

Greater Regional Alliance of REALTORS®
Comparative Activity Report
January 2026

Note: This report reflects closed sales and current activity (sales written) in Barry County.

January New Listings	2026	2025	% Chg	Current Listings		Avg DOM
Residential	40	38	5.3%	Residential	86	88
Multi-Family	1	0	.0%	Multi-Family	1	159
Vacant Land	14	6	133.3%	Vacant Land	48	239
YTD New Listings				Total	135	
Residential	40	38	5.3%			
Multi-Family	1	0	.0%			
Vacant Land	14	6	133.3%			

Months of Inventory of Homes Based on Pending Sales 2.5

January CLOSED Sales	2026					2025		
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	29	-19.4%	9,858,400	-14.0%	55	36	11,459,900	54
Multi-Family	1	.0%	240,000	33.3%	0	1	180,000	5
Vacant Land	6	-33.3%	492,459	-20.7%	355	9	620,760	206
Total All Sales	36	-21.7%	10,590,859	-13.6%		46	12,260,660	

Year-to-Date CLOSED Sales	2026					2025		
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	29	-19.4%	9,858,400	-14.0%	36	11,459,900		
Multi-Family	1	.0%	240,000	33.3%	1	180,000		
Vacant Land	6	-33.3%	492,459	-20.7%	9	620,760		
Total All Sales	36	-21.7%	10,590,859	-13.6%		46	12,260,660	

Stats based on CLOSED Sales	January			YEAR-TO-DATE		
	2026	2025	% Chg	2026	2025	% Chg
Avg Home Sale	339,945	318,331	6.8%	339,945	318,331	6.8%
Avg Sale Overall	294,191	266,536	10.4%	294,191	266,536	10.4%

January Pending Sales			2026			2025		
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	35	-7.9%	12,118,200	.3%	54	38	12,084,649	38
Multi-Family	1	.0%	240,000	.0%	0	0	0	0
Vacant Land	6	-25.0%	2,173,799	171.3%	64	8	801,160	109
Total All Sales	42	-8.7%	14,531,999	12.8%		46	12,885,809	

Year-to-Date PENDING Sales			2026			2025		
	Units	% Chg	Volume	% Chg		Units	Volume	
Residential	35	-7.9%	12,118,200	.3%		38	12,084,649	
Multi-Family	1	.0%	240,000	.0%		0	0	
Vacant Land	6	-25.0%	2,173,799	171.3%		8	801,160	
Total All Sales	42	-8.7%	14,531,999	12.8%		46	12,885,809	

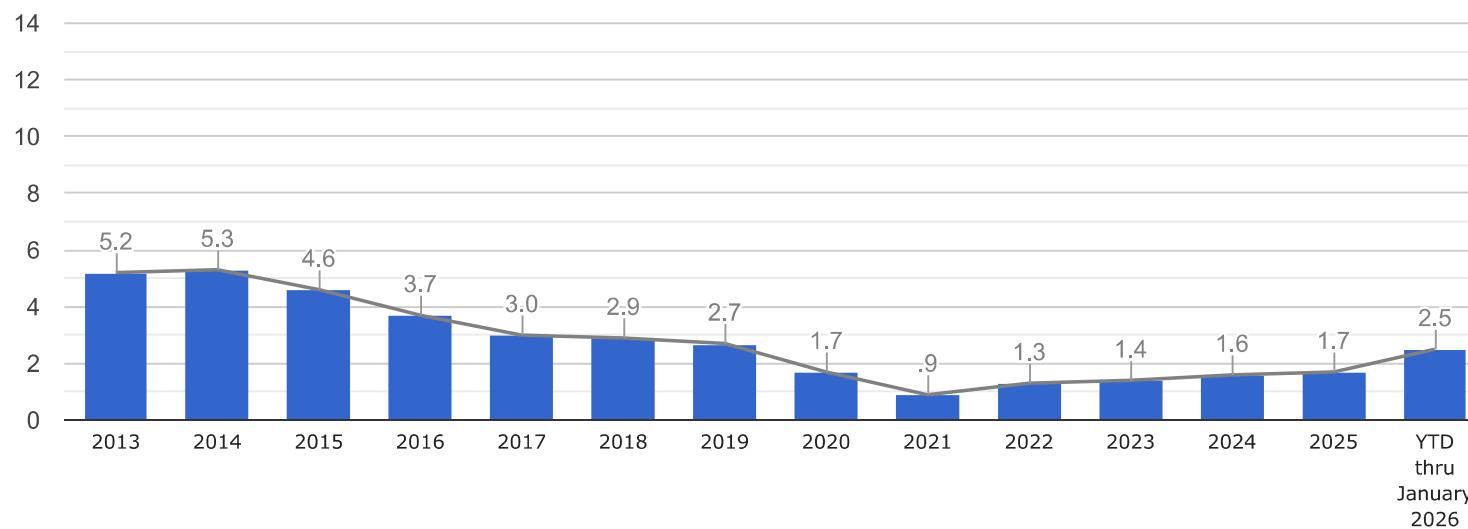
Stats based on PENDING Sales

	January			YEAR-TO-DATE		
	2026	2025	% Chg	2026	2025	% Chg
Avg Home Sale	346,234	318,017	8.9%	346,234	318,017	8.9%
Avg Sale Overall	346,000	280,126	23.5%	346,000	280,126	23.5%

2026 Sales of Residential Single Family Homes by Price Class

	January				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	0	.0	0	.0	0	.0
20,000 to 29,999	0	.0	0	.0	0	.0	0	.0
30,000 to 39,999	0	.0	0	.0	0	.0	0	.0
40,000 to 49,999	0	.0	0	.0	0	.0	0	.0
50,000 to 59,999	2	6.9	0	.0	2	6.9	0	.0
60,000 to 69,999	0	.0	0	.0	0	.0	0	.0
70,000 to 79,999	1	3.4	0	.0	1	3.4	0	.0
80,000 to 89,999	0	.0	0	.0	0	.0	0	.0
90,000 to 99,999	0	.0	0	.0	0	.0	0	.0
100,000 to 119,999	0	.0	0	.0	0	.0	0	.0
120,000 to 139,999	0	.0	0	.0	0	.0	0	.0
140,000 to 159,999	0	.0	0	.0	0	.0	0	.0
160,000 to 179,999	0	.0	2	5.7	0	.0	2	5.7
180,000 to 199,999	0	.0	5	14.3	0	.0	5	14.3
200,000 to 249,999	5	17.2	5	14.3	5	17.2	5	14.3
250,000 to 299,999	6	20.7	5	14.3	6	20.7	5	14.3
300,000 to 399,999	8	27.6	6	17.1	8	27.6	6	17.1
400,000 to 499,999	4	13.8	8	22.9	4	13.8	8	22.9
500,000 to 599,999	0	.0	2	5.7	0	.0	2	5.7
600,000 to 699,999	1	3.4	1	2.9	1	3.4	1	2.9
700,000 to 799,999	1	3.4	0	.0	1	3.4	0	.0
800,000 to 899,999	0	.0	0	.0	0	.0	0	.0
900,000 to 999,999	1	3.4	0	.0	1	3.4	0	.0
1,000,000 or over	0	.0	1	2.9	0	.0	1	2.9

Avg Months of Inventory



Source: grar.com (Greater Regional Alliance of REALTORS®)

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