

Greater Regional Alliance of REALTORS®

Comparative Activity Report

March 2026

Note: This report reflects closed sales and current activity (sales written) in Ottawa County.

March New Listings	2026	2025	% Chg	Current Listings	Avg DOM	
Residential	349	338	3.3%	Residential	370	82
Multi-Family	9	6	50.0%	Multi-Family	8	62
Vacant Land	48	32	50.0%	Vacant Land	148	259
				Total		
YTD New Listings					526	
Residential	726	771	-5.8%			
Multi-Family	17	17	.0%			
Vacant Land	105	89	18.0%			

Months of Inventory of Homes Based on Pending Sales 1.3

March CLOSED Sales	2026			2025				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	216	5.9%	99,158,337	13.5%	52	204	87,369,578	44
Multi-Family	2	-33.3%	839,000	-41.2%	14	3	1,426,000	124
Vacant Land	14	100.0%	2,396,980	132.9%	99	7	1,029,270	47
Total All Sales						214	89,824,848	

Year-to-Date CLOSED Sales	2026			2025			
	Units	% Chg	Volume	% Chg	Units	Volume	
Residential	532	.0%	231,402,237	4.5%	532	221,367,479	
Multi-Family	11	57.1%	4,796,500	73.0%	7	2,772,500	
Vacant Land	39	-7.1%	12,904,098	74.5%	42	7,395,474	
Total All Sales						581	231,535,453

Stats based on CLOSED Sales	March			YEAR-TO-DATE		
	2026	2025	% Chg	2026	2025	% Chg
Avg Home Sale	459,066	428,282	7.2%	434,967	416,104	4.5%
Avg Sale Overall	441,355	419,742	5.1%	428,012	398,512	7.4%

March Pending Sales

	2026			2025				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	296	.7%	137,070,406	-1.3%	40	294	138,865,192	32
Multi-Family	5	25.0%	1,944,800	1.0%	2	4	1,924,700	98
Vacant Land	22	46.7%	6,490,170	40.4%	113	15	4,622,370	66
Total All Sales	323	3.2%	145,505,376	.1%		313	145,412,262	

Year-to-Date PENDING Sales

	2026			2025	
	Units	% Chg	Volume	Units	Volume
Residential	651	-3.4%	293,874,946	674	298,689,788
Multi-Family	8	-11.1%	3,174,600	9	3,844,600
Vacant Land	49	4.3%	16,343,070	47	11,670,550
Total All Sales	708	-3.0%	313,392,616	730	314,204,938

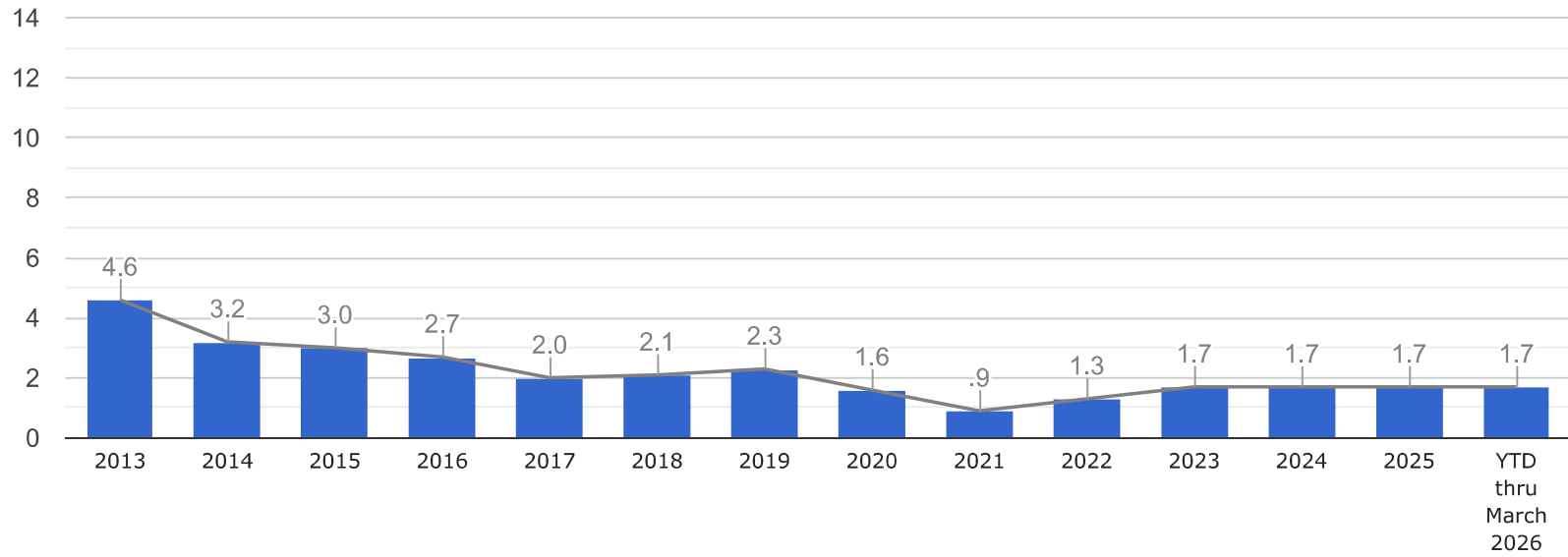
Stats based on PENDING Sales

	March			YEAR-TO-DATE		
	2026	2025	% Chg	2026	2025	% Chg
Avg Home Sale	463,076	472,331	-2.0%	451,421	443,160	1.9%
Avg Sale Overall	450,481	464,576	-3.0%	442,645	430,418	2.8%

2026 Sales of Residential Single Family Homes by Price Class

	March				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	0	.0	1	.2	0	.0
20,000 to 29,999	0	.0	0	.0	1	.2	1	.2
30,000 to 39,999	0	.0	0	.0	0	.0	0	.0
40,000 to 49,999	0	.0	0	.0	1	.2	2	.3
50,000 to 59,999	0	.0	0	.0	0	.0	0	.0
60,000 to 69,999	1	.5	1	.3	2	.4	2	.3
70,000 to 79,999	0	.0	2	.7	2	.4	2	.3
80,000 to 89,999	1	.5	1	.3	2	.4	3	.5
90,000 to 99,999	0	.0	0	.0	0	.0	0	.0
100,000 to 119,999	0	.0	1	.3	0	.0	1	.2
120,000 to 139,999	1	.5	3	1.0	2	.4	3	.5
140,000 to 159,999	1	.5	0	.0	2	.4	2	.3
160,000 to 179,999	2	.9	2	.7	4	.8	3	.5
180,000 to 199,999	1	.5	4	1.4	2	.4	6	.9
200,000 to 249,999	6	2.8	12	4.1	29	5.5	27	4.1
250,000 to 299,999	24	11.1	30	10.1	68	12.8	79	12.1
300,000 to 399,999	73	33.8	114	38.5	174	32.7	230	35.3
400,000 to 499,999	53	24.5	47	15.9	115	21.6	121	18.6
500,000 to 599,999	19	8.8	25	8.4	50	9.4	59	9.1
600,000 to 699,999	18	8.3	26	8.8	36	6.8	57	8.8
700,000 to 799,999	4	1.9	8	2.7	11	2.1	17	2.6
800,000 to 899,999	4	1.9	7	2.4	10	1.9	11	1.7
900,000 to 999,999	2	.9	4	1.4	7	1.3	10	1.5
1,000,000 or over	6	2.8	9	3.0	13	2.4	15	2.3

Avg Months of Inventory



Source: grar.com (Greater Regional Alliance of REALTORS®)

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