

Greater Regional Alliance of REALTORS®
Comparative Activity Report
June 2025

Note: This report reflects closed sales and current activity (sales written) in Montcalm County.

| June New Listings | 2025 | 2024 | % Chg | Current Listings | Avg DOM | |
|-------------------|------|------|--------|------------------|---------|-----|
| Residential | 88 | 95 | -7.4% | Residential | 113 | 56 |
| Multi-Family | 2 | 1 | 100.0% | Multi-Family | 7 | 51 |
| Vacant Land | 26 | 13 | 100.0% | Vacant Land | 75 | 128 |
| YTD New Listings | | | | Total | 195 | |
| Residential | 472 | 408 | 15.7% | | | |
| Multi-Family | 18 | 7 | 157.1% | | | |
| Vacant Land | 88 | 81 | 8.6% | | | |

Months of Inventory of Homes Based on Pending Sales 1.4

| June CLOSED Sales | 2025 | | | 2024 | | |
|-------------------|-------|--------|------------|--------|---------|----|
| | Units | % Chg | Volume | % Chg | Avg DOM | |
| Residential | 67 | 34.0% | 17,955,830 | 50.8% | 27 | 50 |
| Multi-Family | 1 | -50.0% | 167,250 | -90.2% | 93 | 2 |
| Vacant Land | 10 | .0% | 1,052,600 | 29.0% | 93 | 10 |
| Total All Sales | 78 | 25.8% | 19,175,680 | 33.0% | | 62 |

| Year-to-Date CLOSED Sales | 2025 | | | 2024 | |
|---------------------------|-------|-------|------------|--------|------------|
| | Units | % Chg | Volume | % Chg | Volume |
| Residential | 338 | 29.0% | 86,049,996 | 38.9% | 61,961,694 |
| Multi-Family | 6 | 20.0% | 1,327,250 | -40.3% | 2,224,000 |
| Vacant Land | 48 | 26.3% | 5,431,126 | 39.0% | 3,906,850 |
| Total All Sales | 392 | 28.5% | 92,808,372 | 36.3% | 68,092,544 |

| Stats based on CLOSED Sales | June | | | YEAR-TO-DATE | | |
|-----------------------------|---------|---------|-------|--------------|---------|-------|
| | 2025 | 2024 | % Chg | 2025 | 2024 | % Chg |
| Avg Home Sale | 267,997 | 238,138 | 12.5% | 254,586 | 236,495 | 7.6% |
| Avg Sale Overall | 245,842 | 232,625 | 5.7% | 236,756 | 223,254 | 6.0% |

| June Pending Sales | | | | | | 2024 | | |
|--------------------|-------|--------|----------------|--------|---------|-------|------------|---------|
| | Units | % Chg | 2025 Volume | % Chg | Avg DOM | Units | Volume | Avg DOM |
| Residential | 82 | 6.5% | 21,395,800 | -8.6% | 31 | 77 | 23,407,200 | 18 |
| Multi-Family | 3 | 200.0% | 669,000 | 178.9% | 21 | 1 | 239,900 | 44 |
| Vacant Land | 13 | 62.5% | 1,224,600 | 51.2% | 24 | 8 | 809,900 | 49 |
| Total All Sales | 98 | 14.0% | 23,289,400 | -4.8% | | 86 | 24,457,000 | |

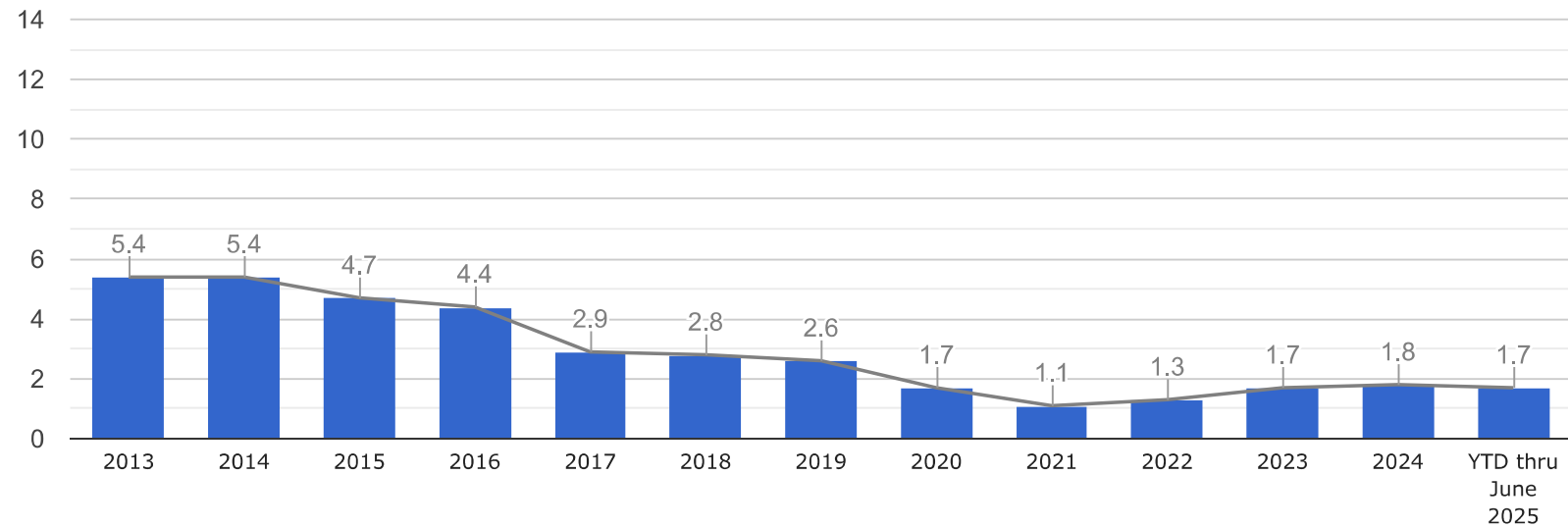
| Year-to-Date PENDING Sales | | | | | 2024 | |
|----------------------------|-------|-------|----------------|-------|-------|------------|
| | Units | % Chg | 2025 Volume | % Chg | Units | Volume |
| Residential | 401 | 16.9% | 101,196,623 | 19.5% | 343 | 84,659,090 |
| Multi-Family | 11 | 83.3% | 2,540,800 | -4.9% | 6 | 2,671,700 |
| Vacant Land | 58 | 31.8% | 6,558,441 | 70.8% | 44 | 3,840,049 |
| Total All Sales | 470 | 19.6% | 110,295,864 | 21.0% | 393 | 91,170,839 |

| Stats based on PENDING Sales | | | | | | |
|------------------------------|---------|---------|--------|--------------|---------|-------|
| | June | | | YEAR-TO-DATE | | |
| | 2025 | 2024 | % Chg | 2025 | 2024 | % Chg |
| Avg Home Sale | 260,924 | 303,990 | -14.2% | 252,361 | 246,820 | 2.2% |
| Avg Sale Overall | 237,647 | 284,384 | -16.4% | 234,672 | 231,987 | 1.2% |

2025 Sales of Residential Single Family Homes by Price Class

| | June | | | | YTD | | | |
|--------------------|--------|------|---------|------|--------|------|---------|------|
| | Closed | % | Pending | % | Closed | % | Pending | % |
| Under to 19,999 | 0 | .0 | 0 | .0 | 1 | .3 | 0 | .0 |
| 20,000 to 29,999 | 0 | .0 | 0 | .0 | 0 | .0 | 1 | .2 |
| 30,000 to 39,999 | 0 | .0 | 0 | .0 | 4 | 1.2 | 3 | .7 |
| 40,000 to 49,999 | 1 | 1.5 | 0 | .0 | 2 | .6 | 3 | .7 |
| 50,000 to 59,999 | 0 | .0 | 0 | .0 | 5 | 1.5 | 4 | 1.0 |
| 60,000 to 69,999 | 1 | 1.5 | 2 | 2.4 | 4 | 1.2 | 4 | 1.0 |
| 70,000 to 79,999 | 0 | .0 | 1 | 1.2 | 2 | .6 | 4 | 1.0 |
| 80,000 to 89,999 | 0 | .0 | 0 | .0 | 2 | .6 | 2 | .5 |
| 90,000 to 99,999 | 0 | .0 | 0 | .0 | 1 | .3 | 3 | .7 |
| 100,000 to 119,999 | 1 | 1.5 | 3 | 3.7 | 6 | 1.8 | 10 | 2.5 |
| 120,000 to 139,999 | 4 | 6.0 | 4 | 4.9 | 14 | 4.1 | 15 | 3.7 |
| 140,000 to 159,999 | 3 | 4.5 | 2 | 2.4 | 22 | 6.5 | 21 | 5.2 |
| 160,000 to 179,999 | 7 | 10.4 | 6 | 7.3 | 22 | 6.5 | 32 | 8.0 |
| 180,000 to 199,999 | 5 | 7.5 | 5 | 6.1 | 28 | 8.3 | 37 | 9.2 |
| 200,000 to 249,999 | 13 | 19.4 | 21 | 25.6 | 74 | 21.9 | 86 | 21.4 |
| 250,000 to 299,999 | 14 | 20.9 | 17 | 20.7 | 61 | 18.0 | 77 | 19.2 |
| 300,000 to 399,999 | 11 | 16.4 | 14 | 17.1 | 63 | 18.6 | 68 | 17.0 |
| 400,000 to 499,999 | 3 | 4.5 | 2 | 2.4 | 13 | 3.8 | 17 | 4.2 |
| 500,000 to 599,999 | 3 | 4.5 | 3 | 3.7 | 8 | 2.4 | 6 | 1.5 |
| 600,000 to 699,999 | 0 | .0 | 2 | 2.4 | 2 | .6 | 5 | 1.2 |
| 700,000 to 799,999 | 0 | .0 | 0 | .0 | 2 | .6 | 1 | .2 |
| 800,000 to 899,999 | 0 | .0 | 0 | .0 | 0 | .0 | 1 | .2 |
| 900,000 to 999,999 | 0 | .0 | 0 | .0 | 0 | .0 | 0 | .0 |
| 1,000,000 or over | 1 | 1.5 | 0 | .0 | 2 | .6 | 1 | .2 |

Avg Months of Inventory



Source: grar.com (Greater Regional Alliance of REALTORS®)

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