

Greater Regional Alliance of REALTORS®
Comparative Activity Report
November 2025

Note: This report reflects closed sales and current activity (sales written) in Ottawa County.

November New Listings	2025	2024	% Chg	Current Listings	Avg DOM	
Residential	221	217	1.8%	Residential	452	86
Multi-Family	3	5	-40.0%	Multi-Family	6	47
Vacant Land	20	17	17.6%	Vacant Land	127	298
YTD New Listings				Total	585	
Residential	3,741	3,655	2.4%			
Multi-Family	67	65	3.1%			
Vacant Land	299	361	-17.2%			

Months of Inventory of Homes Based on Pending Sales 2.0

November CLOSED Sales	Units	% Chg	2025 Volume	% Chg	Avg DOM	2024 Units	2024 Volume	Avg DOM
Residential	246	-8.2%	121,614,413	.0%	40	268	121,670,448	35
Multi-Family	4	.0%	1,485,493	-19.0%	20	4	1,835,000	101
Vacant Land	10	-44.4%	2,950,000	-9.1%	135	18	3,245,300	88
Total All Sales	260	-10.3%	126,049,906	-.6%		290	126,750,748	

Year-to-Date CLOSED Sales	Units	% Chg	2025 Volume	% Chg	2024 Units	2024 Volume
Residential	2,934	.9%	1,360,617,439	5.3%	2,909	1,292,478,721
Multi-Family	48	9.1%	19,330,293	5.4%	44	18,337,321
Vacant Land	163	-22.0%	40,433,620	5.1%	209	38,480,985
Total All Sales	3,145	-.5%	1,420,381,352	5.3%	3,162	1,349,297,027

Stats based on CLOSED Sales	November			YEAR-TO-DATE		
	2025	2024	% Chg	2025	2024	% Chg
Avg Home Sale	494,368	453,994	8.9%	463,741	444,303	4.4%
Avg Sale Overall	484,807	437,072	10.9%	451,632	426,723	5.8%

November Pending Sales

	2025			2024		
	Units	% Chg	Volume	% Chg	Avg DOM	
Residential	226	5.6%	102,196,765	11.9%	33	214
Multi-Family	4	-33.3%	1,669,900	-18.5%	40	6
Vacant Land	8	-38.5%	1,250,500	-44.7%	119	13
Total All Sales	238	2.1%	105,117,165	9.9%		233

Year-to-Date PENDING Sales

	2025			2024		
	Units	% Chg	Volume	% Chg	Units	Volume
Residential	3,177	2.9%	1,488,599,797	7.1%	3,088	1,389,562,380
Multi-Family	56	5.7%	24,895,200	20.6%	53	20,638,500
Vacant Land	191	-23.0%	54,357,219	11.6%	248	48,719,063
Total All Sales	3,424	1.0%	1,567,852,216	7.5%	3,389	1,458,919,943

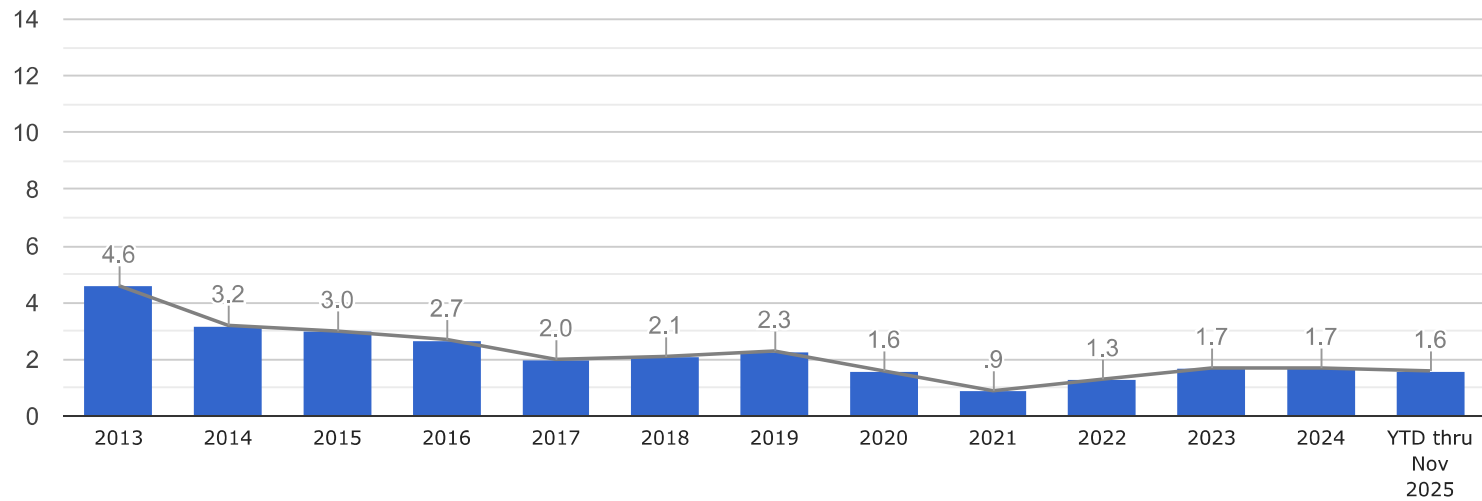
Stats based on PENDING Sales

	November			YEAR-TO-DATE		
	2025	2024	% Chg	2025	2024	% Chg
Avg Home Sale	452,198	426,752	6.0%	468,555	449,988	4.1%
Avg Sale Overall	441,669	410,443	7.6%	457,901	430,487	6.4%

2025 Sales of Residential Single Family Homes by Price Class

	November				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	0	.0	1	.0	1	.0
20,000 to 29,999	1	.4	0	.0	1	.0	1	.0
30,000 to 39,999	0	.0	0	.0	1	.0	0	.0
40,000 to 49,999	0	.0	0	.0	5	.2	5	.2
50,000 to 59,999	0	.0	0	.0	5	.2	3	.1
60,000 to 69,999	0	.0	0	.0	6	.2	8	.3
70,000 to 79,999	1	.4	0	.0	3	.1	7	.2
80,000 to 89,999	0	.0	0	.0	5	.2	6	.2
90,000 to 99,999	0	.0	0	.0	1	.0	2	.1
100,000 to 119,999	1	.4	2	.9	8	.3	8	.3
120,000 to 139,999	1	.4	0	.0	12	.4	20	.6
140,000 to 159,999	1	.4	2	.9	25	.9	17	.5
160,000 to 179,999	0	.0	1	.4	15	.5	23	.7
180,000 to 199,999	1	.4	2	.9	20	.7	25	.8
200,000 to 249,999	11	4.5	6	2.7	149	5.1	173	5.4
250,000 to 299,999	25	10.2	32	14.2	298	10.2	375	11.8
300,000 to 399,999	80	32.5	80	35.4	945	32.2	1,009	31.8
400,000 to 499,999	42	17.1	48	21.2	621	21.2	640	20.1
500,000 to 599,999	33	13.4	26	11.5	354	12.1	372	11.7
600,000 to 699,999	19	7.7	9	4.0	186	6.3	175	5.5
700,000 to 799,999	7	2.8	7	3.1	78	2.7	93	2.9
800,000 to 899,999	5	2.0	2	.9	53	1.8	59	1.9
900,000 to 999,999	4	1.6	2	.9	35	1.2	37	1.2
1,000,000 or over	14	5.7	7	3.1	107	3.6	118	3.7

Avg Months of Inventory



Source: grar.com (Greater Regional Alliance of REALTORS®)

Copyright 2025 MLS Exchange, Inc. All rights reserved.