

Greater Regional Alliance of REALTORS®  
Comparative Activity Report  
May 2025

Note: This report reflects closed sales and current activity (sales written) in Ionia County.

May New Listings	2025	2024	% Chg	Current Listings	Avg DOM	
Residential	73	58	25.9%	Residential	58	65
Multi-Family	5	0	.0%	Multi-Family	3	10
Vacant Land	7	1	600.0%	Vacant Land	49	192
YTD New Listings				Total	110	
Residential	251	218	15.1%			
Multi-Family	12	1	1,100.0%			
Vacant Land	51	27	88.9%			

Months of Inventory of Homes Based on Pending Sales 1.0

May CLOSED Sales	2025			2024		
	Units	% Chg	Volume	% Chg	Avg DOM	
Residential	52	18.2%	14,227,635	31.5%	21	44
Multi-Family	1	.0%	220,000	.0%	38	0
Vacant Land	4	33.3%	207,000	103.1%	3	3
Total All Sales	57	21.3%	14,654,635	34.2%		47

Year-to-Date CLOSED Sales	2025			2024		
	Units	% Chg	Volume	% Chg		
Residential	195	5.4%	50,097,893	6.1%	185	47,205,051
Multi-Family	5	400.0%	885,000	321.4%	1	210,000
Vacant Land	26	-7.1%	1,870,700	-15.2%	28	2,205,200
Total All Sales	226	5.6%	52,853,593	6.5%	214	49,620,251

Stats based on CLOSED Sales	May			YEAR-TO-DATE		
	2025	2024	% Chg	2025	2024	% Chg
Avg Home Sale	273,608	245,923	11.3%	256,912	255,162	.7%
Avg Sale Overall	257,099	232,394	10.6%	233,865	231,870	.9%

May Pending Sales		2025				2024		
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	59	22.9%	16,209,319	34.0%	23	48	12,095,251	13
Multi-Family	4	.0%	968,000	.0%	56	0	0	0
Vacant Land	4	33.3%	639,800	403.8%	57	3	127,000	44
Total All Sales	67	31.4%	17,817,119	45.8%		51	12,222,251	

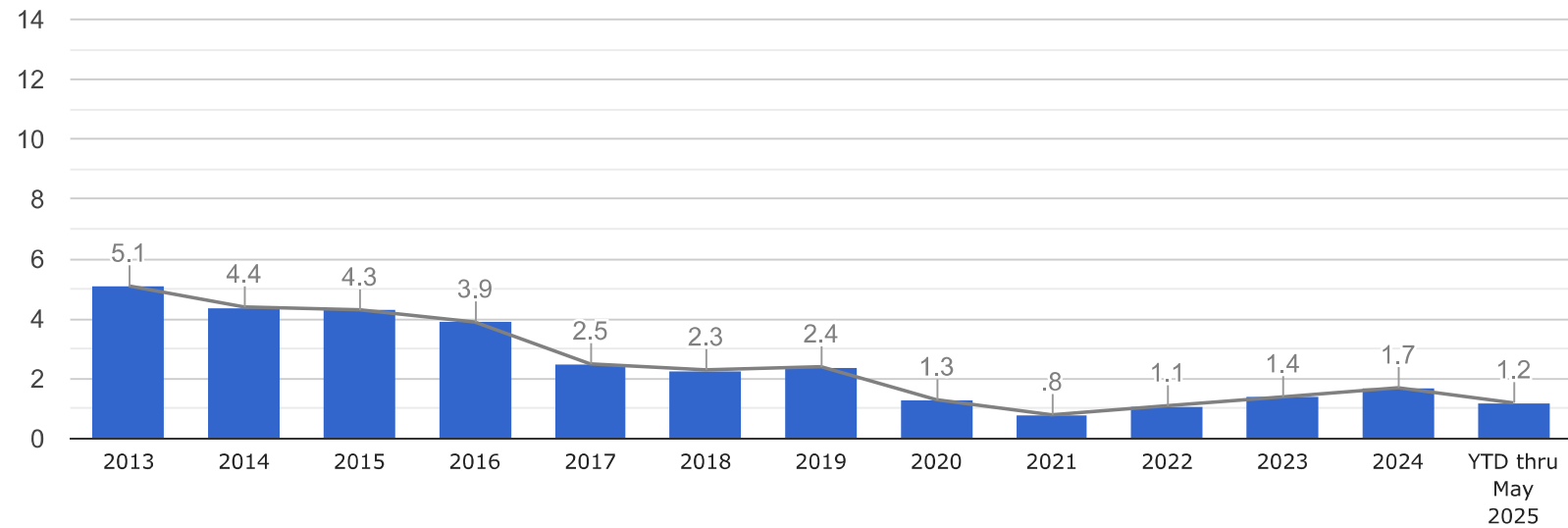
Year-to-Date PENDING Sales		2025				2024	
	Units	% Chg	Volume	% Chg		Units	Volume
Residential	249	21.5%	63,677,461	14.2%		205	55,775,227
Multi-Family	9	800.0%	4,143,000	1,194.7%		1	320,000
Vacant Land	25	13.6%	2,272,700	30.5%		22	1,741,300
Total All Sales	283	24.1%	70,093,161	21.2%		228	57,836,527

Stats based on PENDING Sales		May			YEAR-TO-DATE		
	2025		2024	% Chg	2025	2024	% Chg
Avg Home Sale	274,734		251,984	9.0%	255,733	272,074	-6.0%
Avg Sale Overall	265,927		239,652	11.0%	247,679	253,669	-2.4%

# 2025 Sales of Residential Single Family Homes by Price Class

	May				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	0	.0	0	.0	0	.0
20,000 to 29,999	1	1.9	1	1.7	1	.5	1	.4
30,000 to 39,999	0	.0	0	.0	1	.5	1	.4
40,000 to 49,999	0	.0	0	.0	0	.0	0	.0
50,000 to 59,999	0	.0	0	.0	1	.5	1	.4
60,000 to 69,999	1	1.9	2	3.4	4	2.1	7	2.8
70,000 to 79,999	0	.0	0	.0	0	.0	2	.8
80,000 to 89,999	0	.0	0	.0	1	.5	2	.8
90,000 to 99,999	0	.0	0	.0	1	.5	2	.8
100,000 to 119,999	0	.0	0	.0	5	2.6	1	.4
120,000 to 139,999	3	5.8	3	5.1	6	3.1	15	6.0
140,000 to 159,999	1	1.9	2	3.4	12	6.2	14	5.6
160,000 to 179,999	8	15.4	8	13.6	20	10.3	29	11.6
180,000 to 199,999	5	9.6	6	10.2	20	10.3	31	12.4
200,000 to 249,999	8	15.4	10	16.9	37	19.0	36	14.5
250,000 to 299,999	4	7.7	8	13.6	26	13.3	32	12.9
300,000 to 399,999	15	28.8	12	20.3	41	21.0	54	21.7
400,000 to 499,999	3	5.8	2	3.4	11	5.6	9	3.6
500,000 to 599,999	1	1.9	0	.0	3	1.5	4	1.6
600,000 to 699,999	1	1.9	3	5.1	1	.5	4	1.6
700,000 to 799,999	1	1.9	1	1.7	3	1.5	3	1.2
800,000 to 899,999	0	.0	1	1.7	1	.5	1	.4
900,000 to 999,999	0	.0	0	.0	0	.0	0	.0
1,000,000 or over	0	.0	0	.0	0	.0	0	.0

## Avg Months of Inventory



Source: [grar.com](http://grar.com) (Greater Regional Alliance of REALTORS®)

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