

Greater Regional Alliance of REALTORS®

Comparative Activity Report

March 2026

Note: This report reflects closed sales and current activity (sales written) in Barry County.

| March New Listings | 2026 | 2025 | % Chg | Current Listings | Avg DOM | |
|---------------------------|-------------|-------------|--------------|-------------------------|----------------|-----|
| Residential | 59 | 81 | -27.2% | Residential | 78 | 87 |
| Multi-Family | 4 | 0 | .0% | Multi-Family | 4 | 17 |
| Vacant Land | 9 | 9 | .0% | Vacant Land | 45 | 210 |
| | | | | Total | | |
| YTD New Listings | | | | | 127 | |
| Residential | 150 | 162 | -7.4% | | | |
| Multi-Family | 6 | 2 | 200.0% | | | |
| Vacant Land | 29 | 17 | 70.6% | | | |

Months of Inventory of Homes Based on Pending Sales 1.3

| March CLOSED Sales | | | | 2026 | | | 2025 | | |
|---------------------------|--------------|--------------|---------------|--------------|----------------|--------------|---------------|----------------|--|
| | Units | % Chg | Volume | % Chg | Avg DOM | Units | Volume | Avg DOM | |
| Residential | 47 | 14.6% | 15,544,877 | 26.3% | 39 | 41 | 12,310,350 | 45 | |
| Multi-Family | 1 | .0% | 250,000 | -2.0% | 166 | 1 | 255,000 | 3 | |
| Vacant Land | 11 | 57.1% | 1,932,687 | 120.5% | 98 | 7 | 876,400 | 136 | |
| | | | | | | | | | |
| Total All Sales | 59 | 20.4% | 17,727,564 | 31.9% | | 49 | 13,441,750 | | |

| Year-to-Date CLOSED Sales | | | | 2026 | | | 2025 | | |
|----------------------------------|--------------|--------------|---------------|--------------|--|--------------|---------------|--|--|
| | Units | % Chg | Volume | % Chg | | Units | Volume | | |
| Residential | 109 | -9.9% | 36,385,127 | 6.6% | | 110 | 34,125,902 | | |
| Multi-Family | 2 | .0% | 490,000 | 12.6% | | 2 | 435,000 | | |
| Vacant Land | 21 | .0% | 4,985,146 | 91.1% | | 21 | 2,608,660 | | |
| | | | | | | | | | |
| Total All Sales | 132 | -8.8% | 41,860,273 | 12.6% | | 133 | 37,169,562 | | |

| Stats based on CLOSED Sales | | | | YEAR-TO-DATE | | |
|------------------------------------|--------------|-------------|--------------|---------------------|-------------|--------------|
| | March | | | | | |
| | 2026 | 2025 | % Chg | 2026 | 2025 | % Chg |
| Avg Home Sale | 330,742 | 300,252 | 10.2% | 333,809 | 310,235 | 7.6% |
| Avg Sale Overall | 300,467 | 274,321 | 9.5% | 317,123 | 279,470 | 13.5% |

March Pending Sales

| | 2026 | | | 2025 | | | | |
|-----------------|-------|--------|------------|--------|---------|-------|------------|---------|
| | Units | % Chg | Volume | % Chg | Avg DOM | Units | Volume | Avg DOM |
| Residential | 62 | 6.9% | 21,358,100 | 14.1% | 35 | 58 | 18,721,400 | 25 |
| Multi-Family | 2 | 100.0% | 799,000 | 331.9% | 24 | 1 | 185,000 | 43 |
| Vacant Land | 13 | 160.0% | 2,078,100 | 146.7% | 236 | 5 | 842,500 | 133 |
| Total All Sales | 77 | 20.3% | 24,235,200 | 22.7% | | 64 | 19,748,900 | |

Year-to-Date PENDING Sales

| | 2026 | | | 2025 | | |
|-----------------|-------|--------|------------|--------|-------|------------|
| | Units | % Chg | Volume | % Chg | Units | Volume |
| Residential | 143 | 2.1% | 48,361,650 | 11.2% | 140 | 43,474,149 |
| Multi-Family | 5 | 150.0% | 1,708,900 | 288.5% | 2 | 439,900 |
| Vacant Land | 22 | 22.2% | 4,856,799 | 81.5% | 18 | 2,676,560 |
| Total All Sales | 170 | 6.3% | 54,927,349 | 17.9% | 160 | 46,590,609 |

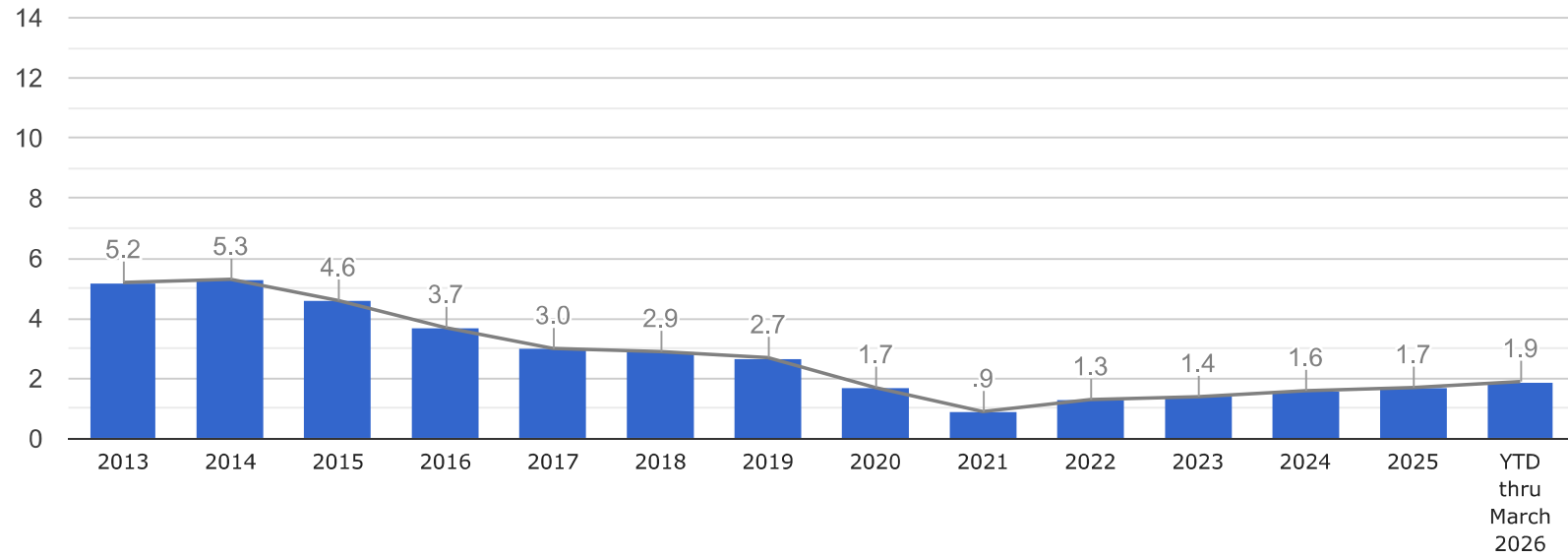
Stats based on PENDING Sales

| | March | | | YEAR-TO-DATE | | |
|------------------|---------|---------|-------|--------------|---------|-------|
| | 2026 | 2025 | % Chg | 2026 | 2025 | % Chg |
| Avg Home Sale | 344,485 | 322,783 | 6.7% | 338,193 | 310,530 | 8.9% |
| Avg Sale Overall | 314,743 | 308,577 | 2.0% | 323,102 | 291,191 | 11.0% |

2026 Sales of Residential Single Family Homes by Price Class

| | March | | | | YTD | | | |
|--------------------|--------|------|---------|------|--------|------|---------|------|
| | Closed | % | Pending | % | Closed | % | Pending | % |
| Under to 19,999 | 0 | .0 | 0 | .0 | 0 | .0 | 0 | .0 |
| 20,000 to 29,999 | 0 | .0 | 0 | .0 | 0 | .0 | 0 | .0 |
| 30,000 to 39,999 | 0 | .0 | 0 | .0 | 0 | .0 | 0 | .0 |
| 40,000 to 49,999 | 0 | .0 | 0 | .0 | 0 | .0 | 0 | .0 |
| 50,000 to 59,999 | 1 | 2.1 | 0 | .0 | 3 | 2.8 | 0 | .0 |
| 60,000 to 69,999 | 0 | .0 | 0 | .0 | 0 | .0 | 1 | .7 |
| 70,000 to 79,999 | 0 | .0 | 0 | .0 | 1 | .9 | 0 | .0 |
| 80,000 to 89,999 | 0 | .0 | 1 | 1.6 | 0 | .0 | 1 | .7 |
| 90,000 to 99,999 | 0 | .0 | 0 | .0 | 0 | .0 | 1 | .7 |
| 100,000 to 119,999 | 0 | .0 | 0 | .0 | 0 | .0 | 0 | .0 |
| 120,000 to 139,999 | 1 | 2.1 | 3 | 4.8 | 1 | .9 | 3 | 2.1 |
| 140,000 to 159,999 | 1 | 2.1 | 3 | 4.8 | 1 | .9 | 3 | 2.1 |
| 160,000 to 179,999 | 3 | 6.4 | 4 | 6.5 | 7 | 6.4 | 10 | 7.0 |
| 180,000 to 199,999 | 5 | 10.6 | 4 | 6.5 | 6 | 5.5 | 12 | 8.4 |
| 200,000 to 249,999 | 9 | 19.1 | 8 | 12.9 | 20 | 18.3 | 22 | 15.4 |
| 250,000 to 299,999 | 8 | 17.0 | 10 | 16.1 | 17 | 15.6 | 20 | 14.0 |
| 300,000 to 399,999 | 8 | 17.0 | 14 | 22.6 | 25 | 22.9 | 35 | 24.5 |
| 400,000 to 499,999 | 5 | 10.6 | 8 | 12.9 | 16 | 14.7 | 19 | 13.3 |
| 500,000 to 599,999 | 1 | 2.1 | 1 | 1.6 | 3 | 2.8 | 5 | 3.5 |
| 600,000 to 699,999 | 1 | 2.1 | 1 | 1.6 | 3 | 2.8 | 3 | 2.1 |
| 700,000 to 799,999 | 2 | 4.3 | 2 | 3.2 | 3 | 2.8 | 3 | 2.1 |
| 800,000 to 899,999 | 1 | 2.1 | 1 | 1.6 | 1 | .9 | 1 | .7 |
| 900,000 to 999,999 | 1 | 2.1 | 1 | 1.6 | 2 | 1.8 | 2 | 1.4 |
| 1,000,000 or over | 0 | .0 | 1 | 1.6 | 0 | .0 | 2 | 1.4 |

Avg Months of Inventory



Source: grar.com (Greater Regional Alliance of REALTORS®)

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