

Greater Regional Alliance of REALTORS®

Comparative Activity Report

March 2026

Note: This report reflects closed sales and current activity (sales written) in Ionia County.

March New Listings	2026	2025	% Chg	Current Listings	Avg DOM	
Residential	47	50	-6.0%	Residential	64	99
Multi-Family	0	1	.0%	Multi-Family	4	229
Vacant Land	14	8	75.0%	Vacant Land	59	300
				Total		
YTD New Listings					127	
Residential	112	130	-13.8%			
Multi-Family	1	5	-80.0%			
Vacant Land	27	37	-27.0%			

Months of Inventory of Homes Based on Pending Sales 1.5

March CLOSED Sales	2026			2025				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	31	-27.9%	7,507,700	-39.1%	43	43	12,324,660	51
Multi-Family	0	.0%	0	.0%	0	3	427,000	13
Vacant Land	1	-88.9%	44,000	-94.4%	148	9	792,500	172
Total All Sales	32	-41.8%	7,551,700	-44.2%		55	13,544,160	

Year-to-Date CLOSED Sales	2026			2025			
	Units	% Chg	Volume	% Chg		Units	Volume
Residential	91	-9.9%	22,433,100	-12.3%		101	25,585,658
Multi-Family	1	-66.7%	330,000	-22.7%		3	427,000
Vacant Land	7	-63.2%	741,500	-44.6%		19	1,338,700
Total All Sales	99	-19.5%	23,504,600	-14.1%		123	27,351,358

Stats based on CLOSED Sales	March			YEAR-TO-DATE		
	2026	2025	% Chg	2026	2025	% Chg
Avg Home Sale	242,184	286,620	-15.5%	246,518	253,323	-2.7%
Avg Sale Overall	235,991	246,257	-4.2%	237,420	222,369	6.8%

March Pending Sales

	2026			2025				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	44	-18.5%	11,719,500	-16.2%	30	54	13,988,935	28
Multi-Family	0	.0%	0	.0%	0	1	225,000	59
Vacant Land	5	.0%	692,100	68.8%	82	5	410,000	75
Total All Sales	49	-18.3%	12,411,600	-15.1%		60	14,623,935	

Year-to-Date PENDING Sales

	2026			2025		
	Units	% Chg	Volume	% Chg	Units	Volume
Residential	115	-18.4%	28,971,000	-18.4%	141	35,504,193
Multi-Family	2	-33.3%	394,900	-12.2%	3	450,000
Vacant Land	9	-47.1%	1,207,500	-13.3%	17	1,392,000
Total All Sales	126	-21.7%	30,573,400	-18.1%	161	37,346,193

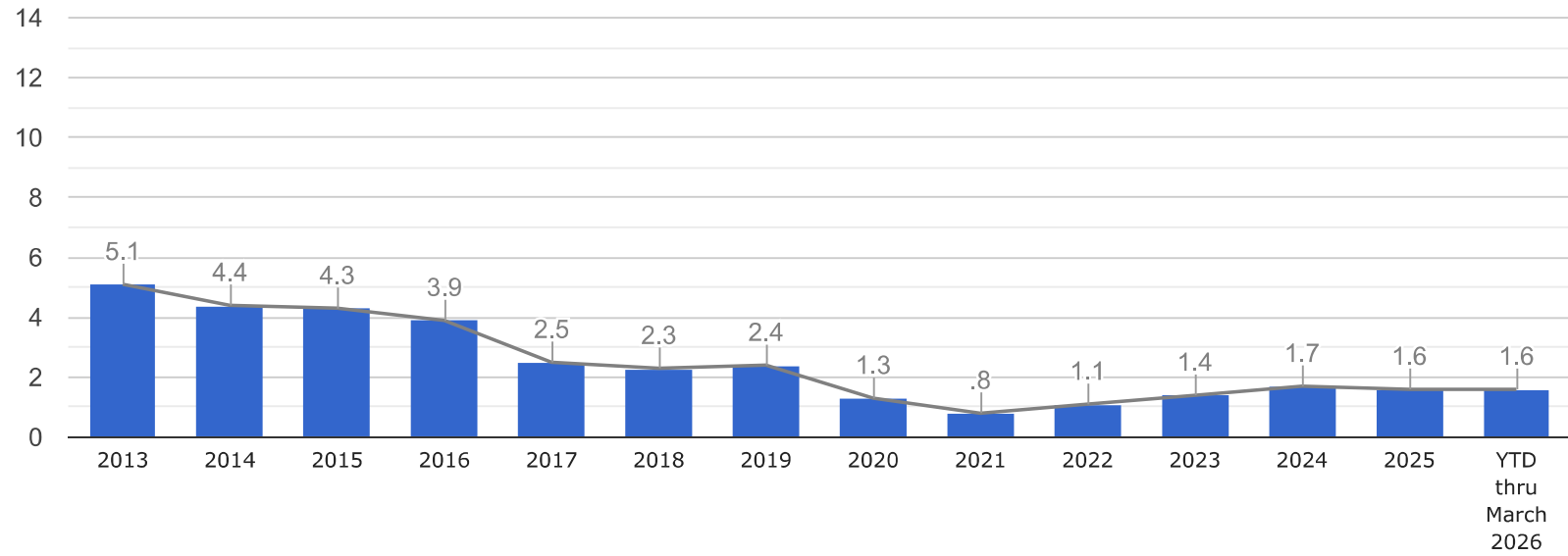
Stats based on PENDING Sales

	March			YEAR-TO-DATE		
	2026	2025	% Chg	2026	2025	% Chg
Avg Home Sale	266,352	259,054	2.8%	251,922	251,803	.0%
Avg Sale Overall	253,298	243,732	3.9%	242,646	231,964	4.6%

2026 Sales of Residential Single Family Homes by Price Class

	March				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	0	.0	0	.0	0	.0
20,000 to 29,999	0	.0	0	.0	1	1.1	1	.9
30,000 to 39,999	1	3.2	1	2.3	2	2.2	2	1.7
40,000 to 49,999	1	3.2	0	.0	2	2.2	2	1.7
50,000 to 59,999	0	.0	1	2.3	0	.0	1	.9
60,000 to 69,999	0	.0	0	.0	0	.0	1	.9
70,000 to 79,999	1	3.2	1	2.3	1	1.1	1	.9
80,000 to 89,999	0	.0	0	.0	0	.0	0	.0
90,000 to 99,999	0	.0	0	.0	0	.0	0	.0
100,000 to 119,999	1	3.2	0	.0	1	1.1	0	.0
120,000 to 139,999	1	3.2	2	4.5	2	2.2	5	4.3
140,000 to 159,999	2	6.5	1	2.3	5	5.5	2	1.7
160,000 to 179,999	3	9.7	0	.0	6	6.6	9	7.8
180,000 to 199,999	1	3.2	3	6.8	9	9.9	10	8.7
200,000 to 249,999	8	25.8	14	31.8	19	20.9	30	26.1
250,000 to 299,999	5	16.1	7	15.9	19	20.9	20	17.4
300,000 to 399,999	2	6.5	8	18.2	17	18.7	19	16.5
400,000 to 499,999	3	9.7	5	11.4	5	5.5	9	7.8
500,000 to 599,999	2	6.5	1	2.3	2	2.2	3	2.6
600,000 to 699,999	0	.0	0	.0	0	.0	0	.0
700,000 to 799,999	0	.0	0	.0	0	.0	0	.0
800,000 to 899,999	0	.0	0	.0	0	.0	0	.0
900,000 to 999,999	0	.0	0	.0	0	.0	0	.0
1,000,000 or over	0	.0	0	.0	0	.0	0	.0

Avg Months of Inventory



Source: grar.com (Greater Regional Alliance of REALTORS®)

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