

Greater Regional Alliance of REALTORS®
Comparative Activity Report
October 2025

Note: This report reflects closed sales and current activity (sales written) in Ottawa County.

October New Listings	2025	2024	% Chg	Current Listings	Avg DOM	
Residential	405	348	16.4%	Residential	506	75
Multi-Family	12	9	33.3%	Multi-Family	8	57
Vacant Land	35	35	.0%	Vacant Land	127	315
YTD New Listings				Total	641	
Residential	3,520	3,438	2.4%			
Multi-Family	64	60	6.7%			
Vacant Land	279	344	-18.9%			

Months of Inventory of Homes Based on Pending Sales 1.6

October CLOSED Sales	Units	% Chg	2025 Volume	% Chg	Avg DOM	2024 Units	2024 Volume	Avg DOM
Residential	303	.0%	133,119,211	-4.2%	30	303	138,934,365	29
Multi-Family	9	350.0%	3,134,500	251.4%	30	2	892,000	6
Vacant Land	23	21.1%	11,938,683	100.6%	87	19	5,950,053	118
Total All Sales	335	3.4%	148,192,394	1.7%		324	145,776,418	

Year-to-Date CLOSED Sales	Units	% Chg	2025 Volume	% Chg	2024 Units	2024 Volume
Residential	2,688	1.8%	1,239,003,026	5.8%	2,641	1,170,808,273
Multi-Family	44	10.0%	17,844,800	8.1%	40	16,502,321
Vacant Land	153	-19.9%	37,483,620	6.4%	191	35,235,685
Total All Sales	2,885	.5%	1,294,331,446	5.9%	2,872	1,222,546,279

Stats based on CLOSED Sales	October			YEAR-TO-DATE		
	2025	2024	% Chg	2025	2024	% Chg
Avg Home Sale	439,337	458,529	-4.2%	460,939	443,320	4.0%
Avg Sale Overall	442,365	449,927	-1.7%	448,642	425,678	5.4%

October Pending Sales

	2025			2024		
	Units	% Chg	Volume	% Chg	Avg DOM	
Residential	315	9.0%	155,896,061	12.5%	35	289
Multi-Family	10	100.0%	4,654,200	169.1%	22	5
Vacant Land	28	.0%	9,960,578	52.1%	101	28
Total All Sales	353	9.6%	170,510,839	16.1%		322

Year-to-Date PENDING Sales

	2025			2024	
	Units	% Chg	Volume	Units	Volume
Residential	2,951	2.7%	1,386,403,032	2,874	1,298,237,556
Multi-Family	52	10.6%	23,225,300	47	18,589,700
Vacant Land	183	-22.1%	53,106,719	235	46,459,563
Total All Sales	3,186	1.0%	1,462,735,051	3,156	1,363,286,819

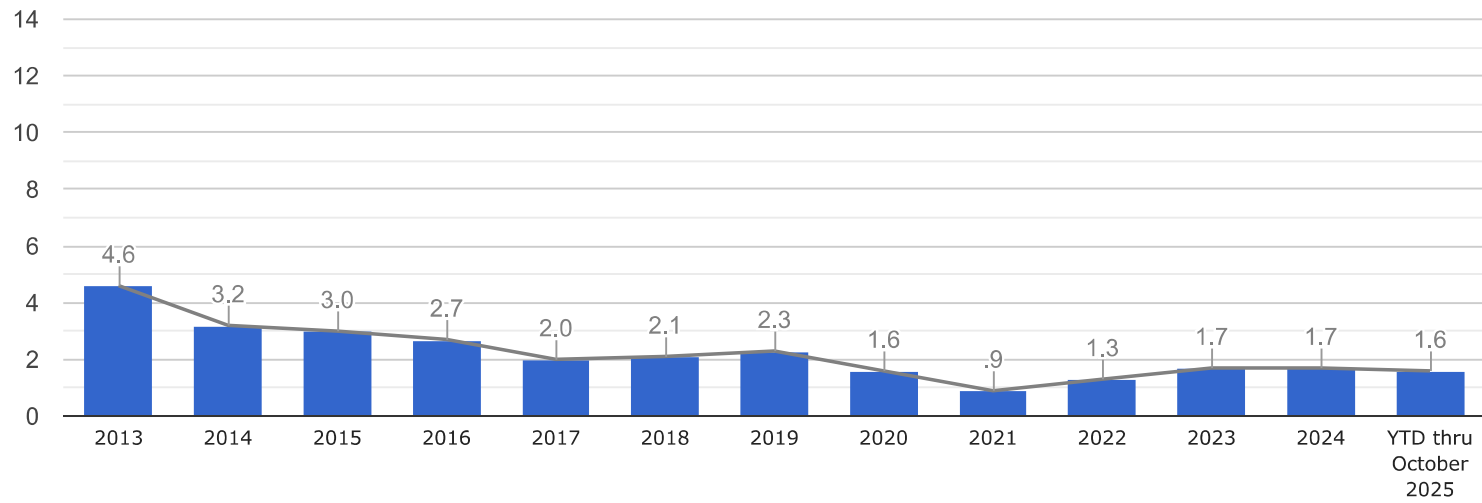
Stats based on PENDING Sales

	October			YEAR-TO-DATE		
	2025	2024	% Chg	2025	2024	% Chg
Avg Home Sale	494,908	479,531	3.2%	469,808	451,718	4.0%
Avg Sale Overall	483,034	456,102	5.9%	459,113	431,967	6.3%

2025 Sales of Residential Single Family Homes by Price Class

	October				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	0	.0	1	.0	1	.0
20,000 to 29,999	0	.0	0	.0	0	.0	1	.0
30,000 to 39,999	0	.0	0	.0	1	.0	0	.0
40,000 to 49,999	1	.3	1	.3	5	.2	5	.2
50,000 to 59,999	0	.0	0	.0	5	.2	3	.1
60,000 to 69,999	1	.3	0	.0	6	.2	8	.3
70,000 to 79,999	1	.3	2	.6	2	.1	7	.2
80,000 to 89,999	0	.0	0	.0	5	.2	6	.2
90,000 to 99,999	0	.0	0	.0	1	.0	2	.1
100,000 to 119,999	3	1.0	0	.0	7	.3	6	.2
120,000 to 139,999	4	1.3	3	1.0	11	.4	20	.7
140,000 to 159,999	1	.3	1	.3	24	.9	15	.5
160,000 to 179,999	4	1.3	1	.3	15	.6	22	.7
180,000 to 199,999	2	.7	4	1.3	19	.7	23	.8
200,000 to 249,999	21	6.9	29	9.2	138	5.1	167	5.7
250,000 to 299,999	31	10.2	30	9.5	273	10.2	343	11.6
300,000 to 399,999	104	34.3	102	32.4	865	32.2	929	31.5
400,000 to 499,999	61	20.1	45	14.3	579	21.5	592	20.1
500,000 to 599,999	29	9.6	41	13.0	321	11.9	346	11.7
600,000 to 699,999	13	4.3	19	6.0	167	6.2	166	5.6
700,000 to 799,999	4	1.3	7	2.2	71	2.6	86	2.9
800,000 to 899,999	8	2.6	9	2.9	48	1.8	57	1.9
900,000 to 999,999	5	1.7	6	1.9	31	1.2	35	1.2
1,000,000 or over	10	3.3	15	4.8	93	3.5	111	3.8

Avg Months of Inventory



Source: grar.com (Greater Regional Alliance of REALTORS®)

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