

Greater Regional Alliance of REALTORS®
Comparative Activity Report
January 2026

Note: This report reflects closed sales and current activity (sales written) in Ionia County.

January New Listings	2026	2025	% Chg	Current Listings	Avg DOM	
Residential	32	32	.0%	Residential	65	97
Multi-Family	0	3	.0%	Multi-Family	2	234
Vacant Land	9	4	125.0%	Vacant Land	49	335
YTD New Listings				Total	116	
Residential	32	32	.0%			
Multi-Family	0	3	.0%			
Vacant Land	9	4	125.0%			

Months of Inventory of Homes Based on Pending Sales 1.8

January CLOSED Sales	Units	% Chg	2026 Volume	% Chg	Avg DOM	2025 Units	2025 Volume	Avg DOM
Residential	26	-18.8%	6,868,600	-6.6%	33	32	7,356,898	43
Multi-Family	1	.0%	330,000	.0%	76	0	0	0
Vacant Land	4	-42.9%	555,000	224.2%	116	7	171,200	53
Total All Sales	31	-20.5%	7,753,600	3.0%		39	7,528,098	

Year-to-Date CLOSED Sales	Units	% Chg	2026 Volume	% Chg	2025 Units	2025 Volume
Residential	26	-18.8%	6,868,600	-6.6%	32	7,356,898
Multi-Family	1	.0%	330,000	.0%	0	0
Vacant Land	4	-42.9%	555,000	224.2%	7	171,200
Total All Sales	31	-20.5%	7,753,600	3.0%	39	7,528,098

Stats based on CLOSED Sales

	January			YEAR-TO-DATE		
	2026	2025	% Chg	2026	2025	% Chg
Avg Home Sale	264,177	229,903	14.9%	264,177	229,903	14.9%
Avg Sale Overall	250,116	193,028	29.6%	250,116	193,028	29.6%

January Pending Sales

	2026			2025		
	Units	% Chg	Volume	% Chg	Avg DOM	
Residential	36	-16.3%	8,529,100	-15.3%	42	43
Multi-Family	0	.0%	0	.0%	0	1
Vacant Land	4	33.3%	515,400	56.9%	108	3
Total All Sales	40	-14.9%	9,044,500	-14.3%		47

Year-to-Date PENDING Sales

	2026			2025	
	Units	% Chg	Volume	% Chg	Volume
Residential	36	-16.3%	8,529,100	-15.3%	10,069,158
Multi-Family	0	.0%	0	.0%	150,000
Vacant Land	4	33.3%	515,400	56.9%	328,500
Total All Sales	40	-14.9%	9,044,500	-14.3%	10,547,658

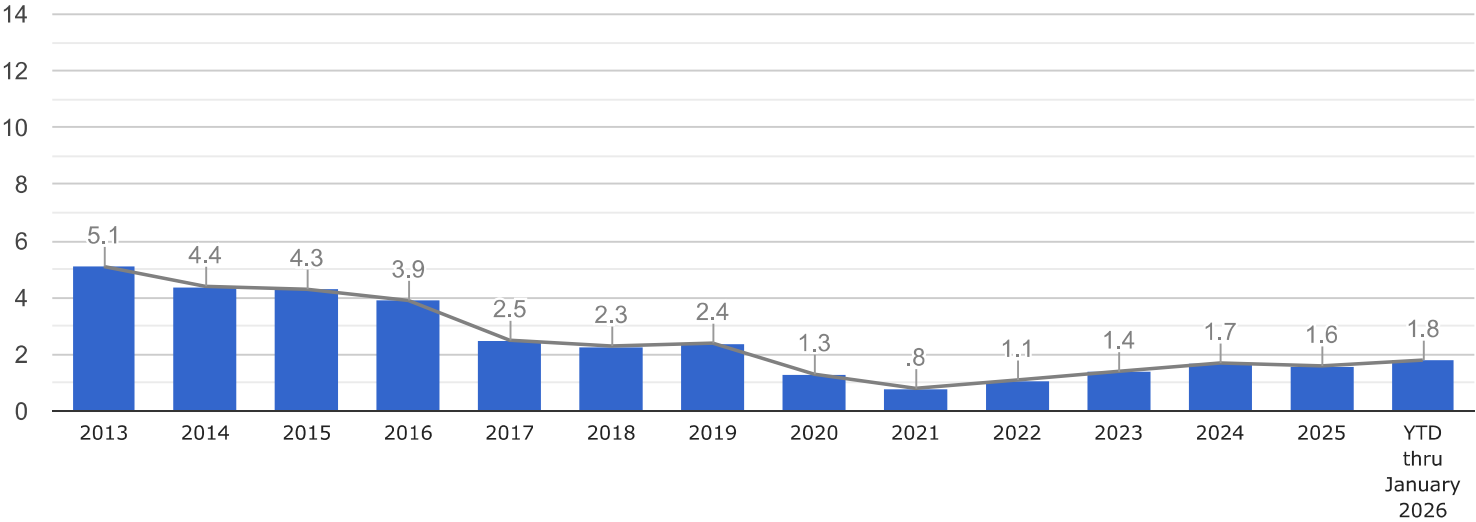
Stats based on PENDING Sales

	January			YEAR-TO-DATE		
	2026	2025	% Chg	2026	2025	% Chg
Avg Home Sale	236,919	234,166	1.2%	236,919	234,166	1.2%
Avg Sale Overall	226,113	224,418	.8%	226,113	224,418	.8%

2026 Sales of Residential Single Family Homes by Price Class

	January					YTD			
	Closed	%	Pending	%		Closed	%	Pending	%
Under to 19,999	0	.0	0	.0		0	.0	0	.0
20,000 to 29,999	0	.0	0	.0		0	.0	0	.0
30,000 to 39,999	1	3.8	1	2.8		1	3.8	1	2.8
40,000 to 49,999	0	.0	1	2.8		0	.0	1	2.8
50,000 to 59,999	0	.0	0	.0		0	.0	0	.0
60,000 to 69,999	0	.0	0	.0		0	.0	0	.0
70,000 to 79,999	0	.0	0	.0		0	.0	0	.0
80,000 to 89,999	0	.0	0	.0		0	.0	0	.0
90,000 to 99,999	0	.0	0	.0		0	.0	0	.0
100,000 to 119,999	0	.0	0	.0		0	.0	0	.0
120,000 to 139,999	0	.0	1	2.8		0	.0	1	2.8
140,000 to 159,999	1	3.8	1	2.8		1	3.8	1	2.8
160,000 to 179,999	2	7.7	5	13.9		2	7.7	5	13.9
180,000 to 199,999	1	3.8	4	11.1		1	3.8	4	11.1
200,000 to 249,999	6	23.1	9	25.0		6	23.1	9	25.0
250,000 to 299,999	8	30.8	6	16.7		8	30.8	6	16.7
300,000 to 399,999	5	19.2	6	16.7		5	19.2	6	16.7
400,000 to 499,999	2	7.7	2	5.6		2	7.7	2	5.6
500,000 to 599,999	0	.0	0	.0		0	.0	0	.0
600,000 to 699,999	0	.0	0	.0		0	.0	0	.0
700,000 to 799,999	0	.0	0	.0		0	.0	0	.0
800,000 to 899,999	0	.0	0	.0		0	.0	0	.0
900,000 to 999,999	0	.0	0	.0		0	.0	0	.0
1,000,000 or over	0	.0	0	.0		0	.0	0	.0

Avg Months of Inventory



Source: grar.com (Greater Regional Alliance of REALTORS®)

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