

# Greater Regional Alliance of REALTORS®

## Comparative Activity Report

**March 2026**

Note: This report reflects closed sales and current activity (sales written) in Montcalm County.

<b>March New Listings</b>	<b>2026</b>	<b>2025</b>	<b>% Chg</b>	<b>Current Listings</b>	<b>Avg DOM</b>	
Residential	63	72	-12.5%	Residential	75	61
Multi-Family	2	2	.0%	Multi-Family	1	64
Vacant Land	10	13	-23.1%	Vacant Land	68	172
				Total		
				144		
<b>YTD New Listings</b>						
Residential	144	184	-21.7%			
Multi-Family	4	7	-42.9%			
Vacant Land	30	26	15.4%			

Months of Inventory of Homes Based on Pending Sales 1.5

<b>March CLOSED Sales</b>	<b>2026</b>			<b>2025</b>				
	<b>Units</b>	<b>% Chg</b>	<b>Volume</b>	<b>% Chg</b>	<b>Avg DOM</b>	<b>Units</b>	<b>Volume</b>	<b>Avg DOM</b>
Residential	34	-39.3%	9,540,365	-41.1%	40	56	16,202,716	52
Multi-Family	1	-66.7%	192,000	-72.8%	160	3	705,000	16
Vacant Land	4	-42.9%	555,000	-20.0%	47	7	693,400	101
Total All Sales						66	17,601,116	

<b>Year-to-Date CLOSED Sales</b>	<b>2026</b>			<b>2025</b>			
	<b>Units</b>	<b>% Chg</b>	<b>Volume</b>	<b>% Chg</b>	<b>Units</b>	<b>Volume</b>	
Residential	105	-29.1%	26,730,941	-28.7%	148	37,509,336	
Multi-Family	2	-50.0%	397,000	-57.5%	4	935,000	
Vacant Land	11	-26.7%	1,322,800	3.3%	15	1,280,100	
Total All Sales						167	39,724,436

<b>Stats based on CLOSED Sales</b>	<b>March</b>			<b>YEAR-TO-DATE</b>		
	<b>2026</b>	<b>2025</b>	<b>% Chg</b>	<b>2026</b>	<b>2025</b>	<b>% Chg</b>
Avg Home Sale	280,599	289,334	-3.0%	254,580	253,441	.4%
Avg Sale Overall	263,779	266,684	-1.1%	241,108	237,871	1.4%

**March Pending Sales**

	2026			2025				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	49	-22.2%	13,366,200	-15.6%	34	63	15,843,638	49
Multi-Family	0	.0%	0	.0%	0	1	215,000	4
Vacant Land	9	-18.2%	1,130,600	21.9%	107	11	927,636	111
<b>Total All Sales</b>	<b>58</b>	<b>-22.7%</b>	<b>14,496,800</b>	<b>-14.7%</b>		<b>75</b>	<b>16,986,274</b>	

**Year-to-Date PENDING Sales**

	2026			2025	
	Units	% Chg	Volume	Units	Volume
Residential	130	-20.7%	35,717,049	164	41,313,857
Multi-Family	3	-40.0%	772,899	5	994,900
Vacant Land	19	-9.5%	2,343,000	21	2,086,136
<b>Total All Sales</b>	<b>152</b>	<b>-20.0%</b>	<b>38,832,948</b>	<b>190</b>	<b>44,394,893</b>

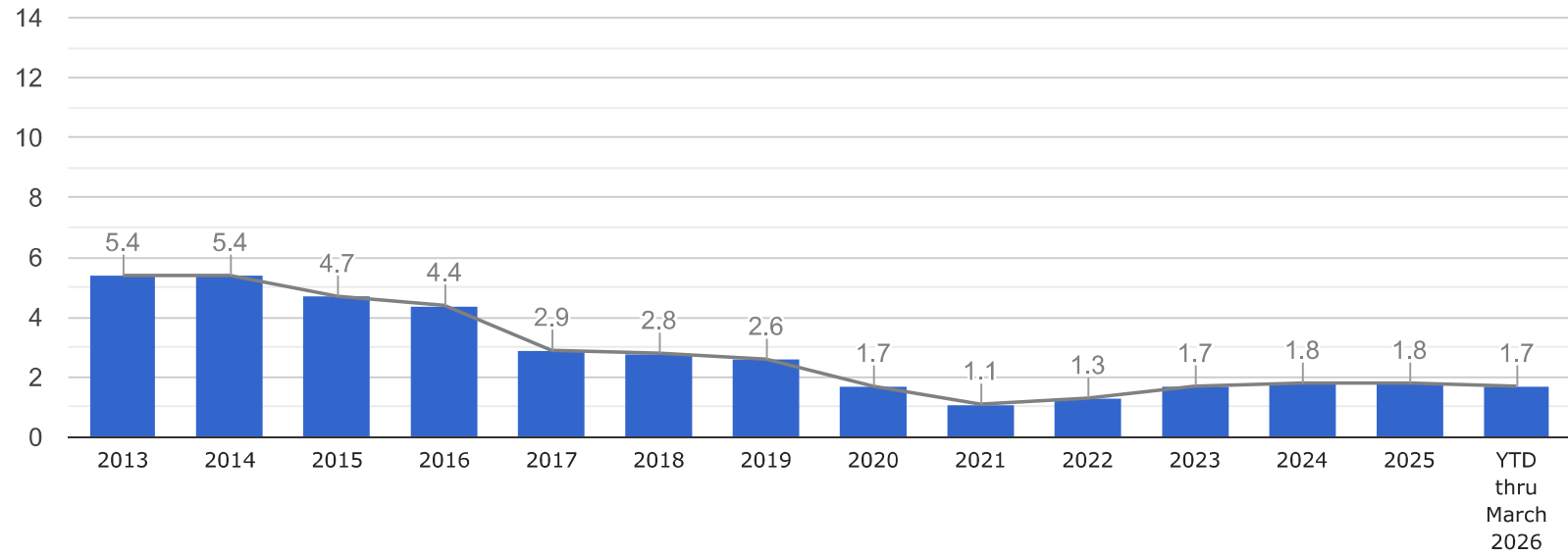
**Stats based on PENDING Sales**

	March			YEAR-TO-DATE		
	2026	2025	% Chg	2026	2025	% Chg
Avg Home Sale	272,780	251,486	8.5%	274,747	251,914	9.1%
Avg Sale Overall	249,945	226,484	10.4%	255,480	233,657	9.3%

**2026 Sales of Residential Single Family Homes by Price Class**

	March				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	0	.0	0	.0	0	.0
20,000 to 29,999	0	.0	0	.0	1	1.0	1	.8
30,000 to 39,999	0	.0	0	.0	0	.0	0	.0
40,000 to 49,999	1	2.9	0	.0	1	1.0	1	.8
50,000 to 59,999	1	2.9	0	.0	1	1.0	0	.0
60,000 to 69,999	0	.0	0	.0	0	.0	0	.0
70,000 to 79,999	0	.0	0	.0	1	1.0	0	.0
80,000 to 89,999	0	.0	0	.0	3	2.9	3	2.3
90,000 to 99,999	0	.0	0	.0	2	1.9	1	.8
100,000 to 119,999	0	.0	1	2.0	2	1.9	1	.8
120,000 to 139,999	0	.0	0	.0	2	1.9	1	.8
140,000 to 159,999	1	2.9	4	8.2	5	4.8	10	7.7
160,000 to 179,999	4	11.8	3	6.1	16	15.2	9	6.9
180,000 to 199,999	3	8.8	4	8.2	6	5.7	11	8.5
200,000 to 249,999	4	11.8	10	20.4	15	14.3	24	18.5
250,000 to 299,999	7	20.6	14	28.6	19	18.1	29	22.3
300,000 to 399,999	10	29.4	11	22.4	21	20.0	28	21.5
400,000 to 499,999	2	5.9	0	.0	6	5.7	4	3.1
500,000 to 599,999	0	.0	0	.0	2	1.9	2	1.5
600,000 to 699,999	0	.0	1	2.0	1	1.0	1	.8
700,000 to 799,999	1	2.9	1	2.0	1	1.0	2	1.5
800,000 to 899,999	0	.0	0	.0	0	.0	1	.8
900,000 to 999,999	0	.0	0	.0	0	.0	1	.8
1,000,000 or over	0	.0	0	.0	0	.0	0	.0

# Avg Months of Inventory



Source: [grar.com](http://grar.com) (Greater Regional Alliance of REALTORS®)

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