

Greater Regional Alliance of REALTORS®
Comparative Activity Report
November 2025

Note: This report reflects closed sales and current activity (sales written) in Barry County.

| November New Listings | 2025 | 2024 | % Chg | Current Listings | Avg DOM | |
|------------------------------|-------------|-------------|--------------|-------------------------|----------------|-----|
| Residential | 54 | 41 | 31.7% | Residential | 116 | 65 |
| Multi-Family | 1 | 0 | .0% | Multi-Family | 2 | 56 |
| Vacant Land | 4 | 11 | -63.6% | Vacant Land | 48 | 233 |
| YTD New Listings | | | | Total | 166 | |
| Residential | 838 | 777 | 7.9% | | | |
| Multi-Family | 12 | 5 | 140.0% | | | |
| Vacant Land | 121 | 159 | -23.9% | | | |

Months of Inventory of Homes Based on Pending Sales 2.1

| November CLOSED Sales | Units | % Chg | 2025 Volume | % Chg | Avg DOM | 2024 Units | 2024 Volume | Avg DOM |
|------------------------------|--------------|---------------|------------------------|---------------|----------------|-----------------------|------------------------|----------------|
| Residential | 51 | -22.7% | 18,481,950 | -10.9% | 31 | 66 | 20,742,575 | 32 |
| Multi-Family | 0 | .0% | 0 | .0% | 0 | 0 | 0 | 0 |
| Vacant Land | 7 | -12.5% | 1,023,000 | -13.7% | 283 | 8 | 1,185,400 | 57 |
| Total All Sales | 58 | -21.6% | 19,504,950 | -11.0% | | 74 | 21,927,975 | |

| Year-to-Date CLOSED Sales | Units | % Chg | 2025 Volume | % Chg | 2024 Units | 2024 Volume |
|----------------------------------|--------------|--------------|------------------------|--------------|-----------------------|------------------------|
| Residential | 613 | 4.4% | 210,903,035 | 5.7% | 587 | 199,573,877 |
| Multi-Family | 5 | 66.7% | 983,000 | 98.7% | 3 | 494,700 |
| Vacant Land | 74 | -12.9% | 12,094,675 | 25.2% | 85 | 9,659,939 |
| Total All Sales | 692 | 2.5% | 223,980,710 | 6.8% | 675 | 209,728,516 |

| Stats based on CLOSED Sales | November | | | YEAR-TO-DATE | | |
|------------------------------------|-----------------|-------------|--------------|---------------------|-------------|--------------|
| | 2025 | 2024 | % Chg | 2025 | 2024 | % Chg |
| Avg Home Sale | 362,391 | 314,281 | 15.3% | 344,051 | 339,990 | 1.2% |
| Avg Sale Overall | 336,292 | 296,324 | 13.5% | 323,672 | 310,709 | 4.2% |

November Pending Sales

| | 2025 | | | 2024 | | |
|-----------------|-------|--------|------------|--------|---------|----|
| | Units | % Chg | Volume | % Chg | Avg DOM | |
| Residential | 54 | .0% | 17,081,499 | .7% | 26 | 54 |
| Multi-Family | 0 | .0% | 0 | .0% | 0 | 0 |
| Vacant Land | 4 | -55.6% | 559,900 | -59.9% | 109 | 9 |
| Total All Sales | 58 | -7.9% | 17,641,399 | -3.9% | | 63 |

Year-to-Date PENDING Sales

| | 2025 | | | 2024 | |
|-----------------|-------|--------|-------------|--------|-----|
| | Units | % Chg | Volume | % Chg | |
| Residential | 698 | 7.9% | 237,996,747 | 8.7% | 647 |
| Multi-Family | 5 | 150.0% | 1,474,900 | 310.0% | 2 |
| Vacant Land | 81 | -22.9% | 14,859,667 | 27.6% | 105 |
| Total All Sales | 784 | 4.0% | 254,331,314 | 10.1% | 754 |

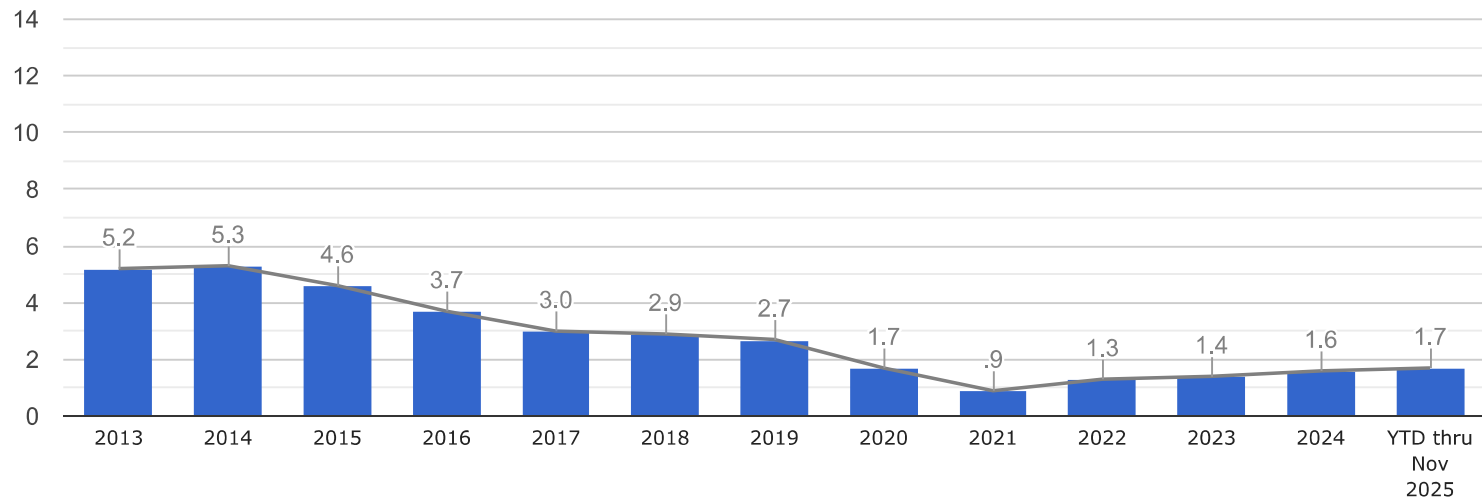
Stats based on PENDING Sales

| | November | | | YEAR-TO-DATE | | |
|------------------|----------|---------|-------|--------------|---------|-------|
| | 2025 | 2024 | % Chg | 2025 | 2024 | % Chg |
| Avg Home Sale | 316,324 | 314,254 | .7% | 340,970 | 338,521 | .7% |
| Avg Sale Overall | 304,162 | 291,516 | 4.3% | 324,402 | 306,401 | 5.9% |

2025 Sales of Residential Single Family Homes by Price Class

| | November | | | | YTD | | | |
|--------------------|----------|------|---------|------|--------|------|---------|------|
| | Closed | % | Pending | % | Closed | % | Pending | % |
| Under to 19,999 | 0 | .0 | 1 | 1.9 | 0 | .0 | 1 | .1 |
| 20,000 to 29,999 | 0 | .0 | 0 | .0 | 0 | .0 | 0 | .0 |
| 30,000 to 39,999 | 0 | .0 | 0 | .0 | 4 | .7 | 2 | .3 |
| 40,000 to 49,999 | 0 | .0 | 0 | .0 | 0 | .0 | 2 | .3 |
| 50,000 to 59,999 | 0 | .0 | 2 | 3.7 | 5 | .8 | 6 | .9 |
| 60,000 to 69,999 | 0 | .0 | 0 | .0 | 4 | .7 | 3 | .4 |
| 70,000 to 79,999 | 0 | .0 | 0 | .0 | 6 | 1.0 | 4 | .6 |
| 80,000 to 89,999 | 0 | .0 | 0 | .0 | 2 | .3 | 4 | .6 |
| 90,000 to 99,999 | 0 | .0 | 1 | 1.9 | 3 | .5 | 4 | .6 |
| 100,000 to 119,999 | 1 | 2.0 | 1 | 1.9 | 7 | 1.1 | 10 | 1.4 |
| 120,000 to 139,999 | 0 | .0 | 0 | .0 | 5 | .8 | 6 | .9 |
| 140,000 to 159,999 | 1 | 2.0 | 1 | 1.9 | 17 | 2.8 | 17 | 2.4 |
| 160,000 to 179,999 | 3 | 5.9 | 2 | 3.7 | 24 | 3.9 | 32 | 4.6 |
| 180,000 to 199,999 | 3 | 5.9 | 4 | 7.4 | 38 | 6.2 | 45 | 6.4 |
| 200,000 to 249,999 | 10 | 19.6 | 10 | 18.5 | 98 | 16.0 | 120 | 17.2 |
| 250,000 to 299,999 | 8 | 15.7 | 8 | 14.8 | 95 | 15.5 | 101 | 14.5 |
| 300,000 to 399,999 | 12 | 23.5 | 10 | 18.5 | 140 | 22.8 | 160 | 22.9 |
| 400,000 to 499,999 | 7 | 13.7 | 6 | 11.1 | 79 | 12.9 | 85 | 12.2 |
| 500,000 to 599,999 | 3 | 5.9 | 3 | 5.6 | 40 | 6.5 | 47 | 6.7 |
| 600,000 to 699,999 | 0 | .0 | 3 | 5.6 | 15 | 2.4 | 17 | 2.4 |
| 700,000 to 799,999 | 0 | .0 | 2 | 3.7 | 12 | 2.0 | 15 | 2.1 |
| 800,000 to 899,999 | 1 | 2.0 | 0 | .0 | 6 | 1.0 | 6 | .9 |
| 900,000 to 999,999 | 1 | 2.0 | 0 | .0 | 4 | .7 | 3 | .4 |
| 1,000,000 or over | 1 | 2.0 | 0 | .0 | 9 | 1.5 | 8 | 1.1 |

Avg Months of Inventory



Source: grar.com (Greater Regional Alliance of REALTORS®)

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