

Greater Regional Alliance of REALTORS®

Comparative Activity Report

September 2026

Note: This report reflects closed sales and current activity (sales written) in Ionia County.

September New Listings	2026	2025	% Chg	Current Listings	Avg DOM	
Residential	49	55	-10.9%	Residential	82	82
Multi-Family	0	3	.0%	Multi-Family	4	183
Vacant Land	8	7	14.3%	Vacant Land	53	441
YTD New Listings				Total	139	
Residential	482	505	-4.6%			
Multi-Family	10	23	-56.5%			
Vacant Land	67	74	-9.5%			

Months of Inventory of Homes Based on Pending Sales 1.7

September CLOSED Sales	2026			2025		
	Units	% Chg	Volume	% Chg	Avg DOM	
Residential	41	10.8%	10,580,950	45.4%	34	37
Multi-Family	2	-33.3%	625,000	-14.7%	28	3
Vacant Land	5	-28.6%	638,500	-54.5%	51	7
Total All Sales	48	2.1%	11,844,450	25.8%		47

Year-to-Date CLOSED Sales	2026			2025		
	Units	% Chg	Volume	% Chg		
Residential	360	-8.6%	100,677,850	-2.2%	394	102,960,422
Multi-Family	7	-56.3%	1,612,500	-70.2%	16	5,410,400
Vacant Land	32	-23.8%	3,575,500	-21.2%	42	4,537,701
Total All Sales	399	-11.7%	105,865,850	-6.2%	452	112,908,523

Stats based on CLOSED Sales	September			YEAR-TO-DATE		
	2026	2025	% Chg	2026	2025	% Chg
Avg Home Sale	258,072	196,716	31.2%	279,661	261,321	7.0%
Avg Sale Overall	246,759	200,274	23.2%	265,328	249,798	6.2%

September Pending Sales						2025		
	Units	% Chg	2026 Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	48	9.1%	16,186,095	66.3%	45	44	9,732,200	28
Multi-Family	0	.0%	0	.0%	0	2	259,900	8
Vacant Land	12	140.0%	1,292,130	233.6%	90	5	387,300	50
Total All Sales	60	17.6%	17,478,225	68.4%		51	10,379,400	

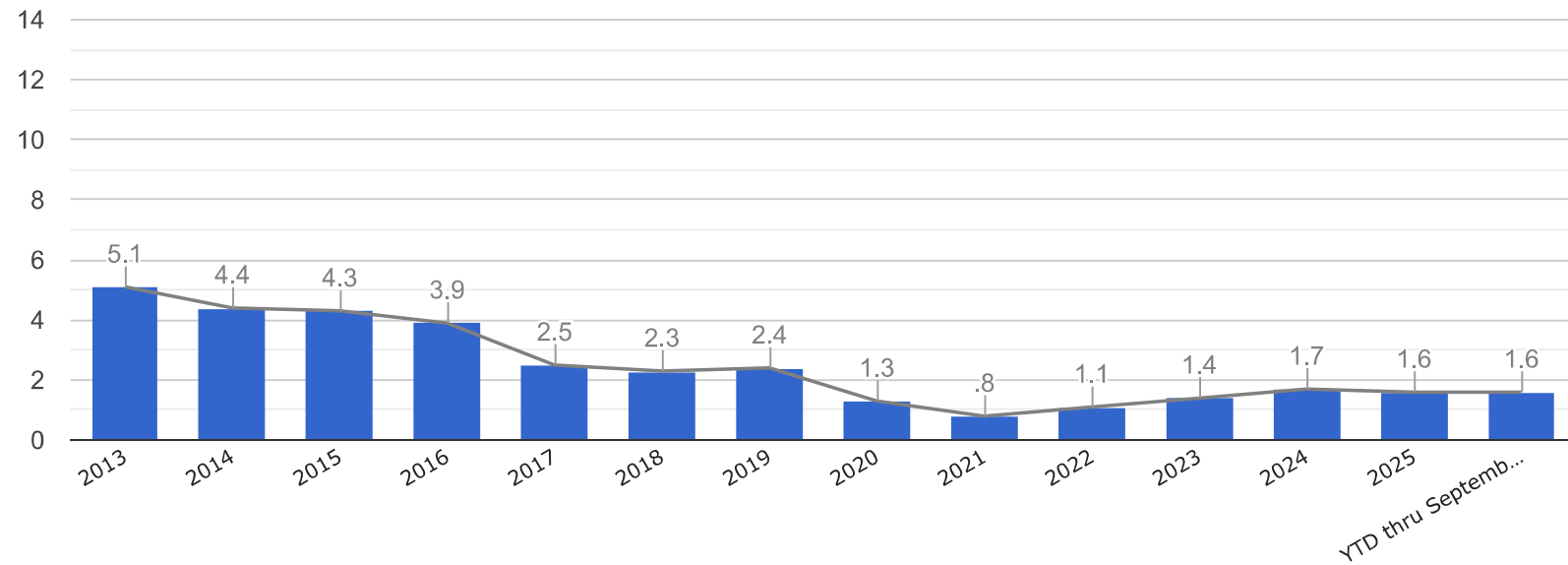
Year-to-Date PENDING Sales					2025	
	Units	% Chg	2026 Volume	% Chg	Units	Volume
Residential	425	-4.3%	119,835,461	5.5%	444	113,572,410
Multi-Family	7	-61.1%	1,593,900	-74.4%	18	6,234,600
Vacant Land	45	9.8%	4,781,530	2.8%	41	4,650,700
Total All Sales	477	-5.2%	126,210,891	1.4%	503	124,457,710

Stats based on PENDING Sales						
	September			YEAR-TO-DATE		
	2026	2025	% Chg	2026	2025	% Chg
Avg Home Sale	337,210	221,186	52.5%	281,966	255,794	10.2%
Avg Sale Overall	291,304	203,518	43.1%	264,593	247,431	6.9%

2026 Sales of Residential Single Family Homes by Price Class

	September				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	0	.0	0	.0	0	.0
20,000 to 29,999	1	2.4	0	.0	2	.6	1	.2
30,000 to 39,999	0	.0	0	.0	5	1.4	4	.9
40,000 to 49,999	0	.0	0	.0	2	.6	3	.7
50,000 to 59,999	0	.0	0	.0	1	.3	2	.5
60,000 to 69,999	2	4.9	0	.0	3	.8	5	1.2
70,000 to 79,999	0	.0	1	2.1	2	.6	5	1.2
80,000 to 89,999	0	.0	0	.0	2	.6	2	.5
90,000 to 99,999	0	.0	0	.0	0	.0	2	.5
100,000 to 119,999	3	7.3	0	.0	6	1.7	2	.5
120,000 to 139,999	0	.0	3	6.3	2	.6	9	2.1
140,000 to 159,999	2	4.9	0	.0	13	3.6	12	2.8
160,000 to 179,999	3	7.3	2	4.2	22	6.1	34	8.0
180,000 to 199,999	4	9.8	1	2.1	34	9.4	37	8.7
200,000 to 249,999	10	24.4	10	20.8	75	20.8	94	22.1
250,000 to 299,999	6	14.6	7	14.6	65	18.1	67	15.8
300,000 to 399,999	5	12.2	11	22.9	77	21.4	86	20.2
400,000 to 499,999	1	2.4	8	16.7	26	7.2	34	8.0
500,000 to 599,999	1	2.4	1	2.1	11	3.1	10	2.4
600,000 to 699,999	3	7.3	3	6.3	9	2.5	10	2.4
700,000 to 799,999	0	.0	0	.0	1	.3	2	.5
800,000 to 899,999	0	.0	0	.0	0	.0	1	.2
900,000 to 999,999	0	.0	0	.0	1	.3	1	.2
1,000,000 or over	0	.0	1	2.1	1	.3	2	.5

Avg Months of Inventory



Source: grar.com (Greater Regional Alliance of REALTORS®)

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