

Empowering Others: Leadership Through Mentorship

Mentorship is a key way to help others grow, build confidence, and unlock their full potential. By sharing knowledge, offering guidance, and fostering collaboration, leaders create a culture of learning and lasting impact.

We asked our panelists to share a quote, tip, favorite podcast or book on this topic and they did not disappoint!

Jason Carpenter (jcarpenter@kw.com):

- “My job is not to be easy on people. My job is to take these great people we have and to push them and make them even better.” ~ Steve Jobs
- My best tip for mentoring comes from Brad Prins, my high school Geometry/Algebra teacher: Ask Socratic questions—questions that encourage learners to think critically, explore ideas, and arrive at their own understanding rather than being given direct answers.

Kendra Havemeier (kendrahavemeier@gmail.com):

- As a Real Estate Broker, I’ve learned that leading the next generation isn’t about telling them what to do—it’s about showing them what’s possible and giving them a framework that allows them to achieve more than they thought they could.
- Mentorship is the bridge between potential and performance. I love to use the book, *The 12 Week Year*, and program with my agents. It describes how to get more done in 12 weeks than others accomplish in 12 months. The 12-week year really helps many of my agents keep on track!
- Mentoring isn’t just about inspiring—it’s about helping people build habits and keeping them accountable.

Cory Maguire (cory@greencrowngr.com):

- Take care of people and people will take care of you. Come from a place of gratitude.” ~ Cory Maguire.



WHAT A FANTASTIC YEAR!

The Quarterly Wake Up w/YPN Series has officially wrapped for 2025! We’ll be back next year with a fresh theme and the same great format — real estate professionals sharing insights, tips, and guidance on topics that matter most to our industry.

Guest Speakers

A huge thank you to all of our incredible speakers this year (alphabetical by last name): Jason Carpenter, Lindsey Dykstra, Brooke Finlan, Becca Greenhoe, Duke Grey, Kendra Havemeier, Cory Maguire, Lauren Marcy, Josh May, Bryant Mitchell, Jodi Smith, and Tiffany Szakal.

Event Moderators:

We’re grateful to our moderators who kept the conversations flowing: Tim Anders, David Buko, Jen Smits, and Adam Tolley.

Generous Sponsors:

These free quarterly events wouldn’t be possible without the support of our sponsors (alphabetical order): Acrisure Title, Cutco Closing Gifts, Grand Home Inspection, JW Inspection Services, Lighthouse Title Group, and Welton Media.

YPN Subcommittee Members:

Finally, thank you to the dedicated YPN Subcommittee who work year-round to make this series happen: Adam Tolley (Subcommittee Chairperson), David Buko, Chris DeRuischer, Courtney Harding, Katrina Cole (YPN Advisory Council Chairperson), Jen Smits, Allison Tunge, Colin Vugteveen, and Steve Sochaenk (GRAR Director of Events & Community Outreach).