

**Greater Regional Alliance of REALTORS®**  
**Comparative Activity Report**  
**September 2025**

Note: This report reflects closed sales and current activity (sales written) in Barry County.

<b>September New Listings</b>	<b>2025</b>	<b>2024</b>	<b>% Chg</b>	<b>Current Listings</b>	<b>Avg DOM</b>	
Residential	91	85	7.1%	Residential	124	60
Multi-Family	3	1	200.0%	Multi-Family	5	58
Vacant Land	14	13	7.7%	Vacant Land	70	251
<b>YTD New Listings</b>				<b>Total</b>	<b>199</b>	
Residential	699	656	6.6%			
Multi-Family	11	4	175.0%			
Vacant Land	106	132	-19.7%			

Months of Inventory of Homes Based on Pending Sales 1.6

<b>September CLOSED Sales</b>	<b>Units</b>	<b>% Chg</b>	<b>2025 Volume</b>	<b>% Chg</b>	<b>Avg DOM</b>	<b>2024 Units</b>	<b>2024 Volume</b>	<b>Avg DOM</b>
Residential	45	-16.7%	16,420,775	-13.3%	28	54	18,934,139	36
Multi-Family	2	.0%	365,000	.0%	12	0	0	0
Vacant Land	5	-44.4%	733,880	-10.8%	13	9	822,740	71
<b>Total All Sales</b>	<b>52</b>	<b>-17.5%</b>	<b>17,519,655</b>	<b>-11.3%</b>		<b>63</b>	<b>19,756,879</b>	

<b>Year-to-Date CLOSED Sales</b>	<b>Units</b>	<b>% Chg</b>	<b>2025 Volume</b>	<b>% Chg</b>	<b>2024 Units</b>	<b>2024 Volume</b>
Residential	483	3.6%	165,105,886	1.4%	466	162,768,702
Multi-Family	5	66.7%	983,000	98.7%	3	494,700
Vacant Land	54	-25.0%	8,478,820	9.9%	72	7,713,159
<b>Total All Sales</b>	<b>542</b>	<b>.2%</b>	<b>174,567,706</b>	<b>2.1%</b>	<b>541</b>	<b>170,976,561</b>

<b>Stats based on CLOSED Sales</b>	<b>September</b>			<b>YEAR-TO-DATE</b>		
	<b>2025</b>	<b>2024</b>	<b>% Chg</b>	<b>2025</b>	<b>2024</b>	<b>% Chg</b>
Avg Home Sale	364,906	350,632	4.1%	341,834	349,289	-2.1%
Avg Sale Overall	336,916	313,601	7.4%	322,081	316,038	1.9%

**September Pending Sales**

	2025			2024		
	Units	% Chg	Volume	% Chg	Avg DOM	
Residential	79	33.9%	24,312,600	23.3%	39	59
Multi-Family	0	.0%	0	.0%	0	0
Vacant Land	8	-11.1%	2,171,780	41.0%	99	9
Total All Sales	87	27.9%	26,484,380	24.6%		68

**Year-to-Date PENDING Sales**

	2025			2024	
	Units	% Chg	Volume	% Chg	
Residential	577	10.5%	195,733,349	8.8%	522
Multi-Family	5	150.0%	1,474,900	310.0%	2
Vacant Land	59	-27.2%	11,478,017	29.5%	81
Total All Sales	641	6.0%	208,686,266	10.4%	605

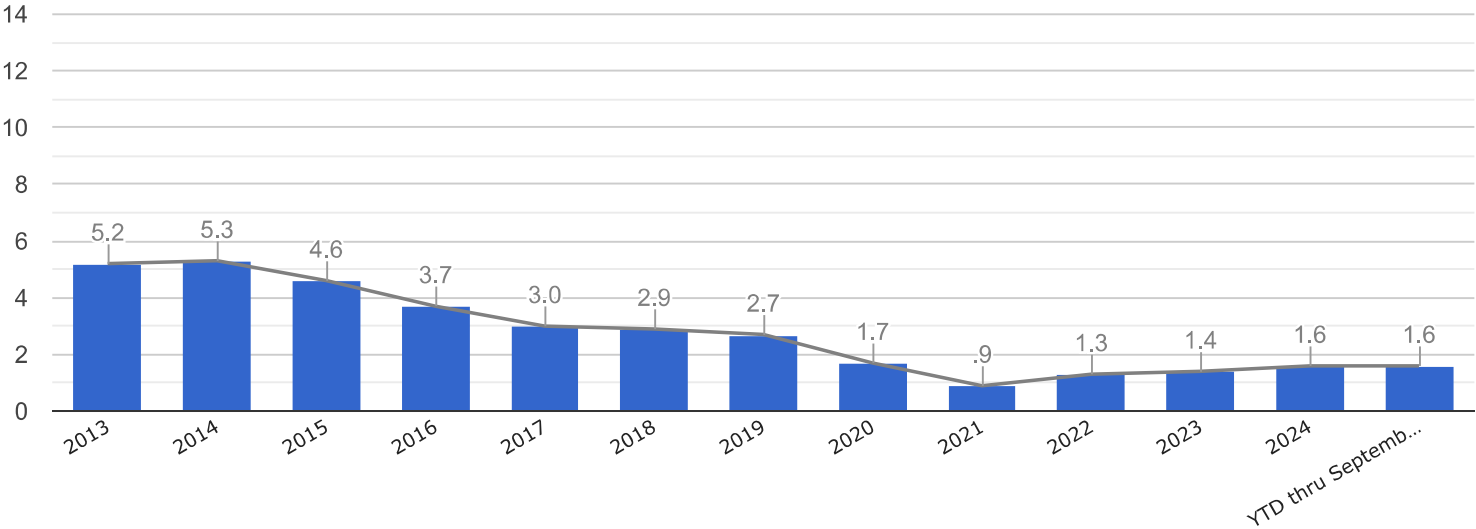
**Stats based on PENDING Sales**

	September			YEAR-TO-DATE		
	2025	2024	% Chg	2025	2024	% Chg
Avg Home Sale	307,754	334,166	-7.9%	339,226	344,607	-1.6%
Avg Sale Overall	304,418	312,585	-2.6%	325,564	312,580	4.2%

# 2025 Sales of Residential Single Family Homes by Price Class

	September					YTD			
	Closed	%	Pending	%		Closed	%	Pending	%
Under to 19,999	0	.0	0	.0		0	.0	0	.0
20,000 to 29,999	0	.0	0	.0		0	.0	0	.0
30,000 to 39,999	1	2.2	0	.0		4	.8	2	.3
40,000 to 49,999	0	.0	0	.0		0	.0	2	.3
50,000 to 59,999	0	.0	0	.0		4	.8	4	.7
60,000 to 69,999	0	.0	1	1.3		2	.4	2	.3
70,000 to 79,999	0	.0	2	2.5		6	1.2	4	.7
80,000 to 89,999	0	.0	0	.0		2	.4	4	.7
90,000 to 99,999	0	.0	0	.0		3	.6	3	.5
100,000 to 119,999	1	2.2	1	1.3		6	1.2	9	1.6
120,000 to 139,999	1	2.2	1	1.3		5	1.0	4	.7
140,000 to 159,999	2	4.4	1	1.3		13	2.7	16	2.8
160,000 to 179,999	0	.0	5	6.3		17	3.5	27	4.7
180,000 to 199,999	2	4.4	5	6.3		31	6.4	39	6.8
200,000 to 249,999	7	15.6	18	22.8		72	14.9	96	16.6
250,000 to 299,999	7	15.6	13	16.5		73	15.1	79	13.7
300,000 to 399,999	8	17.8	16	20.3		115	23.8	138	23.9
400,000 to 499,999	9	20.0	10	12.7		63	13.0	71	12.3
500,000 to 599,999	3	6.7	3	3.8		30	6.2	40	6.9
600,000 to 699,999	0	.0	2	2.5		11	2.3	12	2.1
700,000 to 799,999	2	4.4	0	.0		12	2.5	11	1.9
800,000 to 899,999	1	2.2	0	.0		5	1.0	5	.9
900,000 to 999,999	0	.0	0	.0		3	.6	2	.3
1,000,000 or over	1	2.2	1	1.3		6	1.2	7	1.2

# Avg Months of Inventory



Source: grar.com (Greater Regional Alliance of REALTORS®)

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