

Greater Regional Alliance of REALTORS®
Comparative Activity Report
September 2026

Note: This report reflects closed sales and current activity (sales written) in Montcalm County.

September New Listings	2026	2025	% Chg	Current Listings	Avg DOM	
Residential	93	89	4.5%	Residential	192	61
Multi-Family	1	4	-75.0%	Multi-Family	1	246
Vacant Land	12	11	9.1%	Vacant Land	61	170
YTD New Listings				Total	254	
Residential	765	733	4.4%			
Multi-Family	8	26	-69.2%			
Vacant Land	131	136	-3.7%			

Months of Inventory of Homes Based on Pending Sales 3.1

September CLOSED Sales	2026			2025		
	Units	% Chg	Volume	% Chg	Avg DOM	
Residential	66	.0%	19,717,110	4.3%	22	66
Multi-Family	0	.0%	0	.0%	0	2
Vacant Land	11	-8.3%	535,500	-54.2%	167	12
Total All Sales	77	-3.8%	20,252,610	-1.4%		80

Year-to-Date CLOSED Sales	2026			2025		
	Units	% Chg	Volume	% Chg		
Residential	502	-8.7%	144,832,872	-1.1%	550	146,372,818
Multi-Family	8	-27.3%	3,035,200	15.4%	11	2,629,750
Vacant Land	71	-19.3%	6,349,050	-30.7%	88	9,163,771
Total All Sales	581	-10.5%	154,217,122	-2.5%	649	158,166,339

Stats based on CLOSED Sales	September			YEAR-TO-DATE		
	2026	2025	% Chg	2026	2025	% Chg
Avg Home Sale	298,744	286,355	4.3%	288,512	266,132	8.4%
Avg Sale Overall	263,021	256,865	2.4%	265,434	243,708	8.9%

September Pending Sales						2025		
	Units	% Chg	2026 Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	62	-3.1%	16,887,797	-6.0%	34	64	17,965,800	31
Multi-Family	1	.0%	135,000	-51.4%	4	1	278,000	2
Vacant Land	8	-11.1%	1,440,000	36.4%	49	9	1,055,600	40
Total All Sales	71	-4.1%	18,462,797	-4.3%		74	19,299,400	

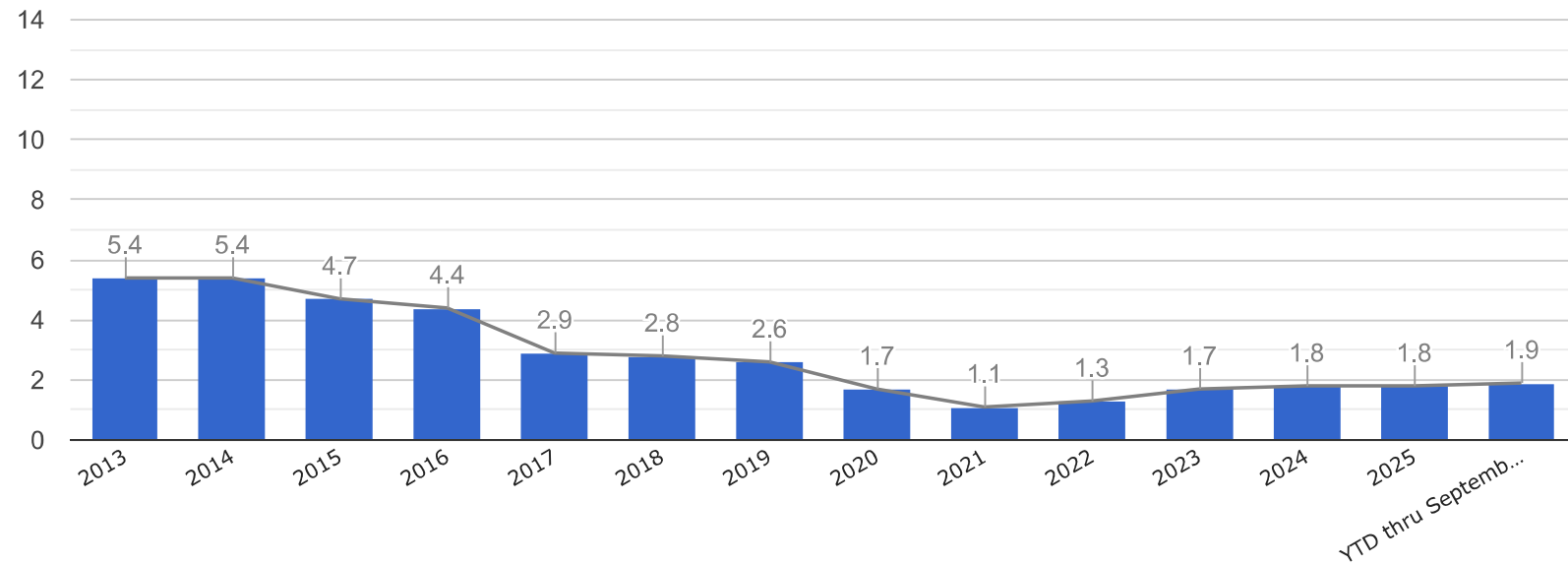
Year-to-Date PENDING Sales					2025	
	Units	% Chg	2026 Volume	% Chg	Units	Volume
Residential	564	-8.3%	163,695,188	.9%	615	162,281,623
Multi-Family	9	-35.7%	3,261,099	-1.1%	14	3,298,800
Vacant Land	85	-13.3%	8,712,400	-19.2%	98	10,782,541
Total All Sales	658	-9.5%	175,668,687	-.4%	727	176,362,964

Stats based on PENDING Sales						
	September			YEAR-TO-DATE		
	2026	2025	% Chg	2026	2025	% Chg
Avg Home Sale	272,384	280,716	-3.0%	290,240	263,873	10.0%
Avg Sale Overall	260,039	260,803	-.3%	266,974	242,590	10.1%

2026 Sales of Residential Single Family Homes by Price Class

	September				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	0	.0	0	.0	0	.0
20,000 to 29,999	0	.0	0	.0	1	.2	1	.2
30,000 to 39,999	0	.0	0	.0	0	.0	1	.2
40,000 to 49,999	0	.0	0	.0	6	1.2	2	.4
50,000 to 59,999	0	.0	1	1.6	3	.6	5	.9
60,000 to 69,999	0	.0	1	1.6	0	.0	3	.5
70,000 to 79,999	0	.0	0	.0	3	.6	2	.4
80,000 to 89,999	0	.0	0	.0	4	.8	3	.5
90,000 to 99,999	0	.0	0	.0	4	.8	4	.7
100,000 to 119,999	0	.0	1	1.6	6	1.2	6	1.1
120,000 to 139,999	2	3.0	3	4.8	10	2.0	14	2.5
140,000 to 159,999	3	4.5	3	4.8	20	4.0	23	4.1
160,000 to 179,999	6	9.1	4	6.5	43	8.6	40	7.1
180,000 to 199,999	5	7.6	8	12.9	31	6.2	42	7.4
200,000 to 249,999	10	15.2	9	14.5	98	19.5	114	20.2
250,000 to 299,999	16	24.2	10	16.1	103	20.5	106	18.8
300,000 to 399,999	13	19.7	12	19.4	95	18.9	116	20.6
400,000 to 499,999	6	9.1	7	11.3	41	8.2	41	7.3
500,000 to 599,999	3	4.5	3	4.8	14	2.8	20	3.5
600,000 to 699,999	1	1.5	0	.0	10	2.0	9	1.6
700,000 to 799,999	1	1.5	0	.0	5	1.0	5	.9
800,000 to 899,999	0	.0	0	.0	3	.6	4	.7
900,000 to 999,999	0	.0	0	.0	0	.0	1	.2
1,000,000 or over	0	.0	0	.0	2	.4	2	.4

Avg Months of Inventory



Source: grar.com (Greater Regional Alliance of REALTORS®)

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