

Greater Regional Alliance of REALTORS®  
Comparative Activity Report  
May 2025

Note: This report reflects closed sales and current activity (sales written) in Montcalm County.

May New Listings	2025	2024	% Chg	Current Listings	Avg DOM	
Residential	110	88	25.0%	Residential	113	56
Multi-Family	5	2	150.0%	Multi-Family	7	37
Vacant Land	16	16	.0%	Vacant Land	63	148
YTD New Listings				Total	183	
Residential	384	313	22.7%			
Multi-Family	16	6	166.7%			
Vacant Land	62	68	-8.8%			

Months of Inventory of Homes Based on Pending Sales 1.3

May CLOSED Sales	2025			2024		
	Units	% Chg	Volume	% Chg	Avg DOM	
Residential	70	34.6%	17,721,360	31.3%	31	52
Multi-Family	0	.0%	0	.0%	0	1
Vacant Land	11	120.0%	1,797,800	341.7%	90	5
Total All Sales	81	39.7%	19,519,160	39.0%		58

Year-to-Date CLOSED Sales	2025			2024		
	Units	% Chg	Volume	% Chg		
Residential	271	27.8%	68,094,166	36.0%	212	50,054,818
Multi-Family	5	66.7%	1,160,000	121.4%	3	524,000
Vacant Land	38	35.7%	4,378,526	41.7%	28	3,090,950
Total All Sales	314	29.2%	73,632,692	37.2%	243	53,669,768

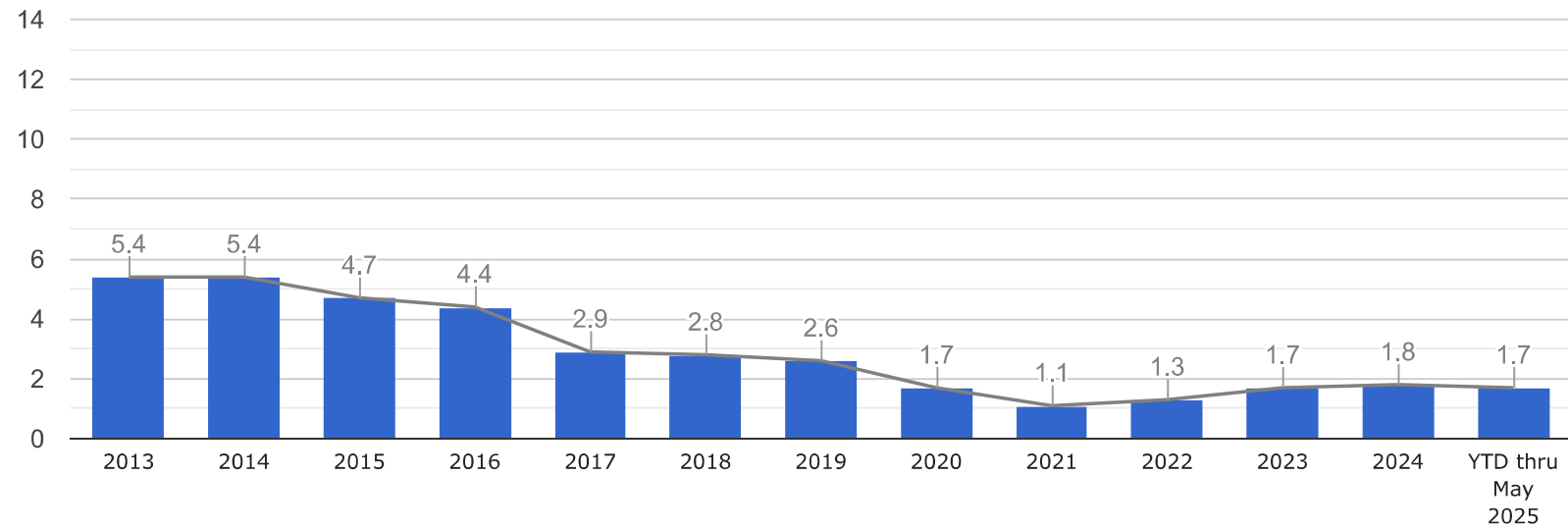
Stats based on CLOSED Sales	May			YEAR-TO-DATE		
	2025	2024	% Chg	2025	2024	% Chg
Avg Home Sale	253,162	259,519	-2.4%	251,270	236,108	6.4%
Avg Sale Overall	240,977	242,086	-.5%	234,499	220,863	6.2%

May Pending Sales						2024		
	Units	% Chg	2025 Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	84	35.5%	21,301,500	48.7%	31	62	14,326,200	30
Multi-Family	2	100.0%	566,900	307.8%	47	1	139,000	0
Vacant Land	10	-9.1%	1,004,300	30.9%	97	11	767,299	74
Total All Sales	96	29.7%	22,872,700	50.2%		74	15,232,499	
Year-to-Date PENDING Sales						2024		
	Units	% Chg	2025 Volume	% Chg		Units	Volume	
Residential	319	19.9%	79,800,823	30.3%		266	61,251,890	
Multi-Family	8	60.0%	1,871,800	-23.0%		5	2,431,800	
Vacant Land	45	25.0%	5,333,841	76.0%		36	3,030,149	
Total All Sales	372	21.2%	87,006,464	30.4%		307	66,713,839	
Stats based on PENDING Sales								
	May			YEAR-TO-DATE				
	2025	2024	% Chg	2025	2024	% Chg		
Avg Home Sale	253,589	231,068	9.7%	250,159	230,270	8.6%		
Avg Sale Overall	238,257	205,845	15.7%	233,888	217,309	7.6%		

# 2025 Sales of Residential Single Family Homes by Price Class

	May				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	0	.0	1	.4	0	.0
20,000 to 29,999	0	.0	0	.0	0	.0	1	.3
30,000 to 39,999	0	.0	1	1.2	4	1.5	3	.9
40,000 to 49,999	0	.0	0	.0	1	.4	3	.9
50,000 to 59,999	2	2.9	1	1.2	5	1.8	4	1.3
60,000 to 69,999	0	.0	0	.0	3	1.1	2	.6
70,000 to 79,999	1	1.4	0	.0	2	.7	3	.9
80,000 to 89,999	0	.0	0	.0	2	.7	2	.6
90,000 to 99,999	0	.0	0	.0	1	.4	3	.9
100,000 to 119,999	2	2.9	2	2.4	5	1.8	7	2.2
120,000 to 139,999	3	4.3	3	3.6	10	3.7	11	3.4
140,000 to 159,999	6	8.6	8	9.5	19	7.0	19	6.0
160,000 to 179,999	5	7.1	7	8.3	15	5.5	26	8.2
180,000 to 199,999	5	7.1	9	10.7	23	8.5	32	10.0
200,000 to 249,999	17	24.3	17	20.2	61	22.5	65	20.4
250,000 to 299,999	11	15.7	18	21.4	47	17.3	60	18.8
300,000 to 399,999	11	15.7	10	11.9	52	19.2	54	16.9
400,000 to 499,999	4	5.7	4	4.8	10	3.7	15	4.7
500,000 to 599,999	1	1.4	1	1.2	5	1.8	3	.9
600,000 to 699,999	1	1.4	2	2.4	2	.7	3	.9
700,000 to 799,999	1	1.4	0	.0	2	.7	1	.3
800,000 to 899,999	0	.0	1	1.2	0	.0	1	.3
900,000 to 999,999	0	.0	0	.0	0	.0	0	.0
1,000,000 or over	0	.0	0	.0	1	.4	1	.3

## Avg Months of Inventory



Source: [grar.com](http://grar.com) (Greater Regional Alliance of REALTORS®)

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