

Greater Regional Alliance of REALTORS®
Comparative Activity Report
April 2026

Note: This report reflects closed sales and current activity (sales written) in Montcalm County.

April New Listings	2026	2025	% Chg	Current Listings	Avg DOM	
Residential	92	90	2.2%	Residential	100	45
Multi-Family	0	4	.0%	Multi-Family	1	94
Vacant Land	13	20	-35.0%	Vacant Land	64	184
YTD New Listings				Total	165	
Residential	236	274	-13.9%			
Multi-Family	4	11	-63.6%			
Vacant Land	43	46	-6.5%			

Months of Inventory of Homes Based on Pending Sales 1.4

April CLOSED Sales	2026			2025				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	55	3.8%	15,136,100	17.7%	40	53	12,863,470	42
Multi-Family	2	100.0%	463,200	105.9%	60	1	225,000	4
Vacant Land	9	-25.0%	928,900	-28.6%	110	12	1,300,626	128
Total All Sales	66	.0%	16,528,200	14.9%		66	14,389,096	

Year-to-Date CLOSED Sales	2026			2025		
	Units	% Chg	Volume	% Chg	Units	Volume
Residential	160	-20.4%	41,867,041	-16.9%	201	50,372,806
Multi-Family	4	-20.0%	860,200	-25.8%	5	1,160,000
Vacant Land	20	-25.9%	2,251,700	-12.7%	27	2,580,726
Total All Sales	184	-21.0%	44,978,941	-16.9%	233	54,113,532

Stats based on CLOSED Sales

	April			YEAR-TO-DATE		
	2026	2025	% Chg	2026	2025	% Chg
Avg Home Sale	275,202	242,707	13.4%	261,669	250,611	4.4%
Avg Sale Overall	250,427	218,017	14.9%	244,451	232,247	5.3%

April Pending Sales

	2026			2025				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	69	-2.8%	19,653,400	14.4%	23	71	17,185,466	31
Multi-Family	2	100.0%	413,200	33.3%	37	1	310,000	13
Vacant Land	5	-64.3%	111,700	-95.0%	48	14	2,243,405	101
Total All Sales	76	-11.6%	20,178,300	2.2%		86	19,738,871	

Year-to-Date PENDING Sales

	2026			2025	
	Units	% Chg	Volume	Units	Volume
Residential	199	-15.3%	55,370,449	235	58,499,323
Multi-Family	5	-16.7%	1,186,099	6	1,304,900
Vacant Land	24	-31.4%	2,454,700	35	4,329,541
Total All Sales	228	-17.4%	59,011,248	276	64,133,764

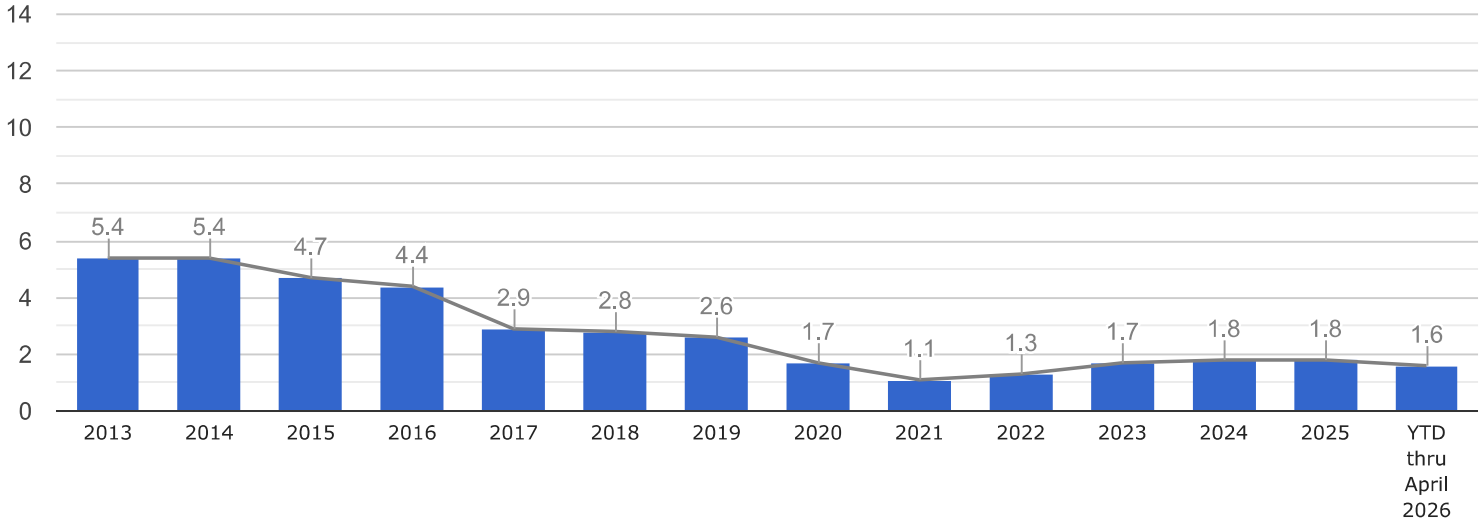
Stats based on PENDING Sales

	April			YEAR-TO-DATE		
	2026	2025	% Chg	2026	2025	% Chg
Avg Home Sale	284,832	242,049	17.7%	278,243	248,933	11.8%
Avg Sale Overall	265,504	229,522	15.7%	258,821	232,369	11.4%

2026 Sales of Residential Single Family Homes by Price Class

	April				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	0	.0	0	.0	0	.0
20,000 to 29,999	0	.0	0	.0	1	.6	1	.5
30,000 to 39,999	0	.0	0	.0	0	.0	0	.0
40,000 to 49,999	1	1.8	0	.0	2	1.3	1	.5
50,000 to 59,999	0	.0	1	1.4	1	.6	1	.5
60,000 to 69,999	0	.0	1	1.4	0	.0	1	.5
70,000 to 79,999	0	.0	0	.0	1	.6	0	.0
80,000 to 89,999	0	.0	0	.0	3	1.9	3	1.5
90,000 to 99,999	0	.0	1	1.4	2	1.3	2	1.0
100,000 to 119,999	0	.0	1	1.4	2	1.3	2	1.0
120,000 to 139,999	0	.0	1	1.4	2	1.3	2	1.0
140,000 to 159,999	4	7.3	3	4.3	9	5.6	13	6.5
160,000 to 179,999	4	7.3	7	10.1	20	12.5	16	8.0
180,000 to 199,999	2	3.6	5	7.2	8	5.0	16	8.0
200,000 to 249,999	13	23.6	12	17.4	28	17.5	36	18.1
250,000 to 299,999	13	23.6	19	27.5	32	20.0	48	24.1
300,000 to 399,999	15	27.3	12	17.4	36	22.5	40	20.1
400,000 to 499,999	1	1.8	1	1.4	7	4.4	5	2.5
500,000 to 599,999	0	.0	2	2.9	2	1.3	4	2.0
600,000 to 699,999	1	1.8	2	2.9	2	1.3	3	1.5
700,000 to 799,999	0	.0	0	.0	1	.6	2	1.0
800,000 to 899,999	1	1.8	0	.0	1	.6	1	.5
900,000 to 999,999	0	.0	0	.0	0	.0	1	.5
1,000,000 or over	0	.0	1	1.4	0	.0	1	.5

Avg Months of Inventory



Source: grar.com (Greater Regional Alliance of REALTORS®)

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