

Greater Regional Alliance of REALTORS®
Comparative Activity Report
December 2025

Note: This report reflects closed sales and current activity (sales written) in Ottawa County.

| December New Listings | 2025 | 2024 | % Chg | Current Listings | Avg DOM | |
|------------------------------|-------------|-------------|--------------|-------------------------|----------------|-----|
| Residential | 158 | 159 | - .6% | Residential | 395 | 96 |
| Multi-Family | 4 | 1 | 300.0% | Multi-Family | 7 | 58 |
| Vacant Land | 15 | 15 | .0% | Vacant Land | 113 | 297 |
| YTD New Listings | | | | Total | 515 | |
| Residential | 3,899 | 3,814 | 2.2% | | | |
| Multi-Family | 71 | 66 | 7.6% | | | |
| Vacant Land | 314 | 376 | -16.5% | | | |

Months of Inventory of Homes Based on Pending Sales 2.2

| December CLOSED Sales | 2025 | | | 2024 | | |
|------------------------------|--------------|--------------|--------------------|--------------|----------------|------------|
| | Units | % Chg | Volume | % Chg | Avg DOM | |
| Residential | 246 | 13.9% | 120,473,381 | 27.2% | 29 | 216 |
| Multi-Family | 3 | -57.1% | 2,543,500 | 5.3% | 23 | 7 |
| Vacant Land | 10 | -28.6% | 1,927,500 | -15.2% | 67 | 14 |
| Total All Sales | 259 | 9.3% | 124,944,381 | 25.7% | | 237 |

| Year-to-Date CLOSED Sales | 2025 | | | 2024 | | |
|----------------------------------|--------------|--------------|----------------------|--------------|--------------|----------------------|
| | Units | % Chg | Volume | % Chg | Units | Volume |
| Residential | 3,180 | 1.8% | 1,481,090,820 | 6.8% | 3,125 | 1,387,204,135 |
| Multi-Family | 51 | .0% | 21,873,793 | 5.4% | 51 | 20,752,721 |
| Vacant Land | 173 | -22.4% | 42,361,120 | 3.9% | 223 | 40,753,005 |
| Total All Sales | 3,404 | .1% | 1,545,325,733 | 6.7% | 3,399 | 1,448,709,861 |

| Stats based on CLOSED Sales | December | | | YEAR-TO-DATE | | |
|------------------------------------|-----------------|-------------|--------------|---------------------|-------------|--------------|
| | 2025 | 2024 | % Chg | 2025 | 2024 | % Chg |
| Avg Home Sale | 489,729 | 438,544 | 11.7% | 465,752 | 443,905 | 4.9% |
| Avg Sale Overall | 482,411 | 419,463 | 15.0% | 453,973 | 426,216 | 6.5% |

December Pending Sales

| | 2025 | | | 2024 | | |
|-----------------|-------|--------|------------|--------|---------|-----|
| | Units | % Chg | Volume | % Chg | Avg DOM | |
| Residential | 181 | 3.4% | 76,361,214 | .8% | 39 | 175 |
| Multi-Family | 5 | 66.7% | 2,599,900 | 174.1% | 20 | 3 |
| Vacant Land | 9 | -43.8% | 2,871,660 | -22.7% | 348 | 16 |
| Total All Sales | 195 | .5% | 81,832,774 | 1.7% | | 194 |

Year-to-Date PENDING Sales

| | 2025 | | | 2024 | |
|-----------------|-------|--------|---------------|-------|---------------|
| | Units | % Chg | Volume | Units | Volume |
| Residential | 3,358 | 2.9% | 1,564,961,011 | 3,263 | 1,465,334,405 |
| Multi-Family | 61 | 8.9% | 27,495,100 | 56 | 21,587,000 |
| Vacant Land | 200 | -24.2% | 57,228,879 | 264 | 52,436,063 |
| Total All Sales | 3,619 | 1.0% | 1,649,684,990 | 3,583 | 1,539,357,468 |

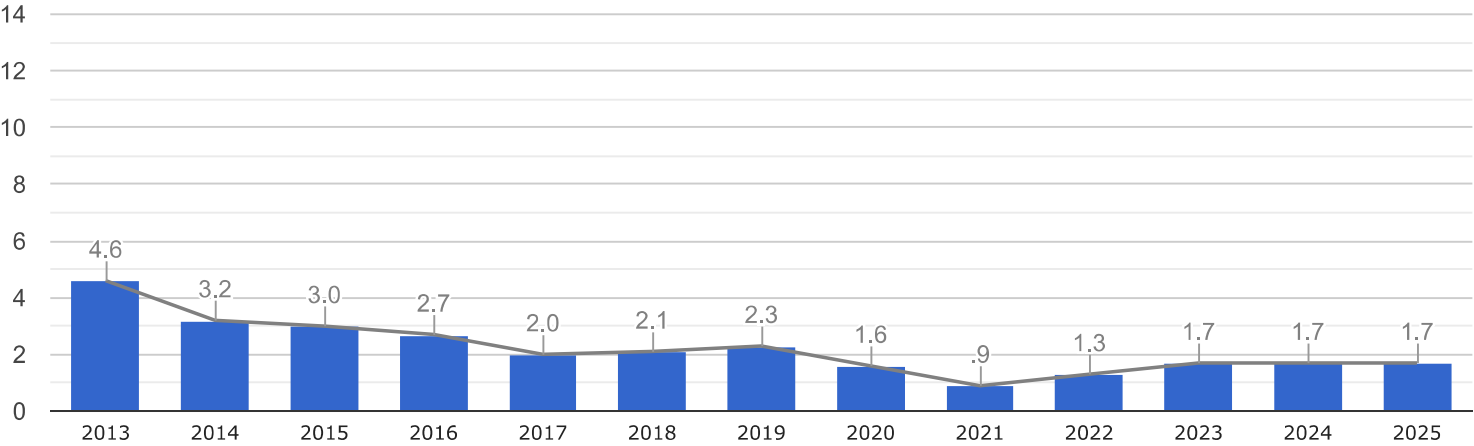
Stats based on PENDING Sales

| | December | | | YEAR-TO-DATE | | |
|------------------|----------|---------|-------|--------------|---------|-------|
| | 2025 | 2024 | % Chg | 2025 | 2024 | % Chg |
| Avg Home Sale | 421,885 | 432,983 | -2.6% | 466,040 | 449,076 | 3.8% |
| Avg Sale Overall | 419,655 | 414,626 | 1.2% | 455,840 | 429,628 | 6.1% |

2025 Sales of Residential Single Family Homes by Price Class

| | December | | | | YTD | | | |
|--------------------|----------|------|---------|------|--------|------|---------|------|
| | Closed | % | Pending | % | Closed | % | Pending | % |
| Under to 19,999 | 0 | .0 | 0 | .0 | 1 | .0 | 1 | .0 |
| 20,000 to 29,999 | 0 | .0 | 0 | .0 | 1 | .0 | 1 | .0 |
| 30,000 to 39,999 | 0 | .0 | 0 | .0 | 1 | .0 | 0 | .0 |
| 40,000 to 49,999 | 1 | .4 | 1 | .6 | 6 | .2 | 6 | .2 |
| 50,000 to 59,999 | 0 | .0 | 0 | .0 | 5 | .2 | 3 | .1 |
| 60,000 to 69,999 | 0 | .0 | 0 | .0 | 6 | .2 | 8 | .2 |
| 70,000 to 79,999 | 0 | .0 | 1 | .6 | 3 | .1 | 8 | .2 |
| 80,000 to 89,999 | 0 | .0 | 0 | .0 | 5 | .2 | 6 | .2 |
| 90,000 to 99,999 | 0 | .0 | 1 | .6 | 1 | .0 | 3 | .1 |
| 100,000 to 119,999 | 1 | .4 | 0 | .0 | 9 | .3 | 8 | .2 |
| 120,000 to 139,999 | 1 | .4 | 1 | .6 | 13 | .4 | 21 | .6 |
| 140,000 to 159,999 | 1 | .4 | 1 | .6 | 26 | .8 | 18 | .5 |
| 160,000 to 179,999 | 1 | .4 | 2 | 1.1 | 16 | .5 | 25 | .7 |
| 180,000 to 199,999 | 4 | 1.6 | 0 | .0 | 24 | .8 | 25 | .7 |
| 200,000 to 249,999 | 12 | 4.9 | 12 | 6.6 | 161 | 5.1 | 185 | 5.5 |
| 250,000 to 299,999 | 24 | 9.8 | 28 | 15.5 | 322 | 10.1 | 403 | 12.0 |
| 300,000 to 399,999 | 92 | 37.4 | 53 | 29.3 | 1,037 | 32.6 | 1,062 | 31.6 |
| 400,000 to 499,999 | 48 | 19.5 | 40 | 22.1 | 669 | 21.0 | 680 | 20.3 |
| 500,000 to 599,999 | 24 | 9.8 | 20 | 11.0 | 378 | 11.9 | 392 | 11.7 |
| 600,000 to 699,999 | 13 | 5.3 | 9 | 5.0 | 199 | 6.3 | 184 | 5.5 |
| 700,000 to 799,999 | 9 | 3.7 | 4 | 2.2 | 87 | 2.7 | 97 | 2.9 |
| 800,000 to 899,999 | 1 | .4 | 2 | 1.1 | 54 | 1.7 | 61 | 1.8 |
| 900,000 to 999,999 | 3 | 1.2 | 3 | 1.7 | 38 | 1.2 | 40 | 1.2 |
| 1,000,000 or over | 11 | 4.5 | 3 | 1.7 | 118 | 3.7 | 121 | 3.6 |

Avg Months of Inventory



Source: grar.com (Greater Regional Alliance of REALTORS®)

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