	15	6,858,300
Vacant Land	55	-23.6%	9,919,694	-16.4%	72	11,869,943
Total All Sales	865	-6.2%	356,490,643	-3.8%	922	370,707,873

Stats based on CLOSED Sales	April			YEAR-TO-DATE		
	2025	2024	% Chg	2025	2024	% Chg
Avg Home Sale	453,177	443,353	2.2%	428,462	421,532	1.6%
Avg Sale Overall	439,983	425,815	3.3%	412,128	402,069	2.5%

April Pending Sales

	2025			2024		
	Units	% Chg	Volume	% Chg	Avg DOM	Avg DOM
Residential	288	-5.3%	130,887,526	.1%	28	27
Multi-Family	7	16.7%	2,601,900	41.5%	48	42
Vacant Land	13	-40.9%	11,233,320	237.4%	88	135
Total All Sales	308	-7.2%	144,722,746	6.5%		

Year-to-Date PENDING Sales

	2025			2024	
	Units	% Chg	Volume	Units	Volume
Residential	962	-1.5%	429,577,314	977	419,770,875
Multi-Family	16	.0%	6,446,500	16	5,315,300
Vacant Land	60	-32.6%	22,903,870	89	13,825,139
Total All Sales	1,038	-4.1%	458,927,684	1,082	438,911,314

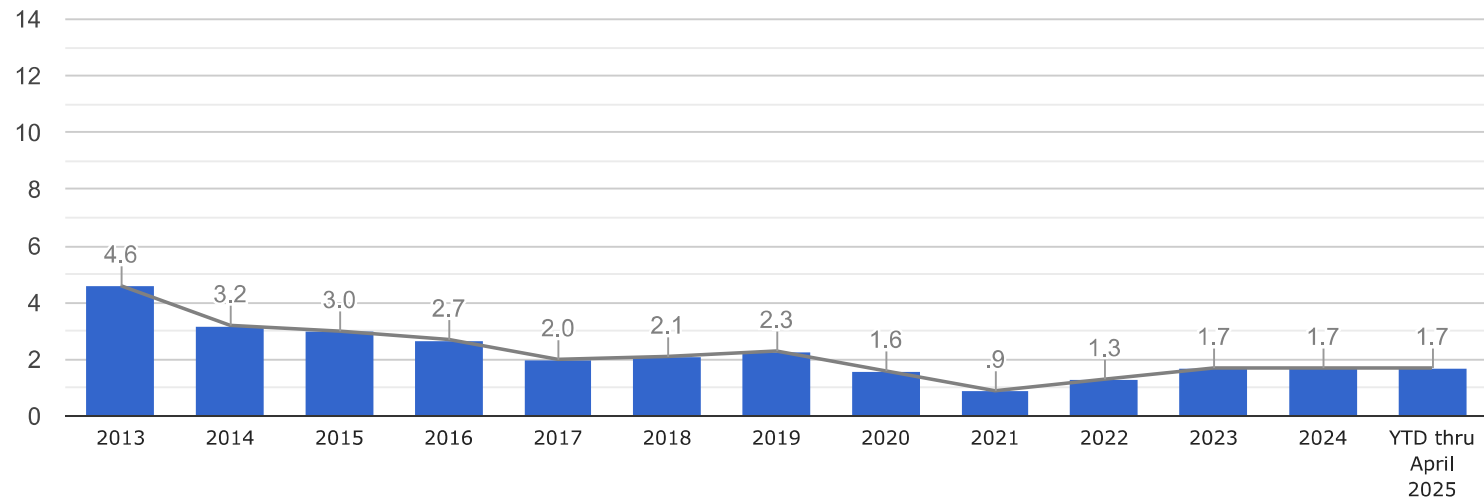
Stats based on PENDING Sales

	April			YEAR-TO-DATE		
	2025	2024	% Chg	2025	2024	% Chg
Avg Home Sale	454,471	429,909	5.7%	446,546	429,653	3.9%
Avg Sale Overall	469,879	409,217	14.8%	442,127	405,648	9.0%

2025 Sales of Residential Single Family Homes by Price Class

	April				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	0	.0	0	.0	0	.0
20,000 to 29,999	0	.0	0	.0	0	.0	0	.0
30,000 to 39,999	0	.0	0	.0	0	.0	0	.0
40,000 to 49,999	0	.0	0	.0	1	.1	0	.0
50,000 to 59,999	0	.0	0	.0	0	.0	0	.0
60,000 to 69,999	0	.0	0	.0	1	.1	3	.3
70,000 to 79,999	0	.0	1	.3	0	.0	2	.2
80,000 to 89,999	0	.0	0	.0	0	.0	1	.1
90,000 to 99,999	0	.0	0	.0	0	.0	0	.0
100,000 to 119,999	1	.4	0	.0	1	.1	1	.1
120,000 to 139,999	0	.0	1	.3	3	.4	6	.6
140,000 to 159,999	1	.4	0	.0	7	.9	3	.3
160,000 to 179,999	1	.4	2	.7	4	.5	7	.7
180,000 to 199,999	0	.0	1	.3	2	.3	5	.5
200,000 to 249,999	14	5.3	22	7.6	57	7.1	62	6.4
250,000 to 299,999	33	12.4	31	10.8	105	13.2	138	14.3
300,000 to 399,999	81	30.5	82	28.5	262	32.8	286	29.7
400,000 to 499,999	60	22.6	69	24.0	168	21.1	209	21.7
500,000 to 599,999	37	13.9	39	13.5	100	12.5	121	12.6
600,000 to 699,999	13	4.9	16	5.6	46	5.8	44	4.6
700,000 to 799,999	9	3.4	7	2.4	12	1.5	25	2.6
800,000 to 899,999	5	1.9	6	2.1	6	.8	10	1.0
900,000 to 999,999	4	1.5	3	1.0	5	.6	9	.9
1,000,000 or over	7	2.6	8	2.8	18	2.3	30	3.1

Avg Months of Inventory



Source: grar.com (Greater Regional Alliance of REALTORS®)

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