

Greater Regional Alliance of REALTORS®  
Comparative Activity Report  
June 2025

Note: This report reflects closed sales and current activity (sales written) in Ionia County.

June New Listings	2025	2024	% Chg	Current Listings	Avg DOM	
Residential	61	51	19.6%	Residential	70	66
Multi-Family	2	1	100.0%	Multi-Family	4	21
Vacant Land	8	5	60.0%	Vacant Land	48	214
YTD New Listings				Total	122	
Residential	312	269	16.0%			
Multi-Family	14	2	600.0%			
Vacant Land	59	32	84.4%			

Months of Inventory of Homes Based on Pending Sales 1.3

June CLOSED Sales	2025			2024		
	Units	% Chg	Volume	% Chg	Avg DOM	
Residential	57	50.0%	16,097,868	57.7%	33	38
Multi-Family	3	200.0%	783,000	878.8%	49	1
Vacant Land	2	-33.3%	472,500	193.3%	45	3
Total All Sales	62	47.6%	17,353,368	66.1%		42

Year-to-Date CLOSED Sales	2025			2024		
	Units	% Chg	Volume	% Chg		
Residential	252	13.0%	66,195,761	15.3%	223	57,412,702
Multi-Family	8	300.0%	1,668,000	475.2%	2	290,000
Vacant Land	28	-9.7%	2,343,200	-1.0%	31	2,366,300
Total All Sales	288	12.5%	70,206,961	16.9%	256	60,069,002

Stats based on CLOSED Sales	June			YEAR-TO-DATE		
	2025	2024	% Chg	2025	2024	% Chg
Avg Home Sale	282,419	268,622	5.1%	262,682	257,456	2.0%
Avg Sale Overall	279,893	248,780	12.5%	243,774	234,645	3.9%

June Pending Sales		2025				2024		
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	52	79.3%	15,632,494	121.0%	20	29	7,072,500	11
Multi-Family	3	200.0%	956,900	1,096.1%	47	1	80,000	2
Vacant Land	3	-25.0%	184,800	-15.4%	16	4	218,500	21
Total All Sales	58	70.6%	16,774,194	127.6%		34	7,371,000	

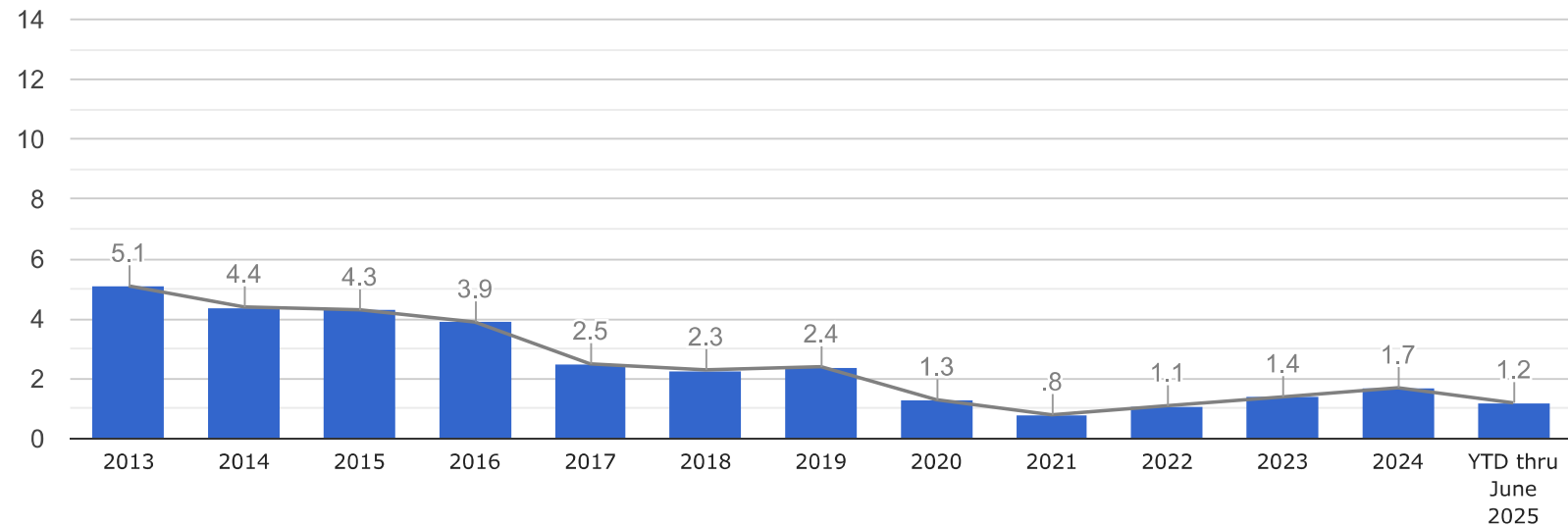
Year-to-Date PENDING Sales		2025				2024		
	Units	% Chg	Volume	% Chg		Units	Volume	
Residential	301	28.6%	79,309,955	26.2%		234	62,847,727	
Multi-Family	12	500.0%	5,099,900	1,175.0%		2	400,000	
Vacant Land	28	7.7%	2,457,500	25.4%		26	1,959,800	
Total All Sales	341	30.2%	86,867,355	33.2%		262	65,207,527	

Stats based on PENDING Sales		June			YEAR-TO-DATE		
	2025		2024	% Chg	2025	2024	% Chg
Avg Home Sale	300,625		243,879	23.3%	263,488	268,580	-1.9%
Avg Sale Overall	289,210		216,794	33.4%	254,743	248,884	2.4%

# 2025 Sales of Residential Single Family Homes by Price Class

	June				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	1	1.8	1	1.9	1	.4	1	.3
20,000 to 29,999	0	.0	0	.0	1	.4	1	.3
30,000 to 39,999	0	.0	0	.0	1	.4	1	.3
40,000 to 49,999	0	.0	0	.0	0	.0	0	.0
50,000 to 59,999	0	.0	1	1.9	1	.4	2	.7
60,000 to 69,999	2	3.5	0	.0	6	2.4	7	2.3
70,000 to 79,999	0	.0	0	.0	0	.0	2	.7
80,000 to 89,999	0	.0	1	1.9	1	.4	3	1.0
90,000 to 99,999	0	.0	0	.0	1	.4	2	.7
100,000 to 119,999	2	3.5	0	.0	7	2.8	1	.3
120,000 to 139,999	2	3.5	2	3.8	8	3.2	17	5.6
140,000 to 159,999	0	.0	3	5.8	12	4.8	17	5.6
160,000 to 179,999	4	7.0	5	9.6	24	9.5	34	11.3
180,000 to 199,999	5	8.8	6	11.5	25	9.9	37	12.3
200,000 to 249,999	11	19.3	7	13.5	48	19.0	43	14.3
250,000 to 299,999	8	14.0	4	7.7	34	13.5	36	12.0
300,000 to 399,999	15	26.3	12	23.1	56	22.2	66	21.9
400,000 to 499,999	1	1.8	4	7.7	12	4.8	13	4.3
500,000 to 599,999	3	5.3	2	3.8	6	2.4	6	2.0
600,000 to 699,999	2	3.5	1	1.9	3	1.2	5	1.7
700,000 to 799,999	1	1.8	2	3.8	4	1.6	5	1.7
800,000 to 899,999	0	.0	0	.0	1	.4	1	.3
900,000 to 999,999	0	.0	1	1.9	0	.0	1	.3
1,000,000 or over	0	.0	0	.0	0	.0	0	.0

## Avg Months of Inventory



Source: [grar.com](http://grar.com) (Greater Regional Alliance of REALTORS®)

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