

Greater Regional Alliance of REALTORS®
Comparative Activity Report
September 2025

Note: This report reflects closed sales and current activity (sales written) in Ottawa County.

September New Listings	2025	2024	% Chg	Current Listings	Avg DOM	
Residential	340	352	-3.4%	Residential	549	65
Multi-Family	3	5	-40.0%	Multi-Family	8	39
Vacant Land	17	37	-54.1%	Vacant Land	134	312
YTD New Listings				Total	691	
Residential	3,115	3,090	.8%			
Multi-Family	52	51	2.0%			
Vacant Land	244	309	-21.0%			

Months of Inventory of Homes Based on Pending Sales 1.9

September CLOSED Sales	Units	% Chg	2025 Volume	% Chg	Avg DOM	2024 Units	2024 Volume	Avg DOM
Residential	345	20.2%	166,624,489	29.5%	30	287	128,694,396	28
Multi-Family	4	-20.0%	1,210,900	-41.2%	13	5	2,060,000	31
Vacant Land	16	-33.3%	2,581,640	-42.6%	36	24	4,500,130	112
Total All Sales	365	15.5%	170,417,029	26.0%		316	135,254,526	

Year-to-Date CLOSED Sales	Units	% Chg	2025 Volume	% Chg	2024 Units	2024 Volume
Residential	2,385	2.0%	1,105,883,815	7.2%	2,338	1,031,873,908
Multi-Family	35	-7.9%	14,710,300	-5.8%	38	15,610,321
Vacant Land	130	-24.4%	25,544,937	-12.8%	172	29,285,632
Total All Sales	2,550	.1%	1,146,139,052	6.4%	2,548	1,076,769,861

Stats based on CLOSED Sales	September			YEAR-TO-DATE		
	2025	2024	% Chg	2025	2024	% Chg
Avg Home Sale	482,970	448,413	7.7%	463,683	441,349	5.1%
Avg Sale Overall	466,896	428,021	9.1%	449,466	422,594	6.4%

September Pending Sales

	2025			2024		
	Units	% Chg	Volume	% Chg	Avg DOM	Avg DOM
Residential	293	-2.0%	129,077,926	1.7%	32	27
Multi-Family	5	.0%	1,664,500	-42.7%	48	53
Vacant Land	13	-48.0%	2,010,840	-47.3%	63	112
Total All Sales	311	-5.5%	132,753,266	-.7%		

Year-to-Date PENDING Sales

	2025			2024		
	Units	% Chg	Volume	% Chg	Units	Volume
Residential	2,636	2.0%	1,230,506,971	6.1%	2,585	1,159,653,158
Multi-Family	42	.0%	18,571,100	10.1%	42	16,860,000
Vacant Land	155	-25.1%	43,146,141	8.1%	207	39,908,710
Total All Sales	2,833	.0%	1,292,224,212	6.2%	2,834	1,216,421,868

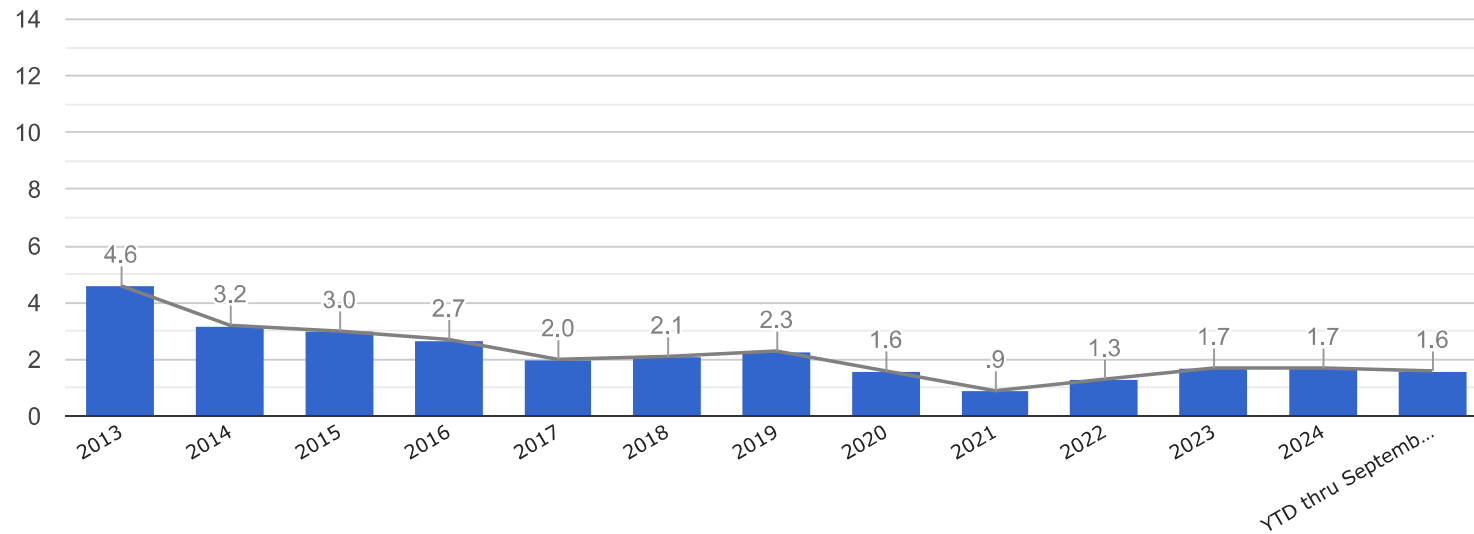
Stats based on PENDING Sales

	September			YEAR-TO-DATE		
	2025	2024	% Chg	2025	2024	% Chg
Avg Home Sale	440,539	424,682	3.7%	466,808	448,609	4.1%
Avg Sale Overall	426,859	406,381	5.0%	456,133	429,224	6.3%

2025 Sales of Residential Single Family Homes by Price Class

	September				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	0	.0	1	.0	1	.0
20,000 to 29,999	0	.0	1	.3	0	.0	1	.0
30,000 to 39,999	0	.0	0	.0	1	.0	0	.0
40,000 to 49,999	0	.0	0	.0	4	.2	4	.2
50,000 to 59,999	3	.9	0	.0	5	.2	3	.1
60,000 to 69,999	1	.3	1	.3	5	.2	8	.3
70,000 to 79,999	0	.0	0	.0	1	.0	5	.2
80,000 to 89,999	0	.0	0	.0	5	.2	6	.2
90,000 to 99,999	0	.0	0	.0	1	.0	2	.1
100,000 to 119,999	2	.6	0	.0	4	.2	6	.2
120,000 to 139,999	1	.3	5	1.7	7	.3	17	.6
140,000 to 159,999	3	.9	1	.3	23	1.0	14	.5
160,000 to 179,999	0	.0	5	1.7	11	.5	21	.8
180,000 to 199,999	2	.6	2	.7	17	.7	19	.7
200,000 to 249,999	13	3.8	13	4.4	117	4.9	138	5.2
250,000 to 299,999	33	9.6	34	11.6	242	10.1	313	11.9
300,000 to 399,999	115	33.3	104	35.5	761	31.9	827	31.4
400,000 to 499,999	72	20.9	62	21.2	518	21.7	547	20.8
500,000 to 599,999	36	10.4	26	8.9	292	12.2	305	11.6
600,000 to 699,999	24	7.0	19	6.5	154	6.5	147	5.6
700,000 to 799,999	15	4.3	2	.7	67	2.8	79	3.0
800,000 to 899,999	8	2.3	4	1.4	40	1.7	48	1.8
900,000 to 999,999	3	.9	4	1.4	26	1.1	29	1.1
1,000,000 or over	14	4.1	10	3.4	83	3.5	96	3.6

Avg Months of Inventory



Source: grar.com (Greater Regional Alliance of REALTORS®)

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