Greater Regional Alliance of REALTORS®
Comparative Activity Report
October 2026

Note: This report reflects closed sales and current activity (sales written) in Ionia County.

October New Listings	2026	2025	% Chg
Residential	62	50	24.0%
Multi-Family	0	0	.0%
Vacant Land	10	12	-16.7%
YTD New Listings			
Residential	544	555	-2.0%
Multi-Family	10	23	-56.5%
Vacant Land	77	86	-10.5%

Current Listings		Avg DOM
Residential	104	80
Multi-Family	4	214
Vacant Land	50	451
Total	158	

Months of Inventory of Homes Based on Pending Sales 3.2

October CLOSED Sales	2026					2025		
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	49	-9.3%	15,330,205	7.0%	44	54	14,329,530	31
Multi-Family	0	.0%	0	.0%	0	2	390,000	9
Vacant Land	13	160.0%	1,163,300	218.4%	109	5	365,400	49
Total All Sales	62	1.6%	16,493,505	9.3%		61	15,084,930	

Year-to-Date CLOSED Sales	2026				2025	
	Units	% Chg	Volume	% Chg	Units	Volume
Residential	409	-8.7%	116,008,055	-1.1%	448	117,289,952
Multi-Family	7	-61.1%	1,612,500	-72.2%	18	5,800,400
Vacant Land	45	-4.3%	4,738,800	-3.4%	47	4,903,101
Total All Sales	461	-10.1%	122,359,355	-4.4%	513	127,993,453

Stats based on CLOSED Sales

	October			YEAR-TO-DATE		
	2026	2025	% Chg	2026	2025	% Chg
Avg Home Sale	312,861	265,362	17.9%	283,638	261,808	8.3%
Avg Sale Overall	266,024	247,294	7.6%	265,422	249,500	6.4%

October Pending Sales	2026					2025		
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	33	-40.0%	9,065,800	-46.5%	24	55	16,937,300	39
Multi-Family	0	.0%	0	.0%	0	2	600,800	49
Vacant Land	5	25.0%	477,900	15.5%	153	4	413,800	93
Total All Sales	38	-37.7%	9,543,700	-46.8%		61	17,951,900	

Year-to-Date PENDING Sales	2026				2025	
	Units	% Chg	Volume	% Chg	Units	Volume
Residential	458	-8.2%	128,901,261	-1.2%	499	130,509,710
Multi-Family	7	-65.0%	1,593,900	-76.7%	20	6,835,400
Vacant Land	50	11.1%	5,259,430	3.8%	45	5,064,500
Total All Sales	515	-8.7%	135,754,591	-4.7%	564	142,409,610

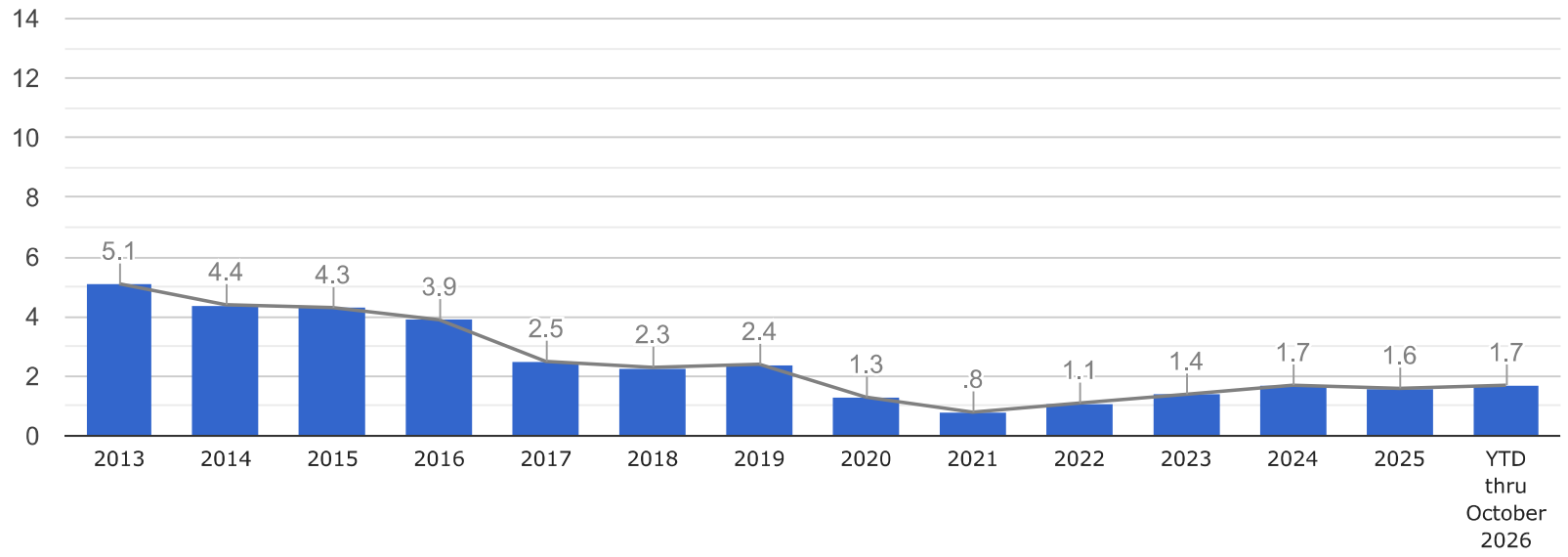
Stats based on PENDING Sales

	October			YEAR-TO-DATE		
	2026	2025	% Chg	2026	2025	% Chg
Avg Home Sale	274,721	307,951	-10.8%	281,444	261,543	7.6%
Avg Sale Overall	251,150	294,293	-14.7%	263,601	252,499	4.4%

2026 Sales of Residential Single Family Homes by Price Class

	October				YTD			
	Closed	**%**	**Pending**	**%**	**Closed**	**%**	**Pending**	**%**
Under to 19,999	0	.0	0	.0	0	.0	0	.0
20,000 to 29,999	0	.0	0	.0	2	.5	1	.2
30,000 to 39,999	0	.0	0	.0	5	1.2	4	.9
40,000 to 49,999	0	.0	0	.0	2	.5	3	.7
50,000 to 59,999	0	.0	0	.0	1	.2	2	.4
60,000 to 69,999	1	2.0	0	.0	4	1.0	5	1.1
70,000 to 79,999	1	2.0	0	.0	3	.7	5	1.1
80,000 to 89,999	1	2.0	1	3.0	3	.7	3	.7
90,000 to 99,999	0	.0	0	.0	0	.0	2	.4
100,000 to 119,999	0	.0	0	.0	6	1.5	2	.4
120,000 to 139,999	1	2.0	2	6.1	3	.7	11	2.4
140,000 to 159,999	0	.0	2	6.1	13	3.2	14	3.1
160,000 to 179,999	1	2.0	1	3.0	23	5.6	35	7.6
180,000 to 199,999	3	6.1	3	9.1	37	9.0	40	8.7
200,000 to 249,999	12	24.5	4	12.1	87	21.3	98	21.4
250,000 to 299,999	6	12.2	9	27.3	71	17.4	76	16.6
300,000 to 399,999	12	24.5	8	24.2	89	21.8	94	20.5
400,000 to 499,999	6	12.2	1	3.0	32	7.8	35	7.6
500,000 to 599,999	2	4.1	1	3.0	13	3.2	11	2.4
600,000 to 699,999	2	4.1	0	.0	11	2.7	10	2.2
700,000 to 799,999	0	.0	1	3.0	1	.2	3	.7
800,000 to 899,999	0	.0	0	.0	0	.0	1	.2
900,000 to 999,999	1	2.0	0	.0	2	.5	1	.2
1,000,000 or over	0	.0	0	.0	1	.2	2	.4

Avg Months of Inventory



Source: grar.com (Greater Regional Alliance of REALTORS®)

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