

Greater Regional Alliance of REALTORS®
Comparative Activity Report
December 2025

Note: This report reflects closed sales and current activity (sales written) in Barry County.

December New Listings	2025	2024	% Chg	Current Listings		Avg DOM
Residential	37	41	-9.8%	Residential	85	80
Multi-Family	1	1	.0%	Multi-Family	2	87
Vacant Land	6	5	20.0%	Vacant Land	49	239

YTD New Listings	2025	2024	% Chg	Total	136
Residential	875	818	7.0%		
Multi-Family	13	6	116.7%		
Vacant Land	127	164	-22.6%		

Months of Inventory of Homes Based on Pending Sales 2.2

December CLOSED Sales	2025					2024		
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	53	17.8%	17,373,300	21.3%	32	45	14,325,250	35
Multi-Family	1	.0%	150,000	.0%	0	0	0	0
Vacant Land	3	-78.6%	340,000	-82.1%	154	14	1,902,560	76
Total All Sales	57	-3.4%	17,863,300	10.1%		59	16,227,810	

Year-to-Date CLOSED Sales	2025					2024		
	Units	% Chg	Volume	% Chg		Units	Volume	
Residential	666	5.4%	228,276,335	6.7%		632	213,899,127	
Multi-Family	6	100.0%	1,133,000	129.0%		3	494,700	
Vacant Land	77	-22.2%	12,434,675	7.5%		99	11,562,499	
Total All Sales	749	2.0%	241,844,010	7.0%		734	225,956,326	

Stats based on CLOSED Sales	December				YEAR-TO-DATE		
	2025	2024	% Chg		2025	2024	% Chg
Avg Home Sale	327,798	318,339	3.0%		342,757	338,448	1.3%
Avg Sale Overall	313,391	275,048	13.9%		322,889	307,842	4.9%

December Pending Sales			2025			2024		
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	38	.0%	13,373,653	6.9%	47	38	12,506,200	47
Multi-Family	1	.0%	150,000	-9.0%	0	1	164,900	5
Vacant Land	4	.0%	347,350	61.2%	80	4	215,460	53
Total All Sales	43	.0%	13,871,003	7.6%		43	12,886,560	

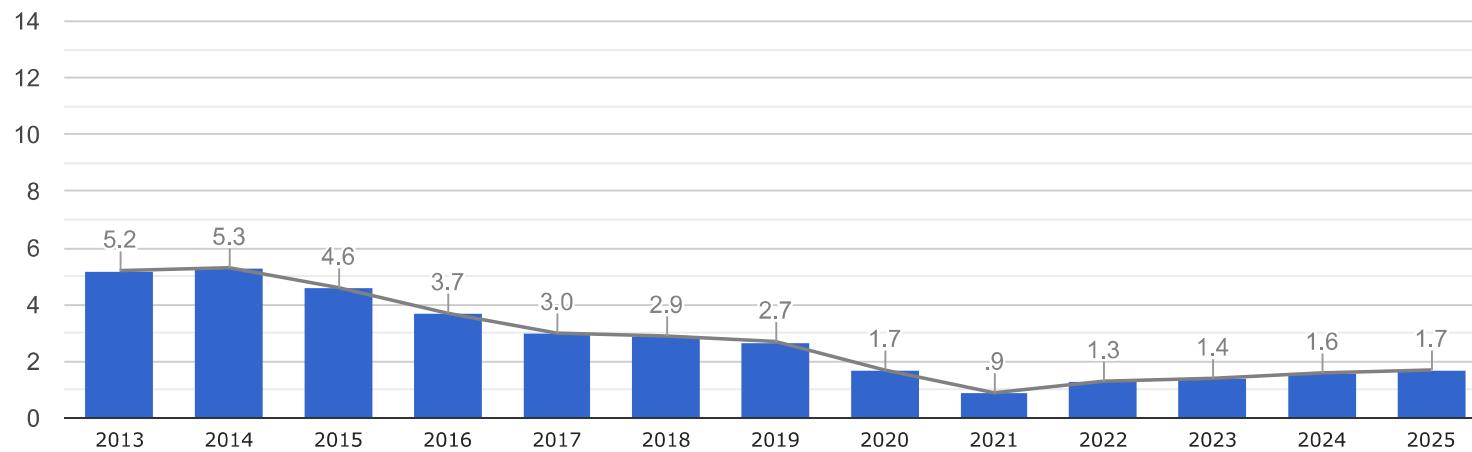
Year-to-Date PENDING Sales			2025			2024		
	Units	% Chg	Volume	% Chg		Units	Volume	
Residential	736	7.4%	251,370,400	8.6%		685	231,529,574	
Multi-Family	6	100.0%	1,624,900	209.7%		3	524,600	
Vacant Land	85	-22.0%	15,207,017	28.2%		109	11,858,799	
Total All Sales	827	3.8%	268,202,317	10.0%		797	243,912,973	

Stats based on PENDING Sales								
December			YEAR-TO-DATE					
	2025	2024	% Chg		2025	2024	% Chg	
Avg Home Sale	351,938	329,111	6.9%		341,536	337,999	1.0%	
Avg Sale Overall	322,581	299,687	7.6%		324,308	306,039	6.0%	

2025 Sales of Residential Single Family Homes by Price Class

	December				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	0	.0	0	.0	1	.1
20,000 to 29,999	0	.0	0	.0	0	.0	0	.0
30,000 to 39,999	0	.0	0	.0	4	.6	2	.3
40,000 to 49,999	0	.0	0	.0	0	.0	2	.3
50,000 to 59,999	0	.0	0	.0	5	.8	6	.8
60,000 to 69,999	0	.0	0	.0	4	.6	3	.4
70,000 to 79,999	0	.0	0	.0	6	.9	4	.5
80,000 to 89,999	0	.0	1	2.6	2	.3	5	.7
90,000 to 99,999	1	1.9	0	.0	4	.6	4	.5
100,000 to 119,999	3	5.7	0	.0	10	1.5	10	1.4
120,000 to 139,999	0	.0	1	2.6	5	.8	7	1.0
140,000 to 159,999	3	5.7	0	.0	20	3.0	17	2.3
160,000 to 179,999	0	.0	1	2.6	24	3.6	33	4.5
180,000 to 199,999	3	5.7	2	5.3	41	6.2	47	6.4
200,000 to 249,999	11	20.8	3	7.9	109	16.4	123	16.7
250,000 to 299,999	11	20.8	6	15.8	106	15.9	107	14.5
300,000 to 399,999	6	11.3	12	31.6	146	21.9	172	23.4
400,000 to 499,999	5	9.4	9	23.7	84	12.6	94	12.8
500,000 to 599,999	5	9.4	1	2.6	45	6.8	48	6.5
600,000 to 699,999	1	1.9	1	2.6	16	2.4	18	2.4
700,000 to 799,999	4	7.5	0	.0	16	2.4	15	2.0
800,000 to 899,999	0	.0	1	2.6	6	.9	7	1.0
900,000 to 999,999	0	.0	0	.0	4	.6	3	.4
1,000,000 or over	0	.0	0	.0	9	1.4	8	1.1

Avg Months of Inventory



Source: grar.com (Greater Regional Alliance of REALTORS®)

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