

Greater Regional Alliance of REALTORS®
Comparative Activity Report
January 2026

Note: This report reflects closed sales and current activity (sales written) in Ottawa County.

January New Listings	2026	2025	% Chg	Current Listings		Avg DOM
Residential	174	234	-25.6%	Residential	355	106
Multi-Family	3	6	-50.0%	Multi-Family	7	57
Vacant Land	26	17	52.9%	Vacant Land	125	275
YTD New Listings				Total	487	
Residential	174	234	-25.6%			
Multi-Family	3	6	-50.0%			
Vacant Land	26	17	52.9%			

Months of Inventory of Homes Based on Pending Sales 2.1

January CLOSED Sales	2026					2025		
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	156	-1.3%	64,083,664	-7.3%	42	158	69,102,576	41
Multi-Family	7	600.0%	3,335,000	1,017.3%	36	1	298,500	19
Vacant Land	13	-13.3%	3,187,620	-11.2%	97	15	3,589,384	60
Total All Sales	176	1.1%	70,606,284	-3.3%		174	72,990,460	

Year-to-Date CLOSED Sales	2026					2025	
	Units	% Chg	Volume	% Chg	Units	Volume	
Residential	156	-1.3%	64,083,664	-7.3%	158	69,102,576	
Multi-Family	7	600.0%	3,335,000	1,017.3%	1	298,500	
Vacant Land	13	-13.3%	3,187,620	-11.2%	15	3,589,384	
Total All Sales	176	1.1%	70,606,284	-3.3%	174	72,990,460	

Stats based on CLOSED Sales	January			YEAR-TO-DATE		
	2026	2025	% Chg	2026	2025	% Chg
Avg Home Sale	410,793	437,358	-6.1%	410,793	437,358	-6.1%
Avg Sale Overall	401,172	419,485	-4.4%	401,172	419,485	-4.4%

January Pending Sales			2026			2025		
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	166	-13.1%	71,467,364	-9.2%	51	191	78,700,526	57
Multi-Family	3	50.0%	1,229,800	106.7%	11	2	594,900	89
Vacant Land	10	-37.5%	5,306,400	71.1%	44	16	3,102,060	74
Total All Sales	179	-14.4%	78,003,564	-5.3%		209	82,397,486	

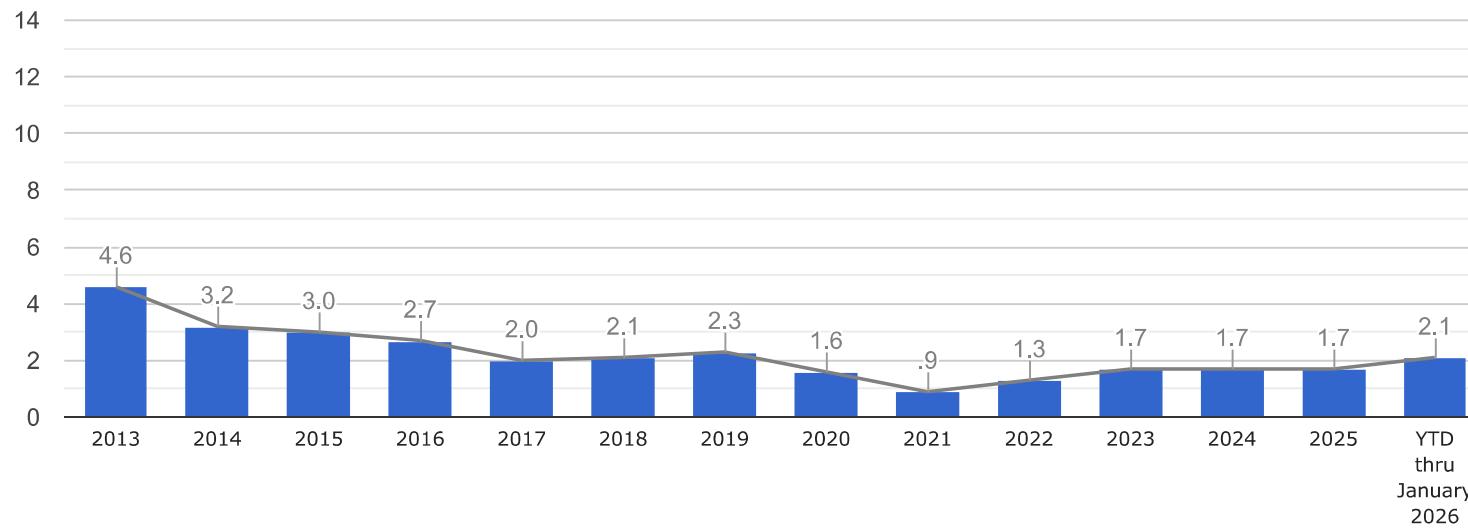
Year-to-Date PENDING Sales			2026			2025		
	Units	% Chg	Volume	% Chg		Units	Volume	
Residential	166	-13.1%	71,467,364	-9.2%		191	78,700,526	
Multi-Family	3	50.0%	1,229,800	106.7%		2	594,900	
Vacant Land	10	-37.5%	5,306,400	71.1%		16	3,102,060	
Total All Sales	179	-14.4%	78,003,564	-5.3%		209	82,397,486	

Stats based on PENDING Sales								
January			YEAR-TO-DATE					
	2026	2025	% Chg		2026	2025	% Chg	
Avg Home Sale	430,526	412,045	4.5%		430,526	412,045	4.5%	
Avg Sale Overall	435,774	394,246	10.5%		435,774	394,246	10.5%	

2026 Sales of Residential Single Family Homes by Price Class

	January				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	1	.6	0	.0	1	.6	0	.0
20,000 to 29,999	1	.6	1	.6	1	.6	1	.6
30,000 to 39,999	0	.0	0	.0	0	.0	0	.0
40,000 to 49,999	1	.6	0	.0	1	.6	0	.0
50,000 to 59,999	0	.0	0	.0	0	.0	0	.0
60,000 to 69,999	1	.6	1	.6	1	.6	1	.6
70,000 to 79,999	2	1.3	0	.0	2	1.3	0	.0
80,000 to 89,999	1	.6	0	.0	1	.6	0	.0
90,000 to 99,999	0	.0	0	.0	0	.0	0	.0
100,000 to 119,999	0	.0	0	.0	0	.0	0	.0
120,000 to 139,999	1	.6	0	.0	1	.6	0	.0
140,000 to 159,999	0	.0	1	.6	0	.0	1	.6
160,000 to 179,999	1	.6	0	.0	1	.6	0	.0
180,000 to 199,999	0	.0	0	.0	0	.0	0	.0
200,000 to 249,999	10	6.4	11	6.6	10	6.4	11	6.6
250,000 to 299,999	19	12.2	24	14.5	19	12.2	24	14.5
300,000 to 399,999	51	32.7	54	32.5	51	32.7	54	32.5
400,000 to 499,999	36	23.1	37	22.3	36	23.1	37	22.3
500,000 to 599,999	14	9.0	13	7.8	14	9.0	13	7.8
600,000 to 699,999	6	3.8	12	7.2	6	3.8	12	7.2
700,000 to 799,999	2	1.3	5	3.0	2	1.3	5	3.0
800,000 to 899,999	3	1.9	1	.6	3	1.9	1	.6
900,000 to 999,999	1	.6	5	3.0	1	.6	5	3.0
1,000,000 or over	5	3.2	1	.6	5	3.2	1	.6

Avg Months of Inventory



Source: grar.com (Greater Regional Alliance of REALTORS®)

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