

Greater Regional Alliance of REALTORS®

Comparative Activity Report

August 2026

Note: This report reflects closed sales and current activity (sales written) in Ionia County.

August New Listings	2026	2025	% Chg	Current Listings	Avg DOM	
Residential	61	63	-3.2%	Residential	89	85
Multi-Family	3	4	-25.0%	Multi-Family	6	120
Vacant Land	9	6	50.0%	Vacant Land	56	411
YTD New Listings				Total	151	
Residential	433	450	-3.8%			
Multi-Family	10	20	-50.0%			
Vacant Land	59	67	-11.9%			

Months of Inventory of Homes Based on Pending Sales 1.6

August CLOSED Sales	2026			2025		
	Units	% Chg	Volume	% Chg	Avg DOM	
Residential	46	-9.8%	13,573,650	-5.7%	22	51
Multi-Family	1	-66.7%	199,000	-71.4%	23	3
Vacant Land	4	100.0%	558,000	1.5%	110	2
Total All Sales	51	-8.9%	14,330,650	-8.4%		56

Year-to-Date CLOSED Sales	2026			2025		
	Units	% Chg	Volume	% Chg		
Residential	319	-10.6%	90,096,900	-5.8%	357	95,681,922
Multi-Family	5	-61.5%	987,500	-78.9%	13	4,678,000
Vacant Land	27	-22.9%	2,937,000	-6.3%	35	3,135,701
Total All Sales	351	-13.3%	94,021,400	-9.2%	405	103,495,623

Stats based on CLOSED Sales	August			YEAR-TO-DATE		
	2026	2025	% Chg	2026	2025	% Chg
Avg Home Sale	295,079	282,278	4.5%	282,435	268,017	5.4%
Avg Sale Overall	280,993	279,306	.6%	267,867	255,545	4.8%

August Pending Sales						2025		
	Units	% Chg	2026 Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	57	29.5%	15,909,500	60.4%	21	44	9,921,056	30
Multi-Family	3	50.0%	840,000	118.3%	62	2	384,800	6
Vacant Land	5	-16.7%	362,700	-78.5%	182	6	1,684,400	86
Total All Sales	65	25.0%	17,112,200	42.7%		52	11,990,256	

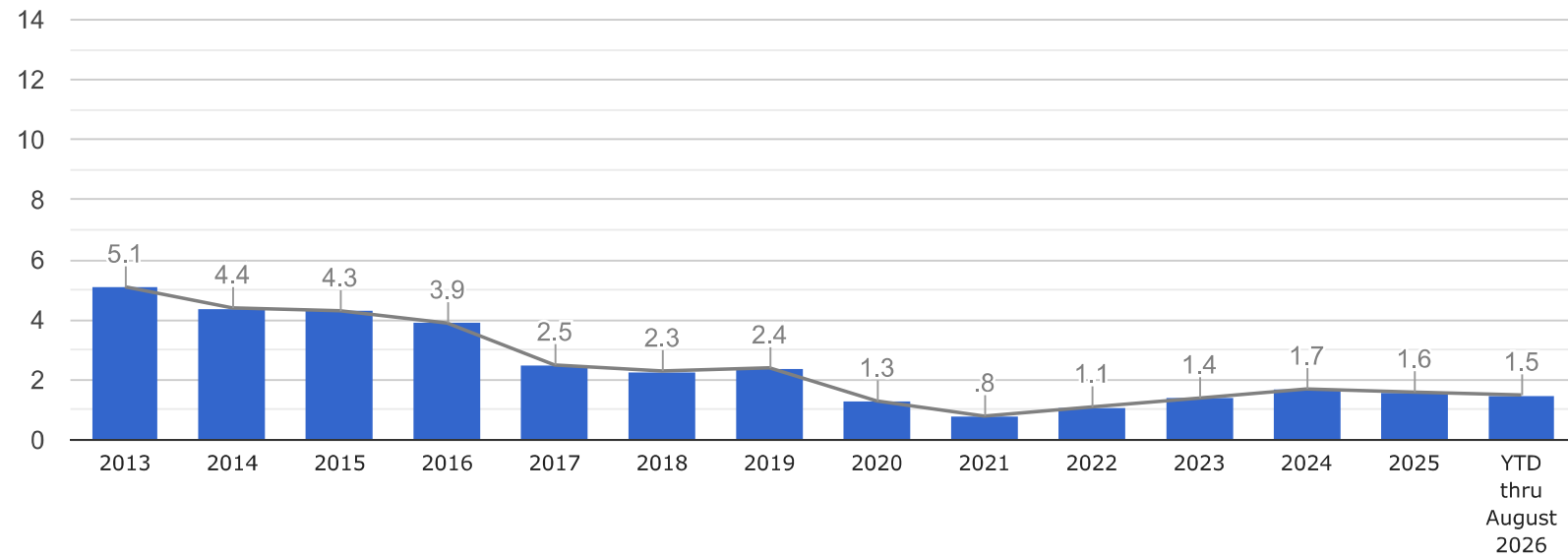
Year-to-Date PENDING Sales					2025		
	Units	% Chg	2026 Volume	% Chg	Units	Volume	
Residential	377	-5.8%	103,649,366	-.2%	400	103,840,210	
Multi-Family	7	-56.3%	1,593,900	-73.3%	16	5,974,700	
Vacant Land	33	-8.3%	3,489,400	-18.2%	36	4,263,400	
Total All Sales	417	-7.7%	108,732,666	-4.7%	452	114,078,310	

Stats based on PENDING Sales							
	August			YEAR-TO-DATE			
	2026	2025	% Chg	2026	2025	% Chg	
Avg Home Sale	279,114	225,479	23.8%	274,932	259,601	5.9%	
Avg Sale Overall	263,265	230,582	14.2%	260,750	252,386	3.3%	

2026 Sales of Residential Single Family Homes by Price Class

	August				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	0	.0	0	.0	0	.0
20,000 to 29,999	0	.0	0	.0	1	.3	1	.3
30,000 to 39,999	0	.0	0	.0	5	1.6	4	1.1
40,000 to 49,999	0	.0	0	.0	2	.6	3	.8
50,000 to 59,999	0	.0	0	.0	1	.3	2	.5
60,000 to 69,999	0	.0	2	3.5	1	.3	5	1.3
70,000 to 79,999	0	.0	0	.0	2	.6	4	1.1
80,000 to 89,999	0	.0	0	.0	2	.6	2	.5
90,000 to 99,999	0	.0	0	.0	0	.0	2	.5
100,000 to 119,999	0	.0	1	1.8	3	.9	2	.5
120,000 to 139,999	0	.0	0	.0	2	.6	6	1.6
140,000 to 159,999	2	4.3	1	1.8	11	3.4	12	3.2
160,000 to 179,999	1	2.2	6	10.5	19	6.0	32	8.5
180,000 to 199,999	7	15.2	8	14.0	30	9.4	36	9.5
200,000 to 249,999	7	15.2	11	19.3	65	20.4	84	22.3
250,000 to 299,999	8	17.4	9	15.8	59	18.5	60	15.9
300,000 to 399,999	14	30.4	13	22.8	72	22.6	75	19.9
400,000 to 499,999	6	13.0	3	5.3	25	7.8	26	6.9
500,000 to 599,999	1	2.2	0	.0	10	3.1	9	2.4
600,000 to 699,999	0	.0	2	3.5	6	1.9	7	1.9
700,000 to 799,999	0	.0	1	1.8	1	.3	2	.5
800,000 to 899,999	0	.0	0	.0	0	.0	1	.3
900,000 to 999,999	0	.0	0	.0	1	.3	1	.3
1,000,000 or over	0	.0	0	.0	1	.3	1	.3

Avg Months of Inventory



Source: grar.com (Greater Regional Alliance of REALTORS®)

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