

# Greater Regional Alliance of REALTORS®

## Comparative Activity Report

### February 2026

Note: This report reflects closed sales and current activity (sales written) in Ionia County.

February New Listings	2026	2025	% Chg	Current Listings	Avg DOM	
Residential	33	48	-31.3%	Residential	54	112
Multi-Family	1	1	.0%	Multi-Family	2	262
Vacant Land	4	25	-84.0%	Vacant Land	53	331
				Total		
				109		
YTD New Listings	2026	2025	% Chg			
Residential	65	80	-18.8%			
Multi-Family	1	4	-75.0%			
Vacant Land	13	29	-55.2%			

Months of Inventory of Homes Based on Pending Sales 1.5

February CLOSED Sales	2026			2025				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	34	30.8%	8,056,800	36.5%	28	26	5,904,100	47
Multi-Family	0	.0%	0	.0%	0	0	0	0
Vacant Land	2	-33.3%	142,500	-62.0%	312	3	375,000	48
Total All Sales								
	36	24.1%	8,199,300	30.6%		29	6,279,100	

Year-to-Date CLOSED Sales	2026			2025				
	Units	% Chg	Volume	% Chg				
Residential	60	3.4%	14,925,400	12.6%	58	13,260,998		
Multi-Family	1	.0%	330,000	.0%	0	0		
Vacant Land	6	-40.0%	697,500	27.7%	10	546,200		
Total All Sales								
	67	-1.5%	15,952,900	15.5%	68	13,807,198		

Stats based on CLOSED Sales	February			YEAR-TO-DATE		
	2026	2025	% Chg	2026	2025	% Chg
Avg Home Sale	236,965	227,081	4.4%	248,757	228,638	8.8%
Avg Sale Overall	227,758	216,521	5.2%	238,103	203,047	17.3%

**February Pending Sales**

	2026			2025				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	35	-20.5%	8,722,400	-23.8%	45	44	11,446,100	41
Multi-Family	2	100.0%	394,900	426.5%	36	1	75,000	36
Vacant Land	0	.0%	0	.0%	0	9	653,500	186
<b>Total All Sales</b>	<b>37</b>	<b>-31.5%</b>	<b>9,117,300</b>	<b>-25.1%</b>		<b>54</b>	<b>12,174,600</b>	

**Year-to-Date PENDING Sales**

	2026			2025		
	Units	% Chg	Volume	% Chg	Units	Volume
Residential	71	-18.4%	17,251,500	-19.8%	87	21,515,258
Multi-Family	2	.0%	394,900	75.5%	2	225,000
Vacant Land	4	-66.7%	515,400	-47.5%	12	982,000
<b>Total All Sales</b>	<b>77</b>	<b>-23.8%</b>	<b>18,161,800</b>	<b>-20.1%</b>	<b>101</b>	<b>22,722,258</b>

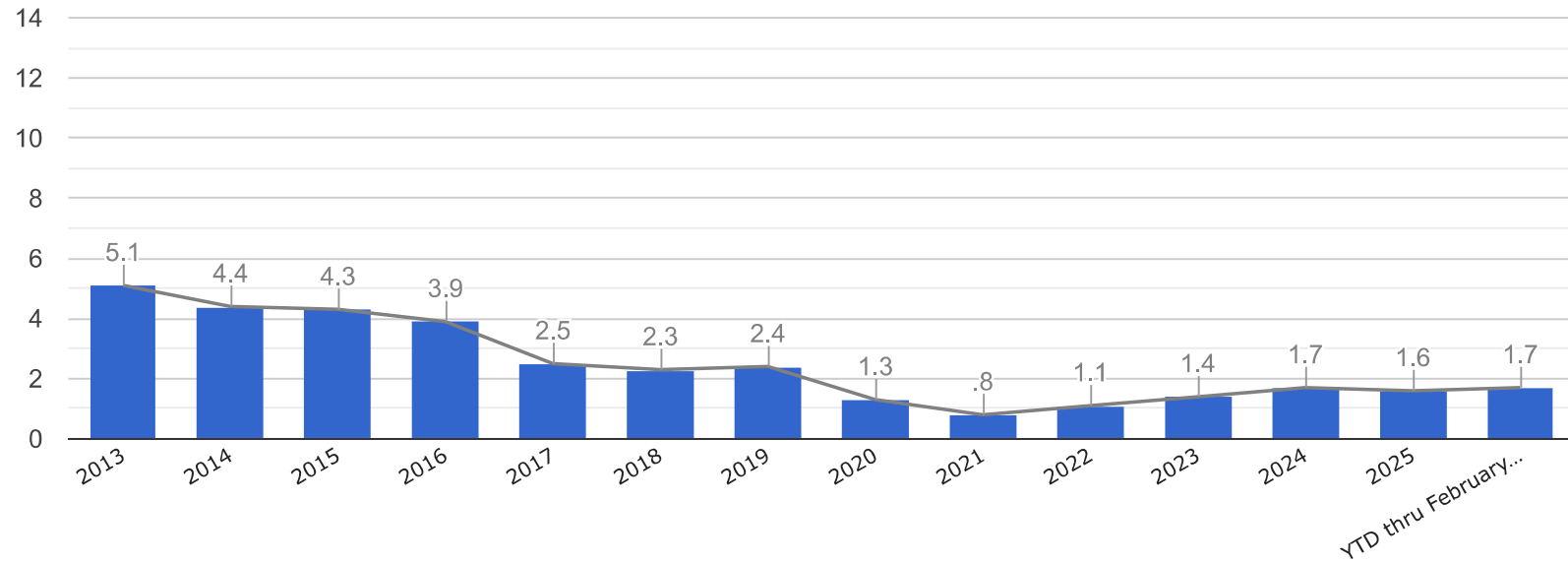
**Stats based on PENDING Sales**

	February			YEAR-TO-DATE		
	2026	2025	% Chg	2026	2025	% Chg
Avg Home Sale	249,211	260,139	-4.2%	242,979	247,302	-1.7%
Avg Sale Overall	246,414	225,456	9.3%	235,868	224,973	4.8%

**2026 Sales of Residential Single Family Homes by Price Class**

	February				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	0	.0	0	.0	0	.0
20,000 to 29,999	1	2.9	1	2.9	1	1.7	1	1.4
30,000 to 39,999	0	.0	0	.0	1	1.7	1	1.4
40,000 to 49,999	1	2.9	1	2.9	1	1.7	2	2.8
50,000 to 59,999	0	.0	0	.0	0	.0	0	.0
60,000 to 69,999	0	.0	1	2.9	0	.0	1	1.4
70,000 to 79,999	0	.0	0	.0	0	.0	0	.0
80,000 to 89,999	0	.0	0	.0	0	.0	0	.0
90,000 to 99,999	0	.0	0	.0	0	.0	0	.0
100,000 to 119,999	0	.0	0	.0	0	.0	0	.0
120,000 to 139,999	1	2.9	2	5.7	1	1.7	3	4.2
140,000 to 159,999	2	5.9	0	.0	3	5.0	1	1.4
160,000 to 179,999	1	2.9	4	11.4	3	5.0	9	12.7
180,000 to 199,999	7	20.6	3	8.6	8	13.3	7	9.9
200,000 to 249,999	5	14.7	7	20.0	11	18.3	16	22.5
250,000 to 299,999	6	17.6	7	20.0	14	23.3	13	18.3
300,000 to 399,999	10	29.4	5	14.3	15	25.0	11	15.5
400,000 to 499,999	0	.0	2	5.7	2	3.3	4	5.6
500,000 to 599,999	0	.0	2	5.7	0	.0	2	2.8
600,000 to 699,999	0	.0	0	.0	0	.0	0	.0
700,000 to 799,999	0	.0	0	.0	0	.0	0	.0
800,000 to 899,999	0	.0	0	.0	0	.0	0	.0
900,000 to 999,999	0	.0	0	.0	0	.0	0	.0
1,000,000 or over	0	.0	0	.0	0	.0	0	.0

# Avg Months of Inventory



Source: [grar.com](http://grar.com) (Greater Regional Alliance of REALTORS®)

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