

Greater Regional Alliance of REALTORS®

Comparative Activity Report

May 2026

Note: This report reflects closed sales and current activity (sales written) in Ionia County.

May New Listings	2026	2025	% Chg	Current Listings	Avg DOM	
Residential	65	73	-11.0%	Residential	74	80
Multi-Family	0	5	.0%	Multi-Family	5	175
Vacant Land	2	7	-71.4%	Vacant Land	55	381
				Total		
YTD New Listings					134	
Residential	235	251	-6.4%			
Multi-Family	2	12	-83.3%			
Vacant Land	36	51	-29.4%			

Months of Inventory of Homes Based on Pending Sales 1.5

May CLOSED Sales	2026			2025				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	40	-23.1%	12,334,275	-13.3%	25	52	14,227,635	21
Multi-Family	0	.0%	0	.0%	0	1	220,000	38
Vacant Land	5	25.0%	512,000	147.3%	22	4	207,000	3
Total All Sales						57	14,654,635	

Year-to-Date CLOSED Sales	2026			2025			
	Units	% Chg	Volume	% Chg	Units	Volume	
Residential	170	-12.8%	45,616,975	-8.9%	195	50,097,893	
Multi-Family	2	-60.0%	478,500	-45.9%	5	885,000	
Vacant Land	16	-38.5%	1,939,000	3.7%	26	1,870,700	
Total All Sales						226	52,853,593

Stats based on CLOSED Sales	May			YEAR-TO-DATE		
	2026	2025	% Chg	2026	2025	% Chg
Avg Home Sale	308,357	273,608	12.7%	268,335	256,912	4.4%
Avg Sale Overall	285,473	257,099	11.0%	255,503	233,865	9.3%

May Pending Sales

	2026			2025				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	49	-16.9%	14,173,150	-12.6%	21	59	16,209,319	23
Multi-Family	1	-75.0%	160,000	-83.5%	322	4	968,000	56
Vacant Land	7	75.0%	735,000	14.9%	124	4	639,800	57
Total All Sales	57	-14.9%	15,068,150	-15.4%		67	17,817,119	

Year-to-Date PENDING Sales

	2026			2025		
	Units	% Chg	Volume	% Chg	Units	Volume
Residential	217	-12.9%	59,015,750	-7.3%	249	63,677,461
Multi-Family	3	-66.7%	554,900	-86.6%	9	4,143,000
Vacant Land	22	-12.0%	2,401,800	5.7%	25	2,272,700
Total All Sales	242	-14.5%	61,972,450	-11.6%	283	70,093,161

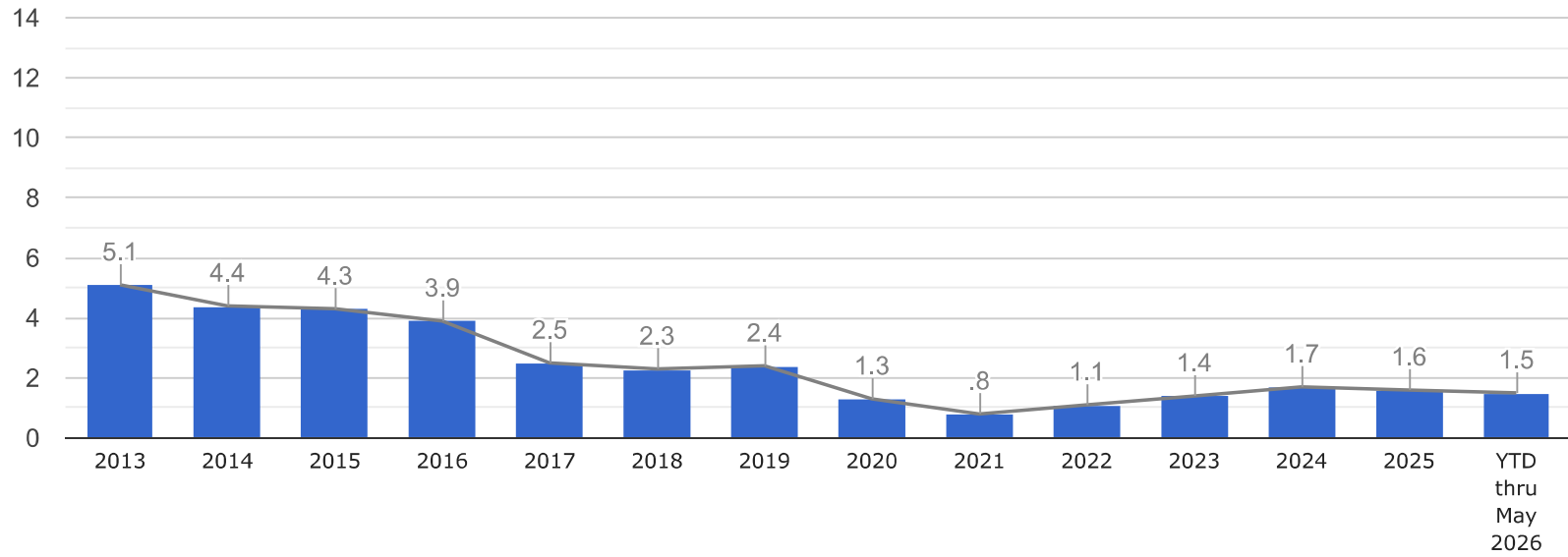
Stats based on PENDING Sales

	May			YEAR-TO-DATE		
	2026	2025	% Chg	2026	2025	% Chg
Avg Home Sale	289,248	274,734	5.3%	271,962	255,733	6.3%
Avg Sale Overall	264,354	265,927	-.6%	256,085	247,679	3.4%

2026 Sales of Residential Single Family Homes by Price Class

	May				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	0	.0	0	.0	0	.0
20,000 to 29,999	0	.0	0	.0	1	.6	1	.5
30,000 to 39,999	0	.0	0	.0	3	1.8	3	1.4
40,000 to 49,999	0	.0	0	.0	2	1.2	2	.9
50,000 to 59,999	0	.0	0	.0	0	.0	1	.5
60,000 to 69,999	0	.0	0	.0	1	.6	1	.5
70,000 to 79,999	0	.0	0	.0	2	1.2	3	1.4
80,000 to 89,999	0	.0	0	.0	1	.6	2	.9
90,000 to 99,999	0	.0	2	4.1	0	.0	2	.9
100,000 to 119,999	0	.0	0	.0	1	.6	1	.5
120,000 to 139,999	0	.0	0	.0	2	1.2	6	2.8
140,000 to 159,999	0	.0	2	4.1	7	4.1	5	2.3
160,000 to 179,999	4	10.0	3	6.1	11	6.5	18	8.3
180,000 to 199,999	5	12.5	8	16.3	16	9.4	21	9.7
200,000 to 249,999	8	20.0	13	26.5	36	21.2	53	24.4
250,000 to 299,999	10	25.0	6	12.2	35	20.6	33	15.2
300,000 to 399,999	5	12.5	7	14.3	31	18.2	36	16.6
400,000 to 499,999	5	12.5	4	8.2	13	7.6	16	7.4
500,000 to 599,999	1	2.5	0	.0	5	2.9	6	2.8
600,000 to 699,999	1	2.5	2	4.1	1	.6	3	1.4
700,000 to 799,999	0	.0	1	2.0	1	.6	1	.5
800,000 to 899,999	0	.0	0	.0	0	.0	1	.5
900,000 to 999,999	0	.0	1	2.0	0	.0	1	.5
1,000,000 or over	1	2.5	0	.0	1	.6	1	.5

Avg Months of Inventory



Source: grar.com (Greater Regional Alliance of REALTORS®)

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