

**Greater Regional Alliance of REALTORS®**  
**Comparative Activity Report**  
**August 2025**

Note: This report reflects closed sales and current activity (sales written) in Ottawa County.

<b>August New Listings</b>	<b>2025</b>	<b>2024</b>	<b>% Chg</b>	<b>Current Listings</b>	<b>Avg DOM</b>	
Residential	411	433	-5.1%	Residential	527	66
Multi-Family	9	6	50.0%	Multi-Family	13	78
Vacant Land	25	36	-30.6%	Vacant Land	142	302
<b>YTD New Listings</b>				<b>Total</b>	682	
Residential	2,775	2,738	1.4%			
Multi-Family	49	46	6.5%			
Vacant Land	227	272	-16.5%			

Months of Inventory of Homes Based on Pending Sales 1.5

<b>August CLOSED Sales</b>	<b>Units</b>	<b>% Chg</b>	<b>2025 Volume</b>	<b>% Chg</b>	<b>Avg DOM</b>	<b>2024 Units</b>	<b>2024 Volume</b>	<b>Avg DOM</b>
Residential	280	-5.4%	134,968,331	-2.8%	26	296	138,833,561	22
Multi-Family	5	150.0%	3,108,000	217.0%	81	2	980,400	4
Vacant Land	19	-5.0%	3,532,163	18.8%	79	20	2,973,170	40
<b>Total All Sales</b>	<b>304</b>	<b>-4.4%</b>	<b>141,608,494</b>	<b>-.8%</b>		<b>318</b>	<b>142,787,131</b>	

<b>Year-to-Date CLOSED Sales</b>	<b>Units</b>	<b>% Chg</b>	<b>2025 Volume</b>	<b>% Chg</b>	<b>2024 Units</b>	<b>2024 Volume</b>
Residential	2,040	-.5%	939,259,326	4.0%	2,051	903,179,512
Multi-Family	31	-6.1%	13,499,400	-.4%	33	13,550,321
Vacant Land	114	-23.0%	22,963,297	-7.4%	148	24,785,502
<b>Total All Sales</b>	<b>2,185</b>	<b>-2.1%</b>	<b>975,722,023</b>	<b>3.6%</b>	<b>2,232</b>	<b>941,515,335</b>

<b>Stats based on CLOSED Sales</b>	<b>August</b>			<b>YEAR-TO-DATE</b>		
	<b>2025</b>	<b>2024</b>	<b>% Chg</b>	<b>2025</b>	<b>2024</b>	<b>% Chg</b>
Avg Home Sale	482,030	469,032	2.8%	460,421	440,361	4.6%
Avg Sale Overall	465,817	449,016	3.7%	446,555	421,826	5.9%

**August Pending Sales**

	2025			2024		
	Units	% Chg	Volume	% Chg	Avg DOM	
Residential	354	6.9%	176,113,076	7.6%	29	331
Multi-Family	4	-20.0%	1,549,800	-19.4%	17	5
Vacant Land	15	-31.8%	2,997,963	-64.9%	41	22
Total All Sales	373	4.2%	180,660,839	3.8%		358

**Year-to-Date PENDING Sales**

	2025			2024		
	Units	% Chg	Volume	% Chg		
Residential	2,343	2.5%	1,101,429,045	6.7%	2,286	1,032,673,361
Multi-Family	37	.0%	16,906,600	21.1%	37	13,957,600
Vacant Land	142	-22.0%	41,135,301	14.0%	182	36,091,700
Total All Sales	2,522	.7%	1,159,470,946	7.1%	2,505	1,082,722,661

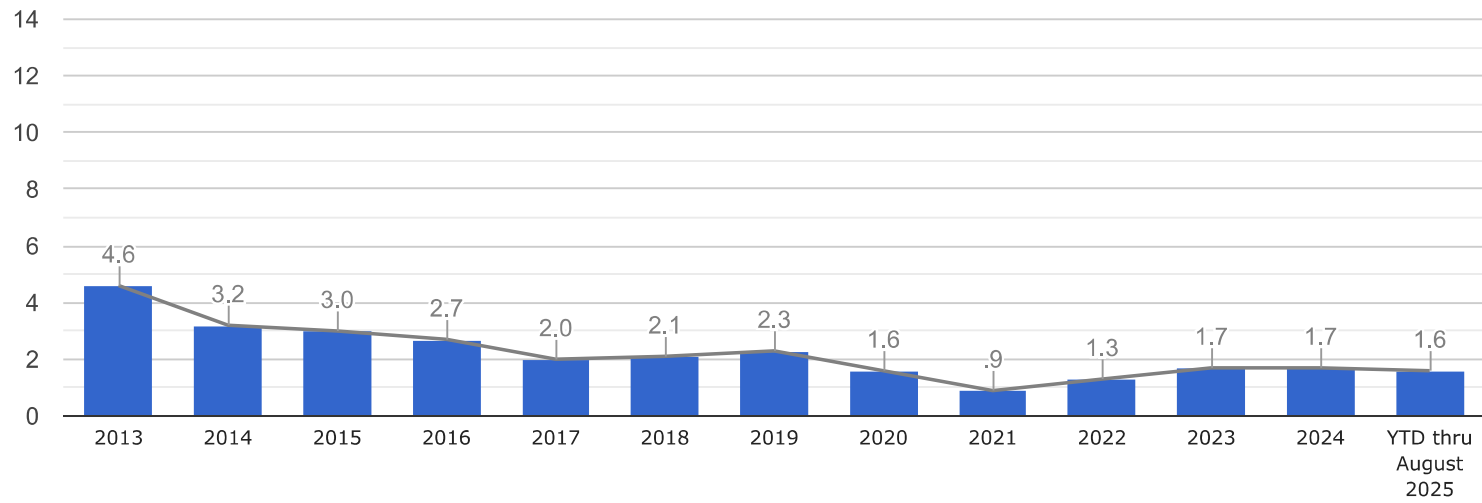
**Stats based on PENDING Sales**

	August			YEAR-TO-DATE		
	2025	2024	% Chg	2025	2024	% Chg
Avg Home Sale	497,495	494,386	.6%	470,093	451,738	4.1%
Avg Sale Overall	484,345	486,321	-.4%	459,743	432,225	6.4%

# 2025 Sales of Residential Single Family Homes by Price Class

	August				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	0	.0	1	.0	1	.0
20,000 to 29,999	0	.0	0	.0	0	.0	0	.0
30,000 to 39,999	0	.0	0	.0	1	.0	0	.0
40,000 to 49,999	2	.7	0	.0	4	.2	4	.2
50,000 to 59,999	2	.7	2	.6	2	.1	3	.1
60,000 to 69,999	1	.4	3	.8	4	.2	7	.3
70,000 to 79,999	1	.4	1	.3	1	.0	5	.2
80,000 to 89,999	0	.0	1	.3	5	.2	6	.3
90,000 to 99,999	0	.0	1	.3	1	.0	2	.1
100,000 to 119,999	0	.0	3	.8	2	.1	6	.3
120,000 to 139,999	1	.4	0	.0	6	.3	12	.5
140,000 to 159,999	3	1.1	2	.6	20	1.0	13	.6
160,000 to 179,999	2	.7	4	1.1	11	.5	16	.7
180,000 to 199,999	1	.4	1	.3	15	.7	17	.7
200,000 to 249,999	10	3.6	15	4.2	104	5.1	125	5.3
250,000 to 299,999	26	9.3	36	10.2	209	10.2	279	11.9
300,000 to 399,999	81	28.9	116	32.8	646	31.7	723	30.9
400,000 to 499,999	60	21.4	64	18.1	446	21.9	485	20.7
500,000 to 599,999	38	13.6	39	11.0	256	12.5	279	11.9
600,000 to 699,999	20	7.1	18	5.1	130	6.4	128	5.5
700,000 to 799,999	11	3.9	17	4.8	52	2.5	77	3.3
800,000 to 899,999	6	2.1	7	2.0	32	1.6	44	1.9
900,000 to 999,999	2	.7	5	1.4	23	1.1	25	1.1
1,000,000 or over	13	4.6	19	5.4	69	3.4	86	3.7

## Avg Months of Inventory



Source: grar.com (Greater Regional Alliance of REALTORS®)

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