## Greater Regional Alliance of REALTORS® Comparative Activity Report June 2025

Note: This report reflects closed sales and current activity (sales written) in Ottawa County.

June New Listings	2025	2024	% Chg	Current Listings	A	vg DOM
Residential	401	410	-2.2%	Residential	486	69
Multi-Family	4	7	-42.9%	Multi-Family	10	120
Vacant Land	26	40	-35.0%	Vacant Land	148	275
YTD New Listings				Total	644	
Residential	1,973	1,931	2.2%			
Multi-Family	35	32	9.4%			
Vacant Land	170	209	-18.7%			
				Months of Inventory of Hon	nes Based on Pendi	ng Sales 1.3

June CLOSED Sales			2025			2024			
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM	
Residential	329	10.0%	156,076,862	10.7%	22	299	141,044,452	20	
Multi-Family	2	-77.8%	775,000	-77.0%	8	9	3,367,000	19	
Vacant Land	10	-52.4%	1,375,260	-55.8%	103	21	3,109,020	95	
Total All Sales	341	3.6%	158,227,122	7.3%		329	147,520,472		

Year-to-Date CLOSED Sales			2025			2024		
	Units	% Chg	Volume	% Chg	Units	Volume		
Residential	1,401	-1.5%	627,400,064	1.2%	1,423	620,058,069		
Multi-Family	21	-25.0%	8,288,900	-27.8%	28	11,476,900		
Vacant Land	74	-35.1%	13,841,854	-25,7%	114	18,624,923		
- Total All Sales	1,496	-4.4%	649,530,818	1%	1,565	650,159,892		

## Stats based on CLOSED Sales

June			YEAR-7		
2025	2024	% Chg	2025	2024	% Chg
474,398	471,721	.6%	447,823	435,740	2.8%
464,009	448,390	3.5%	434,178	415,438	4.5%
	<b>2025</b> 474,398	20252024474,398471,721	20252024% Chg474,398471,721.6%	20252024% Chg2025474,398471,721.6%447,823	20252024% Chg20252024474,398471,721.6%447,823435,740

June Pending Sales			2025		2024				
2	Units	% Chg	Volu	me % Chg	Avg DOM	Units		Volume	Avg DOM
Residential	373	14.4%	181,095,	972 <b>28.9</b> <sup>-</sup>	20	326	5 1	40,457,154	19
Multi-Family	4	-33.3%	2,492,	<b>18.2%</b>	48	6	,	2,108,400	13
Vacant Land	25	13.6%	5,537,	200 50.4%	85	22	2	3,681,420	80
Total All Sales	402	13.6%	189,125,	472 <b>29.3%</b>		354	- 1	46,246,974	
Year-to-Date PENDING Sales			2025				2	2024	
	Units	% Chg	Volu	me % Chg		Units		Volume	
Residential	1,682	3.2%	781,807,	671 <b>8.8%</b>		1,630	) 7	18,642,058	
Multi-Family	28	.0%	12,122,	100 <b>23.2%</b>		28	;	9,835,800	
Vacant Land	99	-26.7%	31,121,	470 <b>30.9%</b>		135	5	23,777,921	
Total All Sales	1,809	.9%	825,051,	241 <b>9.7%</b>		1,793	5 7	52,255,779	
Stats based on PENDING Sales									
		June	l .			YEAR-TO-DA	ΓE		
	20	025	2024	% Chg		2025	2024	% Chg	
Avg Home Sale	485,	512	430,850	12.7%		464,808 4	40,885	5.4%	
Avg Sale Overall	470,	461	413,127	13.9%		456,081 4	19,551	8.7%	

## 2025 Sales of Residential Single Family Homes by Price Class

		June				YTD		
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	1	.3	0	.0	1	.1	1	.1
20,000 to 29,999	0	.0	0	.0	0	.0	0	.0
30,000 to 39,999	0	.0	0	.0	0	.0	0	.0
40,000 to 49,999	0	.0	0	.0	1	.1	1	.1
50,000 to 59,999	0	.0	1	.3	0	.0	1	.1
60,000 to 69,999	0	.0	0	.0	2	.1	3	.2
70,000 to 79,999	0	.0	2	.5	0	.0	4	.2
80,000 to 89,999	2	.6	1	.3	3	.2	4	.2
90,000 to 99,999	1	.3	0	.0	1	.1	1	.1
100,000 to 119,999	0	.0	1	.3	1	.1	3	.2
120,000 to 139,999	2	.6	2	.5	5	.4	10	.6
140,000 to 159,999	4	1.2	3	.8	14	1.0	9	.5
160,000 to 179,999	0	.0	2	.5	6	.4	11	.7
180,000 to 199,999	3	.9	5	1.3	10	.7	13	.8
200,000 to 249,999	15	4.6	21	5.6	81	5.8	100	5.9
250,000 to 299,999	22	6.7	33	8.8	149	10.6	202	12.0
300,000 to 399,999	111	33.7	126	33.8	462	33.0	521	31.0
400,000 to 499,999	77	23.4	66	17.7	307	21.9	348	20.7
500,000 to 599,999	38	11.6	39	10.5	174	12.4	205	12.2
600,000 to 699,999	25	7.6	27	7.2	85	6.1	92	5.5
700,000 to 799,999	9	2.7	13	3.5	28	2.0	50	3.0
800,000 to 899,999	4	1.2	13	3.5	17	1.2	29	1.7
900,000 to 999,999	3	.9	4	1.1	12	.9	17	1.0
1,000,000 or over	12	3.6	14	3.8	42	3.0	57	3.4

## Avg Months of Inventory



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