

**Greater Regional Alliance of REALTORS®**  
**Comparative Activity Report**  
**January 2026**

Note: This report reflects closed sales and current activity (sales written) in Montcalm County.

<b>January New Listings</b>	<b>2026</b>	<b>2025</b>	<b>% Chg</b>	<b>Current Listings</b>	<b>Avg DOM</b>	
Residential	31	66	-53.0%	Residential	70	79
Multi-Family	0	3	.0%	Multi-Family	4	67
Vacant Land	10	6	66.7%	Vacant Land	58	172
<b>YTD New Listings</b>				<b>Total</b>	<b>132</b>	
Residential	31	66	-53.0%			
Multi-Family	0	3	.0%			
Vacant Land	10	6	66.7%			

Months of Inventory of Homes Based on Pending Sales 2.0

<b>January CLOSED Sales</b>	<b>Units</b>	<b>% Chg</b>	<b>2026 Volume</b>	<b>% Chg</b>	<b>Avg DOM</b>	<b>2025 Units</b>	<b>2025 Volume</b>	<b>Avg DOM</b>
Residential	36	-30.8%	8,588,300	-28.9%	36	52	12,081,120	37
Multi-Family	0	.0%	0	.0%	0	1	230,000	70
Vacant Land	6	20.0%	622,800	80.9%	155	5	344,200	120
<b>Total All Sales</b>	<b>42</b>	<b>-27.6%</b>	<b>9,211,100</b>	<b>-27.2%</b>		<b>58</b>	<b>12,655,320</b>	

<b>Year-to-Date CLOSED Sales</b>	<b>Units</b>	<b>% Chg</b>	<b>2026 Volume</b>	<b>% Chg</b>	<b>2025 Units</b>	<b>2025 Volume</b>
Residential	36	-30.8%	8,588,300	-28.9%	52	12,081,120
Multi-Family	0	.0%	0	.0%	1	230,000
Vacant Land	6	20.0%	622,800	80.9%	5	344,200
<b>Total All Sales</b>	<b>42</b>	<b>-27.6%</b>	<b>9,211,100</b>	<b>-27.2%</b>	<b>58</b>	<b>12,655,320</b>

<b>Stats based on CLOSED Sales</b>	<b>January</b>			<b>YEAR-TO-DATE</b>		
	<b>2026</b>	<b>2025</b>	<b>% Chg</b>	<b>2026</b>	<b>2025</b>	<b>% Chg</b>
Avg Home Sale	238,564	232,329	2.7%	238,564	232,329	2.7%
Avg Sale Overall	219,312	218,195	.5%	219,312	218,195	.5%

**January Pending Sales**

	2026			2025		
	Units	% Chg	Volume	% Chg	Avg DOM	
Residential	35	-23.9%	9,582,949	-6.3%	78	46
Multi-Family	1	-50.0%	220,000	-24.1%	133	2
Vacant Land	5	25.0%	687,700	146.5%	168	4
Total All Sales	41	-21.2%	10,490,649	-2.8%		52

**Year-to-Date PENDING Sales**

	2026			2025	
	Units	% Chg	Volume	% Chg	Volume
Residential	35	-23.9%	9,582,949	-6.3%	10,227,419
Multi-Family	1	-50.0%	220,000	-24.1%	289,900
Vacant Land	5	25.0%	687,700	146.5%	279,000
Total All Sales	41	-21.2%	10,490,649	-2.8%	10,796,319

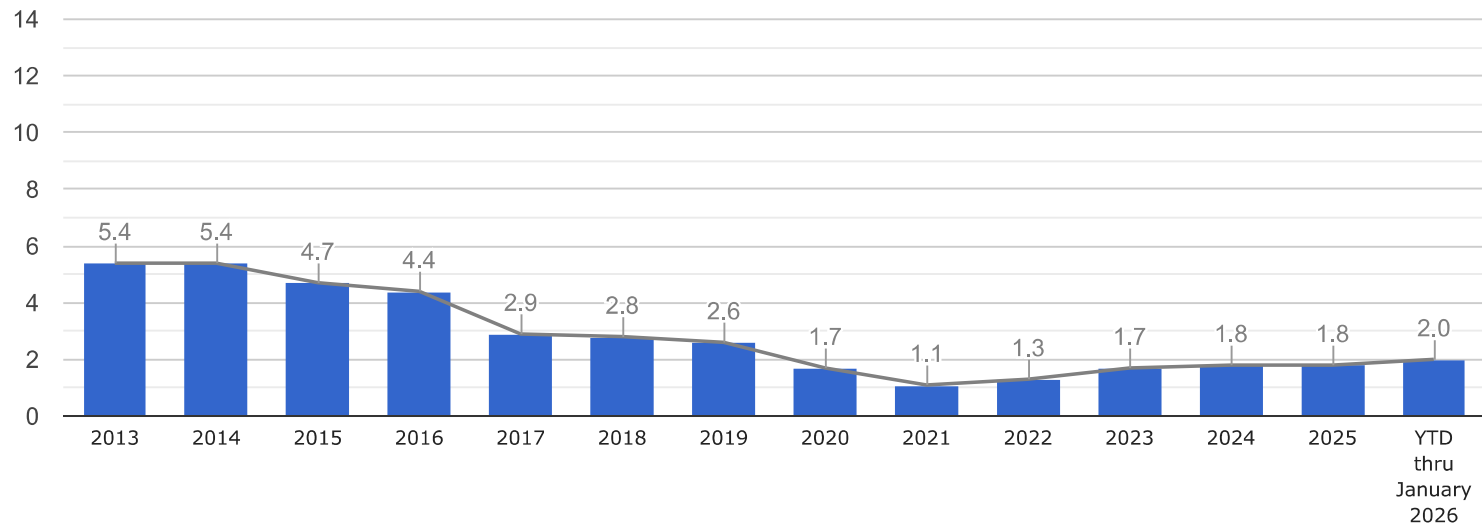
**Stats based on PENDING Sales**

	January			YEAR-TO-DATE		
	2026	2025	% Chg	2026	2025	% Chg
Avg Home Sale	273,799	222,335	23.1%	273,799	222,335	23.1%
Avg Sale Overall	255,869	207,622	23.2%	255,869	207,622	23.2%

# 2026 Sales of Residential Single Family Homes by Price Class

	January					YTD			
	Closed	%	Pending	%		Closed	%	Pending	%
Under to 19,999	0	.0	0	.0		0	.0	0	.0
20,000 to 29,999	0	.0	1	2.9		0	.0	1	2.9
30,000 to 39,999	0	.0	0	.0		0	.0	0	.0
40,000 to 49,999	0	.0	0	.0		0	.0	0	.0
50,000 to 59,999	0	.0	0	.0		0	.0	0	.0
60,000 to 69,999	0	.0	0	.0		0	.0	0	.0
70,000 to 79,999	0	.0	0	.0		0	.0	0	.0
80,000 to 89,999	2	5.6	3	8.6		2	5.6	3	8.6
90,000 to 99,999	1	2.8	0	.0		1	2.8	0	.0
100,000 to 119,999	1	2.8	0	.0		1	2.8	0	.0
120,000 to 139,999	1	2.8	1	2.9		1	2.8	1	2.9
140,000 to 159,999	2	5.6	5	14.3		2	5.6	5	14.3
160,000 to 179,999	9	25.0	3	8.6		9	25.0	3	8.6
180,000 to 199,999	2	5.6	1	2.9		2	5.6	1	2.9
200,000 to 249,999	6	16.7	5	14.3		6	16.7	5	14.3
250,000 to 299,999	4	11.1	7	20.0		4	11.1	7	20.0
300,000 to 399,999	3	8.3	4	11.4		3	8.3	4	11.4
400,000 to 499,999	4	11.1	1	2.9		4	11.1	1	2.9
500,000 to 599,999	0	.0	2	5.7		0	.0	2	5.7
600,000 to 699,999	1	2.8	0	.0		1	2.8	0	.0
700,000 to 799,999	0	.0	0	.0		0	.0	0	.0
800,000 to 899,999	0	.0	1	2.9		0	.0	1	2.9
900,000 to 999,999	0	.0	1	2.9		0	.0	1	2.9
1,000,000 or over	0	.0	0	.0		0	.0	0	.0

## Avg Months of Inventory



Source: [grar.com](http://grar.com) (Greater Regional Alliance of REALTORS®)

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