

Greater Regional Alliance of REALTORS®
Comparative Activity Report
September 2025

Note: This report reflects closed sales and current activity (sales written) in Montcalm County.

September New Listings	2025	2024	% Chg	Current Listings	Avg DOM	
Residential	89	59	50.8%	Residential	135	59
Multi-Family	4	3	33.3%	Multi-Family	5	73
Vacant Land	11	8	37.5%	Vacant Land	68	160
YTD New Listings				Total	208	
Residential	733	642	14.2%			
Multi-Family	26	11	136.4%			
Vacant Land	136	127	7.1%			

Months of Inventory of Homes Based on Pending Sales 2.1

September CLOSED Sales	Units	% Chg	2025 Volume	% Chg	Avg DOM	2024 Units	2024 Volume	Avg DOM
Residential	66	17.9%	18,899,415	30.3%	36	56	14,503,253	27
Multi-Family	2	100.0%	480,000	74.5%	24	1	275,000	142
Vacant Land	12	50.0%	1,169,800	185.0%	100	8	410,500	31
Total All Sales	80	23.1%	20,549,215	35.3%		65	15,188,753	

Year-to-Date CLOSED Sales	Units	% Chg	2025 Volume	% Chg	2024 Units	2024 Volume
Residential	550	19.6%	146,372,818	25.7%	460	116,467,425
Multi-Family	11	57.1%	2,629,750	-4.3%	7	2,747,000
Vacant Land	88	41.9%	9,163,771	59.6%	62	5,740,850
Total All Sales	649	22.7%	158,166,339	26.6%	529	124,955,275

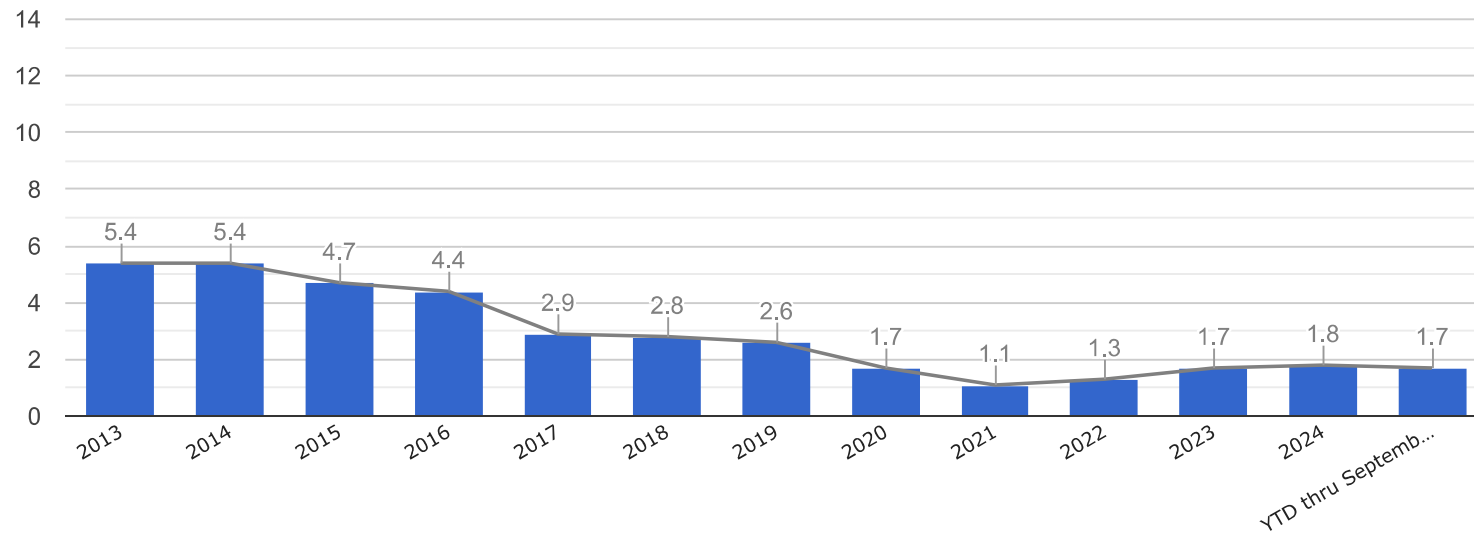
Stats based on CLOSED Sales	September			YEAR-TO-DATE		
	2025	2024	% Chg	2025	2024	% Chg
Avg Home Sale	286,355	258,987	10.6%	266,132	253,190	5.1%
Avg Sale Overall	256,865	233,673	9.9%	243,708	236,210	3.2%

September Pending Sales			2025			2024		
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	64	48.8%	17,965,800	49.8%	31	43	11,996,653	43
Multi-Family	1	-50.0%	278,000	-31.4%	2	2	405,000	5
Vacant Land	9	50.0%	1,055,600	158.0%	40	6	409,200	48
Total All Sales	74	45.1%	19,299,400	50.6%		51	12,810,853	
Year-to-Date PENDING Sales			2025			2024		
	Units	% Chg	Volume	% Chg		Units	Volume	
Residential	615	16.0%	162,281,623	19.7%		530	135,589,446	
Multi-Family	14	55.6%	3,298,800	-2.3%		9	3,376,600	
Vacant Land	98	34.2%	10,782,541	83.6%		73	5,871,449	
Total All Sales	727	18.8%	176,362,964	21.8%		612	144,837,495	
Stats based on PENDING Sales			September			YEAR-TO-DATE		
	2025	2024	% Chg			2025	2024	% Chg
Avg Home Sale	280,716	278,992	.6%			263,873	255,829	3.1%
Avg Sale Overall	260,803	251,193	3.8%			242,590	236,663	2.5%

2025 Sales of Residential Single Family Homes by Price Class

	September				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	0	.0	1	.2	0	.0
20,000 to 29,999	0	.0	0	.0	0	.0	1	.2
30,000 to 39,999	0	.0	0	.0	4	.7	3	.5
40,000 to 49,999	0	.0	0	.0	2	.4	3	.5
50,000 to 59,999	0	.0	0	.0	5	.9	5	.8
60,000 to 69,999	1	1.5	0	.0	5	.9	4	.7
70,000 to 79,999	0	.0	1	1.6	3	.5	7	1.1
80,000 to 89,999	0	.0	2	3.1	4	.7	5	.8
90,000 to 99,999	1	1.5	1	1.6	4	.7	5	.8
100,000 to 119,999	2	3.0	1	1.6	10	1.8	14	2.3
120,000 to 139,999	0	.0	1	1.6	18	3.3	22	3.6
140,000 to 159,999	4	6.1	4	6.3	31	5.6	31	5.0
160,000 to 179,999	5	7.6	6	9.4	38	6.9	46	7.5
180,000 to 199,999	4	6.1	2	3.1	40	7.3	53	8.6
200,000 to 249,999	14	21.2	18	28.1	121	22.0	132	21.5
250,000 to 299,999	13	19.7	6	9.4	101	18.4	114	18.5
300,000 to 399,999	13	19.7	14	21.9	106	19.3	107	17.4
400,000 to 499,999	5	7.6	5	7.8	28	5.1	35	5.7
500,000 to 599,999	3	4.5	1	1.6	18	3.3	13	2.1
600,000 to 699,999	0	.0	1	1.6	4	.7	8	1.3
700,000 to 799,999	0	.0	0	.0	2	.4	2	.3
800,000 to 899,999	0	.0	0	.0	1	.2	2	.3
900,000 to 999,999	0	.0	0	.0	0	.0	0	.0
1,000,000 or over	1	1.5	1	1.6	4	.7	3	.5

Avg Months of Inventory



Source: grar.com (Greater Regional Alliance of REALTORS®)

Copyright 2025 MLS Exchange, Inc. All rights reserved.