

Greater Regional Alliance of REALTORS®
Comparative Activity Report
December 2025

Note: This report reflects closed sales and current activity (sales written) in Ottawa County.

December New Listings	2025	2024	% Chg	Current Listings		Avg DOM
Residential	158	159	-.6%	Residential	395	96
Multi-Family	4	1	300.0%	Multi-Family	7	58
Vacant Land	15	15	.0%	Vacant Land	113	297
YTD New Listings				Total		515
Residential	3,899	3,814	2.2%			
Multi-Family	71	66	7.6%			
Vacant Land	314	376	-16.5%			

Months of Inventory of Homes Based on Pending Sales 2.2

December CLOSED Sales	2025					2024		
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	246	13.9%	120,473,381	27.2%	29	216	94,725,414	38
Multi-Family	3	-57.1%	2,543,500	5.3%	23	7	2,415,400	18
Vacant Land	10	-28.6%	1,927,500	-15.2%	67	14	2,272,020	110
Total All Sales	259	9.3%	124,944,381	25.7%		237	99,412,834	

Year-to-Date CLOSED Sales	2025					2024	
	Units	% Chg	Volume	% Chg		Units	Volume
Residential	3,180	1.8%	1,481,090,820	6.8%		3,125	1,387,204,135
Multi-Family	51	.0%	21,873,793	5.4%		51	20,752,721
Vacant Land	173	-22.4%	42,361,120	3.9%		223	40,753,005
Total All Sales	3,404	.1%	1,545,325,733	6.7%		3,399	1,448,709,861

Stats based on CLOSED Sales	December			YEAR-TO-DATE		
	2025	2024	% Chg	2025	2024	% Chg
Avg Home Sale	489,729	438,544	11.7%	465,752	443,905	4.9%
Avg Sale Overall	482,411	419,463	15.0%	453,973	426,216	6.5%

December Pending Sales			2025			2024		
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	181	3.4%	76,361,214	.8%	39	175	75,772,025	44
Multi-Family	5	66.7%	2,599,900	174.1%	20	3	948,500	20
Vacant Land	9	-43.8%	2,871,660	-22.7%	348	16	3,717,000	83
Total All Sales	195	.5%	81,832,774	1.7%		194	80,437,525	

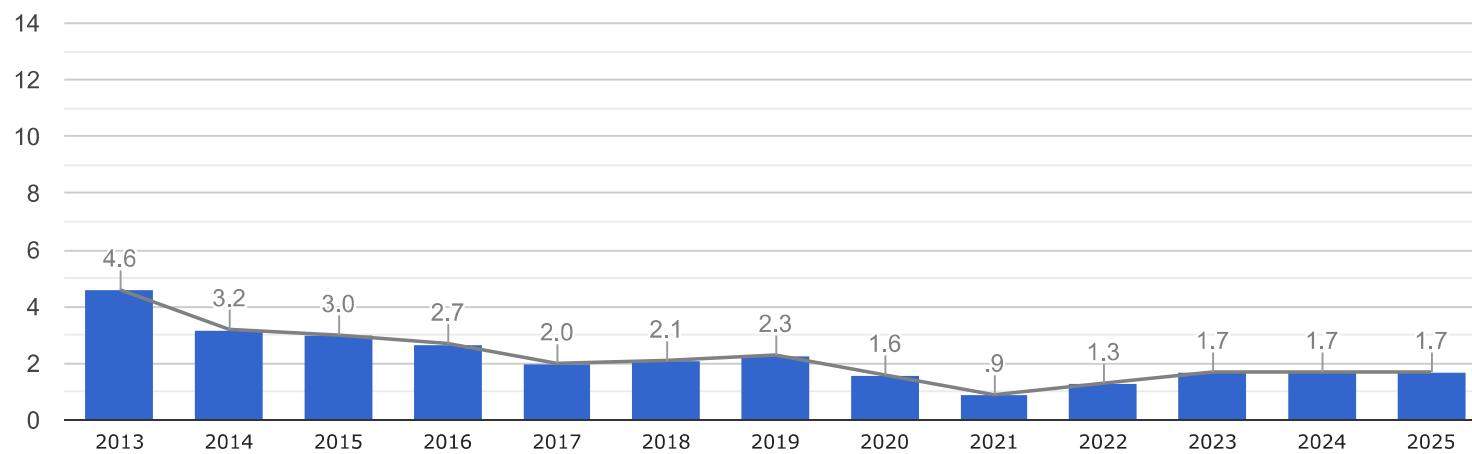
Year-to-Date PENDING Sales			2025			2024		
	Units	% Chg	Volume	% Chg		Units	Volume	
Residential	3,358	2.9%	1,564,961,011	6.8%		3,263	1,465,334,405	
Multi-Family	61	8.9%	27,495,100	27.4%		56	21,587,000	
Vacant Land	200	-24.2%	57,228,879	9.1%		264	52,436,063	
Total All Sales	3,619	1.0%	1,649,684,990	7.2%		3,583	1,539,357,468	

Stats based on PENDING Sales								
December			YEAR-TO-DATE					
	2025	2024	% Chg	2025	2024	% Chg		
Avg Home Sale	421,885	432,983	-2.6%	466,040	449,076	3.8%		
Avg Sale Overall	419,655	414,626	1.2%	455,840	429,628	6.1%		

2025 Sales of Residential Single Family Homes by Price Class

	December				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	0	.0	1	.0	1	.0
20,000 to 29,999	0	.0	0	.0	1	.0	1	.0
30,000 to 39,999	0	.0	0	.0	1	.0	0	.0
40,000 to 49,999	1	.4	1	.6	6	.2	6	.2
50,000 to 59,999	0	.0	0	.0	5	.2	3	.1
60,000 to 69,999	0	.0	0	.0	6	.2	8	.2
70,000 to 79,999	0	.0	1	.6	3	.1	8	.2
80,000 to 89,999	0	.0	0	.0	5	.2	6	.2
90,000 to 99,999	0	.0	1	.6	1	.0	3	.1
100,000 to 119,999	1	.4	0	.0	9	.3	8	.2
120,000 to 139,999	1	.4	1	.6	13	.4	21	.6
140,000 to 159,999	1	.4	1	.6	26	.8	18	.5
160,000 to 179,999	1	.4	2	1.1	16	.5	25	.7
180,000 to 199,999	4	1.6	0	.0	24	.8	25	.7
200,000 to 249,999	12	4.9	12	6.6	161	5.1	185	5.5
250,000 to 299,999	24	9.8	28	15.5	322	10.1	403	12.0
300,000 to 399,999	92	37.4	53	29.3	1,037	32.6	1,062	31.6
400,000 to 499,999	48	19.5	40	22.1	669	21.0	680	20.3
500,000 to 599,999	24	9.8	20	11.0	378	11.9	392	11.7
600,000 to 699,999	13	5.3	9	5.0	199	6.3	184	5.5
700,000 to 799,999	9	3.7	4	2.2	87	2.7	97	2.9
800,000 to 899,999	1	.4	2	1.1	54	1.7	61	1.8
900,000 to 999,999	3	1.2	3	1.7	38	1.2	40	1.2
1,000,000 or over	11	4.5	3	1.7	118	3.7	121	3.6

Avg Months of Inventory



Source: grar.com (Greater Regional Alliance of REALTORS®)

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